



Hampton Roads Convention Center

1610 Coliseum Drive, Hampton, VA 23666

### **Table of Contents**

Greetings from Hampton Mayor Donnie Tuck	1
Conference program	3
Conference information	15
Registration	15
Business meeting voting process	17
Section meeting voting process	17
Hampton Roads Convention Center floor plan	18-19
Restaurants Near Hampton Roads Convention Center	21
About VML	22
About VMLIP	27
Exhibitors	28
Sponsors	33

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COUNCIL OFFICE: 757-727-6315

### DONNIE R. TUCK, MAYOR 22 LINCOLN STREET HAMPTON, VIRGINIA 23669

OFFICE FAX: 757-728-3037



Greetings!

On behalf of my City Council colleagues, it is my pleasure to welcome you to Hampton for the Virginia Municipal League annual conference.

Hampton has been documented as an exceptionally hospitable city. Capt. John Smith and a hungry 40-man crew spent English America's first recorded Christmas in Hampton in 1608. At that time, a one-day trade mission turned into a six-day celebratory feast with "good oysters, fish, flesh, wild foule, and good bread" provided in the village of Kecoughtan.

You'll find similar hospitality in Hampton today: Expedia rated us one of 15 "under the radar cities you need to visit." We offer exceptional restaurants with a variety of fare, including two drawing fans from national television exposure, Mango Mangeaux bistro and Johnny Graham's famous crab cakes. Hampton is home to the region's oldest craft brewery, which has been joined by four others (one with an accompanying distillery) and a cidery.

Those early settlers wrote more about the village that is now Hampton than any other place in early Virginia, and those documents describe the waterfront town as a great place to live. In more modern times, we're seeing many of our homes featured on episodes of HGTV and the city was named one of the most affordable beach towns in the nation by the website "Smart Assets."

Primarily, we're all here to share best practices on governing and providing services to our residents and businesses. I'm proud to note that Hampton's government has been nationally recognized many times for our innovations, use of technology and citizen engagement. Recently, the Washington Post suggested that Hampton's "battle against sea-level rise could offer lessons" for other localities.

Increased flooding – not just in coastal areas – is just one of the many challenges we face as we gather to discuss our roles as public servants and leaders. These discussions and workshops allow us to collaboratively develop solutions we can take back to our respective localities. I hope you will plan to extend those networking sessions beyond the seminar room – into a restaurant or brewery, a walk along the waterfront, a Segway tour of historic Fort Monroe, a visit to one of our five museums, or a harbor tour.

It's just not possible to do everything in a brief visit, as Capt. John Smith found out. I invite you to extend your stay or return to celebrate with us any time.

Respectfully,

Donnie R. Tuck

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Mayor

"OLDEST CONTINUOUS ENGLISH-SPEAKING SETTLEMENT IN AMERICAN - 1610"

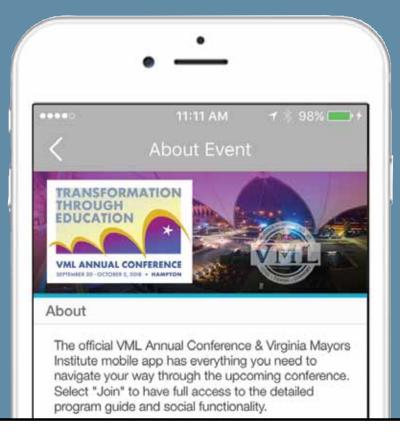
DTUCK@HAMPTON.GOV

# DOWNLOAD THE CONFERENCE APP!

# Get everything in this program, plus:

- Access to session materials and docs
- Instant updates when things change
- Timely reminders of events
- Speaker bios, exhibitor info, and more!

Available in your device's app store. Search: **Virginia Municipal League** 



# **Conference Program**

Most conference activities, including general sessions, concurrent sessions, and the exhibit hall, will take place at the Hampton Roads Convention Center located at 1610 Coliseum Drive, Hampton, VA 23666.

### **SUNDAY, SEPTEMBER 30**

**Noon – 2:30 p.m. Executive Committee Meeting** (working lunch)

Board Room A

Noon - 4:30 p.m. Registration

1 – 5:30 p.m. Exhibit Hall Open

Exhibit Hall

Come see the latest in products and services for local governments.

2:45 – 5 p.m. Legislative Committee

Conference Room A

Presiding: Don Harris, Legislative Committee Chair; Mayor, Town of Bluefield

4-5 p.m. Nominating Committee

**Board Room A** 

Presiding: Robert K. Coiner, Nominating Committee Chair; Mayor, Town of Gordonsville

4:30 - 5:30 p.m. Opening Reception in the Exhibit Hall

Exhibit Hall

Remarks by Senator William M. Stanley, Senate District 20, Franklin County

5:30 p.m. Board Buses for Host Night

Buses will leave from the HRCC. See page 16 for a detailed transportation schedule.

5:45 - 8:30 p.m. Host City Night at Fort Monroe

Hampton City Officials and the Hampton Convention & Visitor Bureau will welcome you with an outdoor evening reception at historic Fort Monroe. With harbor views, a

sampling of Coastal Virginia cuisine, craft beverages from Hampton artisans, and music under the stars, the 2018 VML Annual Conference begins with a bang!

Sponsored by the City of Hampton

### MONDAY, OCTOBER 1

Continental Breakfast 8 - 9 a.m.

