

Summit Partners



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BROADBAND SUMMIT

2019

SEPT. 5

RICHMOND MARRIOTT

VML, VACo and VCTA present this summit to discuss innovative and economical ways for local governments to offer connectivity to their communities.

AGENDA

9 - 9:30 a.m.

Registration/Coffee

9:30 - 9:40 a.m.

Welcome

Dean Lynch - Executive Director, VACo

Michelle Gowdy - Executive Director, VML

9:40 - 9:50 a.m.

Broadband 101

Ray LaMura - President, VCTA-Broadband Association of Virginia

9:50 - 10:05 a.m.

DHCD - Helping Locals Plan and Build

Speakers:

Evan Feinman - Executive Director of the Tobacco Region Revitalization Commission & Governor Northam's Chief Broadband Advisor

Courtney Dozier - Deputy Broadband Advisor & Chief Deputy at the Department of Housing and Community Development

10:05 - 10:50 a.m.

Making the Business Case for Broadband

Moderator: **Ray LaMura** - President, VCTA-Broadband Association of Virginia

Panelists:

Dave Coombs - Director of Business Services, Comcast

Matt Smolnik - Economic Development Director, New Kent County

Craig Venable - Vice President, Commercial Sales, Shentel Business

Thom Watkins - Vice President, Sales - Cox Business, Hampton Roads

10:50 a.m. - 12 p.m.

Case Studies on VaTI and Tobacco Commission grants

Moderator: **Dean Lynch** - Executive Director, VACo

Panelists:

Barrett Stork - Director of Government & Regulatory Affairs, Cox Communications Virginia

Terry Ellis - Vice President of Government & Regulatory Affairs, Comcast

Scott Randall - Vice President & General Manager, Delaware, Maryland and Virginia, Atlantic Broadband

Jimmy Carr - Chief Executive Officer, All Points Broadband

12 - 1p.m.

Lunch - Telehealth: The New House Call

Speaker: **Mike Braham** - CEO, Trapollo

1 - 1:15 p.m.

Break

1:15 - 1:45 p.m.

Broadband Affordability Programs: Internet Essentials, Connect to Compete, Internet Assist

Moderator: **Michelle Gowdy** - Executive Director, VML

Panelists:

Sarah Buck - Manager, Public Affairs, Cox Communications Virginia

Marie Schuler - Director of Government & Regulatory Affairs, Comcast

Eric Collins - Director of Government Relations, Charter Communications NC, MD, VA Eastern Region

1:45 - 2:15 p.m.

Future of Broadband

Speaker: **Rick Cimerman** - Vice President, External & State Affairs, NCTA - The Internet & Television Association

2:15 - 2:45 p.m.

FCC Overview

Speaker: **Alan Tilles** - Attorney at Law; Chairman - Technology, Media and Telecommunications Department, Shulman Rogers

2:45 - 3:15 p.m.

Utility Middle Mile Pilot Program

Speakers:

Ron Jefferson - Manager, External Affairs, Appalachian Power Company

Nathan Frost - Director, New Technology and Energy Conservation, Dominion Energy