Exhibit Hall

8 a.m. – 5 p.m. Registration

**Exhibit Hall** 

8 a.m. - 6:30 p.m. Exhibit Hall

9 a.m. - Noon **Opening Session** 

Ballrooms D-G

Presiding: Dr. Patricia Woodbury, VML President, Council Member, Newport News

Presentation of Colors: Langley Air Force Base Honor Guard Mayor's Welcome: Donnie Tuck, Mayor, City of Hampton

Leading Virginia Forward: Governor Ralph S. Northam, Commonwealth of Virginia

Report of the Nominating Committee

2018 VML President's Report

U. S. Senatorial 10 - 10:45 a.m.**Candidate Corey** Stewart

Prince William County Board Chair Corey Stewart is the Republican Party candidate for the U. S. Senate.



**Corey Stewart** 



Ralph S. Northam



Tim Kaine

10:45-11 a.m.**Break** 

U. S. Senatorial Candidate Tim Kaine 11 - 11:45 a.m.

Senator Tim Kaine is the Democratic Party candidate for the U. S. Senate

### Noon - 1:15 p.m. Lunch

**Exhibit Hall** 

Noon - 1:15 p.m. Creating Opportunities to

**Improve Black Communities:** 

National Black Caucus of Local Elected

Officials Luncheon

(tickets required)

### Conference Room D



Crime, dilapidated housing, homelessness, joblessness are symptoms in today's society that correlate to issues in Black neighborhoods. In order to have the best cities and towns, elected officials should be on the forefront to solutions to improve the quality of life in all neighborhoods. This workshop is bursting with ideas and creative financing solutions that will improve black neighborhoods to let citizens know that all neighborhoods matter.

Presiding: Willie Greene, Council Member City of Galax Speaker: Tina Vick, Vice Mayor, City of Newport News

Noon – 1:15 p.m. Regional Cooperation:
Virginia Local Government
Management Association Luncheon
(tickets required)

Conference Room B-C

**Levar Stoney** 

Presiding: Joseph Casey, County Administrator, Chesterfield County; VLGMA President

Speaker: Levar Stoney, Mayor, City of Richmond

### 1-3 p.m. Mobile Workshop: The Academies of Hampton

The tour is restricted to 35 attendees. First come, first served! The bus will depart from in front of the Convention Center at 1:00 p.m. for a site visit of Bethel High School, one of The Academies of Hampton. Hampton School Superintendent Jeffrey Smith and Hampton City Manager Mary Bunting will provide an overview of the Academies of Hampton transformation process. Following the presentations, the Academies of Hampton Student Ambassadors will conduct a student-led tour of the Academy of Law and Public Safety, the Governor's Health Sciences Academy, and Freshman Academy. The site visit will finish with a Q&A session, with departure promptly at 3 p.m. The VML representative on the tour will be Anita James Prices, Council Member, City of Roanoke.

### 1 - 3:30 p.m. Quick Takes in the Exhibit Hall stage

Exhibit Hall

Learn from experts in a fast-paced environment.

### MONDAY, OCTOBER 1

1 – 3:30 p.m. Quick Takes in the Exhibit Hall (cont.)

1 – 1:30 p.m. Engage Virginia – Barbara Jones, Program Manager, U. S.

Bureau of the Census; Ronald Brown, Partnership Specialist,

US Census Bureau

1:30 – 2 p.m. FirstNet and You – Thomas Crabbs, Statewide Interoperability

Program Manager, Office of the Governor.

2 - 2:30 p.m. AT&T FirstNet Updates - Celia Carmo, Principal Consultant-

Public Safety Solutions, AT&T

2:30 - 3 p.m. Doing More With Less; How to acquire goods/

services faster, cheaper, and more efficiently -

Matt East, US Communities

3 – 3:30 p.m. **Verizon** – Versizon representative

### 2-3:15 p.m. Section Elections and Workshops

Each section meeting will begin with the election of a chair and vice chair for 2018-2019. The chair is a member of VML's Executive Committee. The elections are followed by workshops.

### **City Section: Citizen Centric Budgeting**

### Room 102-103

Earlier this year, the city of Fairfax produced its first Citizen-Centric Annual Report. This report built on the city's participation in the Association of Government Accountants Government Finance Case Challenge. The panel discussion will explore this partnership, the creation of the four-page report mailed to every household in the city of Fairfax and how this effort continues to inform decisions, from the comprehensive plan to budgets.

Presiding: Willie Greene, Council Member, City of Galax; City Section Chair

Speakers: Jon Stehle, Council Member, City of Fairfax

David Meyer, Mayor, City of Fairfax

Ann Ebberts, CEO, Association of Government Accountants

City Section members are VML member cities with populations less than 35,000: Bristol, Buena Vista, Colonial Heights, Covington, Emporia, Fairfax, Falls Church, Franklin, Fredericksburg, Galax, Hopewell, Lexington, Manassas Park, Martinsville, Norton, Petersburg, Poquoson, Radford, Salem, Staunton, Waynesboro, Williamsburg and Winchester.

# Town Section: What's Happening in Your Town? A Facilitated Discussion

### Room 104-105

Following a description of initiatives undertaken by the town of Farmville,

participants will share what is going on their towns.

Presiding: A.D. Reid, Vice Mayor, Town of Farmville; Town Section Chair

Speakers: Gerry Spates, Town Manager, Town of Farmville A.D. Reid, Vice Mayor, Town of Farmville

Town Section members include all towns, regardless of size.

### Urban Section: Economic Development and Job Creation

Room 106-107

How localities can work with the state and private sector to encourage job creation.

Presiding: Shannon Kane, Council Member, City of Virginia Beach; Urban Section Chair

Speaker: Stephen Moret, President and CEO, Va. Economic Development Partnership

Urban Section members are VML city and county members with populations greater than 35,000: Alexandria, Arlington County, Charlottesville, Chesapeake, Danville, Hampton, Harrisonburg, Lynchburg, Manassas, Newport News, Norfolk, Portsmouth, Richmond, Roanoke, Suffolk, and Virginia Beach.

### 3:15-3:30 p.m. Break

### 3:30 – 5 p.m. Concurrent Workshops

### Revitalization Strategies Through VHDA/ Local Government Partnerships

Room 108-109

This session will highlight how VHDA is partnering with local governments to preserve and create housing opportunities while also spurring economic revitalization. Examples in both rural and urban settings will be discussed. The workshop will cover an array of scenarios, from data and market analysis, local policy evaluation, public-private partnerships, revitalization of business corridors and more.

Presiding: Thomas R. Smigiel Jr., Council Member, City of Norfolk

Speakers: Chris Thompson, Director of Strategic Housing, Virginia Housing Development Authority

Helen McIlvaine, Director, Office of Housing, City of Alexandria

Karen Prochilo, Housing Development Administrator, City of Virginia Beach

### The Future of Energy in Virginia

### Room 102-103

A discussion by representatives from Virginia's major utilities, renewables developers, and regulators of Virginia's rapidly changing energy landscape, with a focus on how conventional energy generation is evolving, the growth in wind and solar, the importance of energy efficiency, how energy use is changing, and the challenges facing regulators.

### MONDAY, OCTOBER 1

### 3:30 – 5 p.m. Concurrent Workshops (cont.)

Facilitator: L. Preston Bryant Jr., Senior Vice President, McGuireWoods Consulting

Panelists: Katharine Bond, Director of Public Policy, Dominion Energy

Ronald Jefferson, Director of External Affairs, Appalachian Power Company

Tyson Utt, Vice President of Development, Apex Clean Energy

John Warren, Director, Virginia Department of Mines, Minerals, and Energy

### **Legal Updates**

Room 104-105

The past Supreme Court term has been one of the most significant for local governments in recent memory. Find out about some of these cases that have been decided, including the internet sales tax case, the travel ban, and several First Amendment free speech and Fourth Amendment search cases involving local governments. This session will also include a discussion about what last term says more generally about the Supreme Court and our democracy (including and beyond local governments) and the impact of Justice Kennedy's retirement.

Presiding: Bridge Littleton, Mayor, Town of Middleburg

Speaker: Lisa Soronen, Executive Director, State and Local Legal Center

### **Elections and Mis-assigned Voters**

Room 106-107

The Virginia Department of Elections has been auditing street segments for potential district discrepancies. Following the presentation on issues uncovered during the Department's review of potential discrepancies, there will be a discussion that will focus on how localities should resolve these discrepancies and provide guidance on how the department, locality and the general registrar can work together to resolve these issues.

Presiding: Bill McKenna, Council Member, Town of Herndon

Speaker: Christopher Piper, Commissioner, Virginia Department of Elections

### 5:15 - 6:30 p.m. Awards Reception

**Exhibit Hall** 

### 5:30 - 6 p.m. 2018 HEAL Awards Presentation

**Exhibit Hall Stage** 

Welcome: Dr. Patricia Woodbury, VML President, Council Member, Newport News

Presenter: Sydney Daigle, Program Manager, Institute for Public Health Innovation

### MONDAY, OCTOBER 1

### 6-6:30 p.m. 2018 Go Green Awards Presentation

**Exhibit Hall Stage** 

Remarks: Matthew J. Strickler, Secretary of Natural Resources,

Commonwealth of Virginia

Award Presentations: Secretary Strickler and Council Member Christina Luman-

Bailey, City of Hopewell

6:30 p.m. Dinner on your own

### TUESDAY, OCTOBER 2

### 7:45 - 8:45 a.m. Past Presidents' Meeting

**Embassy Suites Raptor Boardroom** 

8 - 9:00 a.m. Continental Breakfast

Exhibit Hall

8 a.m. - 1 p.m. Registration and Exhibit Hall

**Exhibit Hall** 

9 a.m. - 10:15 p.m. Concurrent Sessions

### **FOIA**

Room 106-107

An overview of the Virginia Freedom of Information Act, including how to respond to "recreational requestors," handling the social media of both the media and members of the governing body, and protecting sensitive material.

Presiding: Gene Teague, Mayor, City of Martinsville

Speaker: Eric Helms Monday, City Attorney, City of Martinsville

### **Update on the Opioid Lawsuits**

Room 108-109

Several localities have joined forces and filed federal lawsuits against manufacturers and distributors of opioids. Further, Virginia Attorney General Mark Herring has also filed with other states in a lawsuit against the manufacturer of OxyContin. Find out more about these lawsuits and learn about the pros and cons of localities participating in them.

Presiding: Ophie Kier, Vice Mayor, City of Staunton

Speaker: W. Edgar Spivey, Kaufman & Canoles, P.C., Norfolk

### TUESDAY, OCTOBER 2

### 9-10:15 a.m. Concurrent Sessions (cont.)

### **Healthy Communities**

Room 102-103

Learn how localities can use healthy eating and active living policies and practices to help reach their economic development goals. This session will include a brief overview of the intersections of HEAL and economic development, as well as resources available to support communities.

Presiding: Robert K. Coiner, Mayor, Town of Gordonsville

Speakers: Sydney Daigle, Program Manager, Institute for Public Health Innovation

City of Richmond: Michael Winborne, Managment Analyst II, Human Services Department

City of Fairfax: David L. Meyer, Mayor; Michael J. DeMarco, Council Member; Jon R. Stehle, Jr., Council Member

Representatives from the City of Charlottesville

### Local Fiscal Sustainability: Can Tax Reform Help?

### Room 104-105

Hear an overview of and an outlook for state and local finances in Virginia and learn about the challenges state and local governments face in financing known needs. The workshop also will look at some options available that the 2019 General Assembly could adopt that would help meet these funding challenges and needs.

Presiding: Laurie DiRocco, Mayor, Town of Vienna

Speaker: Jim Regimbal, Fiscal Analytics

### Job Creation and Retention in a Changing Energy Landscape: Lessons from Virginia

Room 201-202

Technological change, globalization, and climate change are disrupting markets around the world. The changing energy market is providing residential, commercial and industrial customers with more choices in how they procure and consume energy. This presentation will examine ways that Virginia public power systems can respond to changing energy needs and discuss factors that assist and hinder this response. This workshop is scheduled for BRPA/MEPAV members but also is open to any conference attendee.

Facilitators: Alice Wolfe, General Manager, Blue Ridge Power Association

Tom Dick, Legislative Consultant, Municipal Electric Power Association of Virginia

Speaker: Thomas C. Tuttle, Ph.D., President, Tuttle Group International

### 10:30 - 11:45 a.m. Concurrent Sessions

### **Expanding Access to Broadband Wireless**

### Room 106-107

A discussion on the state tools available to localities to expand broadband service in their localities as well as an update on broadband programs administered by the Virginia Department of Housing and Community Development.

Presiding: Willie Greene, Council Member, City of Galax

Speaker: Courtney Dozier, Chief Deputy, Virginia Department of Housing and Community Development

### **Conflict of Interests Act**

### Room 104-105

Learn about the Conflict of Interests Act, hear practical tips and discuss scenarios in which local officials often find themselves involved.

Presiding: A.D. Reid, Vice Mayor, Town of Farmville

Speaker: Sharon Pandak, Partner, Greehan, Taves & Pandak

# New Developments in Human Services – Health Care Expansion and STEP-VA

### Room 108-109

The Virginia General Assembly recently approved health care expansion through Medicaid, which will go into effect Jan. 1, 2019. The General Assembly has also approved changes in service requirements of Community Services Boards through STEP-VA. This session offers two experts who will describe these new developments and how they will affect communities.

Presiding: Christina Luman-Bailey, Council Member, City of Hopewell

Speakers: Jennifer Lee, M.D., Director, Department of Medical Assistance Services

Heidi Dix, Deputy Commissioner, Department of Behavioral Health and Developmental Services

### Preparing for Emergency Situations and Disaster Management

### Room 102-103

As the coordinating agency for the Commonwealth's preparedness, response, and recovery functions related to natural and man-made disasters, the Virginia Department of Emergency Management is deeply engaged with our local public officials to ensure the delivery of rapid, seamless, and proactive resources. Virginia Department of Emergency Management staff will be discussing the role of the local public official before, during, and after a disaster.

Presiding: Presiding, Thomas R. Smigiel, Jr., Council Member, City of Norfolk Speakers: Representatives, Virginia Department of Emergency Management

### TUESDAY, OCTOBER 2

### 10:30 - 11:45 a.m. Concurrent Sessions (cont.)

### **Veterans Affairs**

Room 201-202

The Virginia Values Veterans (V3) Program will host an exclusive training for interested VML Conference attendees. Participants will be eligible to earn V3 Certification from the Office of the Governor, which is administered under the Virginia Department of Veterans Services. This training includes information and resources available for employers to help implement best practices in recruiting, hiring, and retaining highly-skilled and dependable veterans. Participants in this training will be eligible to earn SHRM and HRCI credits for their localities human resource departments.

Presiding: Jasmine Gore, Vice Mayor, City of Hopewell; V3 Program Analyst, Virginia Department of Veterans Services

Speaker: Christopher Byrd, V3 Core Curriculum Developer, BSquared Consulting

11:45 a.m. – 2 p.m.

Guest Activity - Painting with Wine and Design

(lunch included; tickets required)

Embassy Suites Mercury Ballroom

Noon – 1 p.m. Paths to city council service:
Women in Local Government Luncheon (tickets required)

### Conference Room A

Two members of the same city council took two very different paths to serving on the council. Linda Curtis, formerly a Commonwealth's Attorney, and Chris Snead, formerly the city's budget director, will discuss how they came to serve on council, and how their professional backgrounds have informed their work as a member of council.

Presiding: Shannon Kane, Council Member, City of Virginia Beach







**Chris Snead** 

Speakers: Linda Curtis, Councilwoman, City of Hampton Chris Snead, Councilwoman, City of Hampton

Noon - 1 p.m. Lunch

Exhibit Hall

### 1 p.m. Exhibit Hall closes

### 12:30 - 3 p.m. Business Meeting Voting Credentials Table Open

### Ballrooms D-G Hallway

Each voting delegate should check in during this time period to receive a voting flag that will be used in the event of a contested motion at the business meeting. Each full member is entitled to one vote. The mayor or board chair is the voting delegate by default but other officials from the locality can be designated as the delegate. The goal is that every locality represented at the meeting gets to vote.

### 1:15 - 3 p.m. General Session

Ballroom D-G

### 1:15-2:45 p.m. Creating Safe Workplaces

More people seem willing to use violence to address their problems and express their grievances. Much of this violence spills over into workplaces and results in disgruntled workers, visitors, clients, patients, students, etc. resorting to violence as a means to resolve their problems. This session will focus on steps that localities can take to keep their workplaces, employees and clients as safe as possible. Preparation and planning will not solve the problem of workplace violence but can help ensure a better outcome for all involved.



**Gary Dillon** 

Presiding: Jill Carson, Council Member, Town of Pennington Gap

Speaker: Gary Dillon, Law Enforcement Specialist, VMLIP

### 2:45 – 3 p.m. Why Grassroots Advocacy Matters

Learn how to get your message across to legislators – and why it is so important for you to be involved.

Speakers: VML legislative staff Michelle Gowdy, Janet Areson and Neal Menkes

### 3-3:15 p.m. Break

### TUESDAY, OCTOBER 2

### 3:15 - 5:15 p.m. Annual Business Meeting

### Ballroom D-G

Presiding: Dr. Patricia Woodbury, VML President, Council Member, Newport News

Election of officers for 2018-2019

Report of Executive Director

Adoption of 2019 Policy Statement

Adoption of 2019 Legislative Program

Invitation to Roanoke 2019

### 6-6:30 p.m. Reception

**Ballroom A-B Foyer and Terrace** 

### 6:30 - 10 p.m. Banquet and Entertainment

### Ballroom A-B-C

Presiding: Dr. Patricia Woodbury, VML President, Council Member, Newport News

Remarks from Outgoing President

Remarks by Incoming President: Anita James Price, Council Member, Roanoke

Presentation of Innovation Awards: Council Member Woodbury and Council Member Price

Musical Entertainment by SLAPNATION



# **Conference Information**

### REGISTRATION



Everyone attending the conference must register, including members, their families, guests, and representatives from the news media. Conference name badges are required for attendance at all conference events; those without name badges will not be able to enter the exhibit hall or participate in other functions

### INFORMATION

For information about league activities, please ask the league staff at the conference registration desk or visit www.vml.org. Up-to-date information on the Annual Conference can be found on the VML mobile app.

The City of Hampton will host a booth in the exhibit hall. Please ask the city representatives for information about local recreation, historic points of interest or dining. Also, a list of restaurants is included on page 21 of this program.

### **CONFERENCE HOTEL INFORMATION**

### **Embassy Suites Hampton Roads Hotel & Spa**

1799 Coliseum Drive; Hampton, VA 23666; 757-827-8200

### **Marriott Courtyard**

1917 Coliseum Drive; Hampton, VA 23666; 757-838-3300

### **Holiday Inn Express**

1813 West Mercury Boulevard Hampton, VA 23666; 757-838-8484

### **SPOUSES AND GUESTS**

Registration as a spouse or guest includes participation in any of the conference sessions and workshops, Host City Night, events in the Exhibit Hall, and the Tuesday reception and banquet. Spouses also may purchase tickets to attend a special event – Painting with Wine and Design – held Tuesday, October 2, from 11:45 a.m. – 2 p.m. in the Mercury Ballroom at the Embassy Suites. The cost is \$50. Tickets must be purchased by Monday at 5 p.m.

### TRANSPORTATION SCHEDULE

### Sunday, September 30

**Noon – 5:30 p.m:** Shuttle will run from Courtyard by Marriott and Holiday Inn Express hotels to HRCC for registration every 15 minutes.

**5:30 p.m:** One tour bus will pick up at the Courtyard by Marriott and the Holiday Inn Express. Only one stop will be made. Please make sure you are on the bus if you need transportation from these hotels to Fort Monroe (buses will also detour to pick up HRCC attendees).

**5:30 p.m:** Buses at HRCC to provide transportation to Fort Monroe.

Once all attendees arrive at Fort Monroe, a bus will run concurrent to provide transportation from Fort Monroe to hotels should any attendee wish to leave.

**8:30 p.m:** Tour buses will provide transportation for all attendees from Fort Monroe.

### Monday, October 1

**7:30 a.m.** – **6:30 p.m:** Shuttle will run every 15 min from Marriott Courtyard and Holiday Inn Express to and from HRCC.

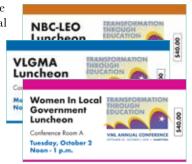
### Tuesday, October 2

7:30 a.m. – 10:30 p.m: Shuttle will run every 15 min from the Courtyard by Marriott and Holiday Inn Express to and from HRCC.

### **MEAL FUNCTIONS**

Each registered delegate and spouse/guest will receive a registration packet that contains pre-purchased meal tickets (for ticketed events including the NBC-LEO luncheon, the VLGMA luncheon, the Women in Local Government luncheon, or the spouses' program), as well as other registration materials. Your conference name badge is your ticket for the events in the exhibit hall, for Host City Night, and for Monday's banquet.

Extra tickets for ticketed events must be obtained by 4:30 p.m. Sunday.



### **EXHIBITORS AND SPONSORS**

Be sure to visit the exhibit hall to see the latest in products and services for local governments. The exhibit hall will be open Sunday from 1 p.m. to 5:30 p.m.; on Monday from 8 a.m. to 6 p.m. and Tuesday from 8 a.m. to 1 p.m. The exhibit hall will be the site of receptions on Sunday and Monday. There will also be a continental breakfast and lunch in the exhibit hall on Monday and Tuesday morning and lunch on Monday and Tuesday. Information on exhibitors starts on page 28. Sponsor information is on page 33.

### DRESS

Business or business casual attire is appropriate for conference general sessions, workshops, and ticketed events. Casual dress is appropriate for Host Night and the guest event. Make sure you have comfortable walking shoes so that you can explore Fort Monroe. Business attire is recommended for the Tuesday reception and banquet.

### DRAFT LEGISLATIVE PROGRAM

A copy of last year's VML Legislative Program with changes made to-date by the Legislative Committee was sent to member local governments prior to the conference. The program can be downloaded at www.vml.org and copies will be available at the conference registration desk. The program will be debated, amended, and voted on at the Tuesday business meeting.

# VOTING CREDENTIALS FOR THE BUSINESS MEETING

Article IV, No. 5 of the Constitution of the Virginia Municipal League as revised in 2008 entitles each member locality one vote on every question before the business session of the conference. Only duly-authorized representatives present at the session may cast votes. No proxies may be used.

Prior to the conference, every locality received forms for certification of voting representatives and alternates. If your locality has not selected a voting representative alternate prior to the conference, the mayor or board chair is the default representative for the purpose of voting.

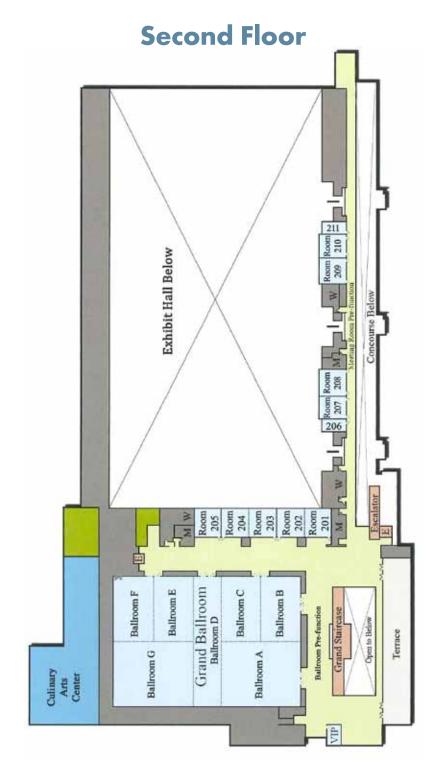
In the absence of the mayor or board chair or other designated officer, a majority of the elected and appointed officials present and registered at the conference may file a designation of that locality's voting representative. This designation must take place prior to the taking of any vote. To accommodate localities that have not yet designated a representative for voting purposes, credentials may be obtained at the registration desk and prior to the start of the business meeting. Please be sure that the appropriate action has been taken so that your locality may have a voice in the business activities of the league. This voting certification does not exclude others from your locality from participating in discussions during the business session.

A voting credentials table will be open from 12:30-3 p.m. Tuesday, October 2, in the hallway to Ballroom D-G. Each voting delegate should check in during this time period to receive a voting flag that will be used in the event of a contested motion at the business meeting. Each full member is entitled to one vote. The mayor or board chair is the voting delegate by default but other officials from the locality can be designated as the delegate. The goal is that every locality represented at the meeting gets to vote.

Voting information continues on page 20

# Hampton Roads Convention Center Floor Plan





### **VOTING REPRESENTATION**

Each full member shall be entitled to one vote on all questions through its accredited voting representative or alternate. A simple majority vote shall govern in all cases except for any motion or resolution (other than an honorific, appreciative, or memorial resolution) that has not been submitted to the appropriate committee or not approved by the appropriate committee. In such cases, a three-fourths vote of the full members present and voting is required for consideration of the matter. Any vote that is contested or not unanimous will be by voice roll call administered by the presiding officer. Robert's Rules of Order Newly Revised shall apply to the conduct of the hearing.

### **EXECUTIVE COMMITTEE ELECTIONS**

To be elected at the business meeting of the annual conference (Tuesday at 3:30 p.m.) are:

- President-elect
- Vice president
- Executive Committee members

Also serving as voting members of the Executive Committee are the president, past president and the Urban, City, and Town section chairs. The section chairs will be elected at section meetings on Monday morning.

### SECTION ELECTIONS

For the elections of the section chairs, there will be one voting flag given to the voting delegate for each member locality of the city section and the town section. The urban section has a weighted voting procedure, and the number of flags that the voting delegates in that section meeting receive will depend on the size of the locality. Delegates should check in with VML staff as they enter the section meetings to receive their voting flags.

### **FUTURE VML CONFERENCES & EVENTS**

Jan. 8, 2019: Finance Forum; Greater Richmond Convention Center

Jan. 24, 2019: VML Legislative Day; Richmond Omni

Oct. 6 - 9, 2019: VML Annual Conference; Roanoke

Oct. 9 - 13, 2020: VML Annual Conference; Norfolk

Regional training workshops sponsored by VML Insurance Programs can be accessed by program members via the VML Insurance Programs website at www.vmlins.org.

# RESTAURANTS NEAR THE HAMPTON ROADS CONVENTION CENTER

Price range: \$ (lowest) to \$\$\$\$ (highest)

### Avenue Blue: \$\$ (Piano music)

2330 McMenamin St.
Cuisine: Seasonal small plates
0.8 miles from HRCC

# Mango Mangeaux: A Simply Panache Bistro: \$\$

33 E Mellen St.Cuisine: Sophisticated restaurant withCreole dishes5 miles from HRCC

### Cyprus Grille: \$\$

1700 Coliseum Dr. (located in Embassy Suites) Cuisine: American Next door to HRCC

### Park Lane Tavern: \$\$

4200 Kilgore Avenue Cuisine: American; Irish Pub Bar 0.7 miles from HRCC

### Chili's Grill & Bar: \$\$

1066 W. Mercury Blvd. Cuisine: American, Southwestern 0.4 miles from HRCC

### First Watch: \$\$

2011 Von Schilling Dr. Cuisine: American, Healthy 0.7 miles from HRCC

### Monsoon: \$\$ - \$\$\$

2150 Allainby Way Peninsula Town Center Cuisine: Indian, vegetarian 0.9 miles from HRCC

### Soyo Sushi Bar & Grill: \$\$

2113 Coliseum Dr. Cuisine: Japanese, Sushi 0.9 miles from HRCC

### County Grill & Smokehouse: \$\$

26 E. Mercury Blvd. Cuisine: "Best BBQ" 2 miles from HRCC

### Venture Kitchen & Bar: \$\$

9 E. Queens Way Cuisine: American, International 2.2 mines from HRCC

### The Deadrise: \$\$

100 McNair Dr. Cuisine: Seafood with water view 6.3 miles from HRCC

# **About the League**

The Virginia Municipal League is a non-profit, non-partisan association of cities, towns, and counties of Virginia. The league was established in 1905 for the purpose of improving and assisting local governments through legislative advocacy, education, research, and cooperative effort.

### VML EXECUTIVE COMMITTEE

**President** – Dr. Patricia P. Woodbury, Council Member, City of Newport News

President-Elect – Anita James Price, Council, City of Roanoke

Vice President - Thomas R. Smigiel Jr., Council Member, Norfolk

At-Large Member – Jill Carson, Council Member, Town of Pennington Gap

At-Large Member - Laurie DiRocco, Mayor, Town of Vienna

At-Large Member - Ophie Kier, Vice Mayor, City of Staunton

At-Large Member – Christina Luman-Bailey, Council Member, Hopewell

At-Large Member – Gene Teague, Mayor, City of Martinsville

City Section Chair - Willie Green, Vice Mayor, City of Galax

Town Section Chair - A.D. "Chuckie" Reid, Vice Mayor, Town of Farmville

Urban Section Chair - Shannon Kane, Council Member, City of Virginia Beach

Immediate Past President - Robert K. Coiner, Mayor, Town of Gordonsville

### LEGISLATIVE COMMITTEE

Chair: Donald R. Harris, Mayor, Town of Bluefield

Vice Chair: Roger W. Fawcett, Council Member, City of Suffolk

### **City Section**

Andrea Oakes, Council Member, City of Staunton

Mary Person, Mayor, City of Emporia

Dan X. Sze, Council Member, City of Falls Church; Chair, Environmental Quality Committee

Gene Teague, Mayor, City of Martinsville

William "Billy" Withers, Council Member, City of Fredericksburg

Benming "Benny" Zhang, Council Member, City of Williamsburg

### **Town Section**

D. Michael Barber, Mayor, Town of Christiansburg; Chair, Transportation Committee

James Bradley, Council Member, Town of Gordonsville

Donald R. Harris, Mayor, Town of Bluefield

Jonathan "Bucky" Miller, Mayor, Town of Mount Jackson; Chair, General Laws Committee

Phil Miskovic, Council Member, Town of Crewe

W.T. "Bill" Rush III, Town Manager, Town of Marion; Chair, Community & Economic Development Committee

### LEGISLATIVE COMMITTEE

### Urban Section

Ted Byrd, Council Member, City of Harrisonburg

Katie Cristol, Board Chair, County of Arlington

Roger W. Fawcett, Council Member, City of Suffolk

Robert C. Ike Jr., Council Member, City of Chesapeake

Shannon Kane, Council Member, City of Virginia Beach, Chair, Human Development & Education Committee

Sherman P. Lea Sr., Mayor, City of Roanoke

John L. Rowe, Mayor, City of Portsmouth; Chair, Finance Committee

Christine Snead, Councilwoman, City of Hampton

Levar Stoney, Mayor, City of Richmond

Tina L. Vick, Vice Mayor, City of Newport News

### **2018 VML NOMINATING COMMITTEE**

Robert K. Coiner, Mayor, Town of Gordonsville; Chair, Nominating Committee

Jennifer K. Baker, Vice Mayor, Town of Herndon

Michael Barber, Mayor, Town of Christiansburg

Ted Byrd, Council Member, City of Harrisonburg

Jamie Clancey, Council Member, Town of Culpeper

Katie Cristol, Chair, County Board, County of Arlington

Edwin Daley, Assistant City Manager, City of Emporia

Mary Katherine Greenlaw, Mayor, City of Fredericksburg

Donald R. Harris, Mayor, Town of Bluefield

F. Woodrow Harris, Council Member, City of Emporia

David P. Helms, Mayor, Town of Marion

William H. Kerbin, Town Manager, Town of Onancock

Jon Stehle, Council Member, City of Fairfax

Gene Teague, Mayor, City of Martinsville

Tina L. Vick, Vice Mayor, City of Newport News

Rosemary Wilson, Council Member, City of Virginia Beach

### VML STAFF (804) 649-8471

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Executive Director / General Counsel

mgowdy@yml.org

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Policy and Advisory Relations Manager
jackerman@vml.org

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rbullington@vml.org

Mary Jo Fields Adjunct Staff mfields@vml.org

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Sandra Harrington Government Relations Associate sharrington@vml.org

Neal Menkes Adjunct Staff nmenkes@vml.org

Joni Terry Office Coordinator jterry@vml.org

Manuel Timbreza Director of Digital Communications mtimbreza@vml.org



### **CONFERENCE PLANNING COMMITTEE**

Bridge Littleton, Mayor, Town of Middleburg
Anita Price, Council Member, City of Roanoke
Jill Carson, Council Member, Town of Pennington Gap
Shannon Kane, Council Member, City of Virginia Beach
Bucky Miller, Mayor, Town of Mount Jackson
Bill McKenna, Council Member, Town of Herndon



### CHALLENGE

2018 is the 10th year of VML's Green Government Challenge, VML's friendly competition designed to reduce carbon emissions. The challenge encourages implementation of specific environmental policies and practical actions that reduce carbon emissions generated by the local government and the broader community. Cities, towns and counties earn points for these actions and the number of points determine the level of recognition.

The challenge itself is updated each year. That work is guided by an advisory committee chaired by Christina Luman-Bailey, a council member with the city of Hopewell. Previous advisory committee chairs include Bob Lazaro, who was then mayor of Purcellville and Jay Fisette, who was then chair of the Arlington County Board. The challenge was the brainchild of Fisette, who was VML president in 2008.

Over the years several localities have proven to be superstars, gaining certification in all or all but one year for the last ten years: Alexandria, Arlington County, Blacksburg, Charlottesville, James City County, Lynchburg, Newport News, Purcellville, Roanoke, Richmond, Vienna, and Virginia Beach.

### Platinum Level

175 points and above

Alexandria Charlottesville

Falls Church

Herndon

Hopewell

Newport News

Prince George County

Purcellville

Radford

City of Richmond

City of Roanoke

Staunton

Virginia Beach

# Gold Level 150-174 points

City of Fairfax

•

### Silver Level

125-149 points

Ashland

### Certified Green Government Level

100-124 points

Vienna



### 2018 VIRGINIA HEAL COMMUNITIES

The HEAL Cities & Towns Campaign provides free technical assistance to local government leaders to help them adopt healthy eating and active living policies and practices. Across Virginia, HEAL cities, towns and counties are creating healthier and more prosperous communities by making it easier for residents and municipal employees to eat healthier and move more. HEAL is a project of the Institute for Public Health Innovation in partnership with the Virginia Municipal League and funded by Kaiser Permanente, a founding partner. For more information, visit the HEAL Cities and Towns website at www.healcitiesmidatlantic.org or contact Sydney Daigle, HEAL Cities and Towns Campaign Manager, at 240-253-1036 or at sdaigle@institutephi.org.

### **Resolution Passed**

Charles City County Emporia Falls Church Galax Glade Spring Greensville County Manassas New Market Petersburg Scottsville

### Bronze Level

Virginia Beach

Fairfax Haymarket Roanoke Staunton

### Silver Level

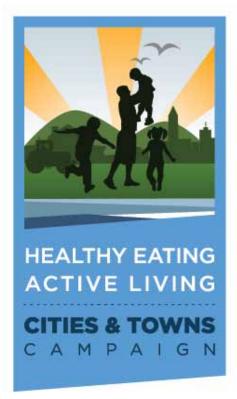
Ashland
Falls Church
Gordonsville
Greensville County
Lawrenceville
Leesburg
Richmond

### **Gold Level**

Big Stone Gap Bluefield Crewe Dumfries Lovettsville Middleburg Wytheville

### Platinum

Charlottesville Hopewell Prince George County Warrenton



# **VML Insurance Programs**

VML Insurance Programs (VMLIP) is a comprehensive property and casualty program providing public officials' liability, law enforcement liability, general liability, automobile liability and physical damage, cyber liability/security, excess liability, pollution, workers' compensation property, inland marine, boiler & machinery, crime, and bond coverages. In addition, VMLIP provides a wide variety of professional services and tools to assist members in developing and maintaining comprehensive risk management programs. VMLIP members include more than 475 cities, towns, counties, school districts, and authorities. For more than 35 years, VMLIP has served as Virginia's Local Government Specialists<sup>TM</sup>. For more information, visit www.vmlins.org or call (800) 963-6800.



### VMLIP MEMBERS' SUPERVISORY BOARD

Chair: Rhu Harris, County Administrator, Hanover County

Vice-Chair: Melinda Conner, County Administrator, Mathews County

Darlene Burcham, Manager, Town of Clifton Forge

Josh Farrar, Manager, Town of Ashland

Karen Pallansch, General Manager, Alexandria Renew Enterprises

Jennifer Parish, Superintendent, Poquoson City Schools

Brian Thrower, Town Manager, Town of Smithfield

Clarke Wallcraft, Executive Director, Pepper's Ferry Wastewater Authority

**Ex officio:** Michelle Gowdy, VML Executive Director

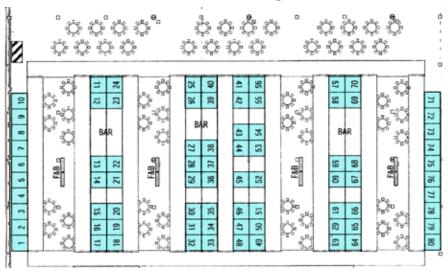
# **Exhibitors and Sponsors**

The Exhibit Hall will be open Sunday from 1 to 5:30 p.m., Monday from 8 a.m. to 6:30 p.m. and Tuesday from 8:00 a.m. to 1:00 p.m. The Exhibit Hall will be the site of the opening reception on Sunday evening, continental breakfast and lunch on both Monday and Tuesday, and the awards reception on Monday, as shown in the program.

Numerous businesses have sponsored events at the conference. A complete list of sponsors is included on page 33.

As you tour the exhibit hall, take a few minutes to thank the exhibitors and sponsors for their support of the league and its programs. In your conference packet is an exhibitor check list where exhibitors will initial your visits. Once you have acquired 10 or more initials take your card to booth #48 & #49 to recieve a special conference gift.

## **Exhibit Hall Layout**



### **EXHIBITORS**

### AH Environmental Consultants - Booth # 28

Mike Mee mmee@ahenv.com 757-873-4959 11837 Rock Landing Drive; Ste 300 Newport News, VA 23606

### All Recreation of Virginia, Inc. - Booth # 64

Eric White kristina@allrec.com 888-419-0001 20609 Gordon Park Sq; Ste 190 Ashburn, VA 20147

### American Water Enterprise – Booth # 37

Abbey Greenberg abbey.greenberg@amwater.com 856-359-2050 330 Fellowship Road Mount Laurel, NJ 08054

### Aqua Virginia, Inc. – Booth # 77

John Aulbach jjaulbach@aquaamerica.com 804-749-8868 2414 Granite Ridge Road Rockville, VA 23146

### Avenu Insights & Analytics – Booth # 52

Mike Ausberry

michael.ausberry@avenuinsights.com

2059 Pine Siskin Court

Indian Land, South Carolina 29707

### Bowman Consulting Group, Ltd. - Booth # 17

Jerry Peaks

jpeaks@bowmancg.com

757-229-1776

460 McLaws Circle, Ste 120

Williamsburg, VA 23185

### Container First – Booth # 9

Tori Abernathy

Tabernathy@containerfirst.com

804-748-8324

333-B Industrial Drive

Petersburg, VA 23803

### Cintas Corporation - Booth # 23

Michael Rupprecht

rupprechtm@cintas.com

410-218-3454

6300 Seaforth Street

Baltimore, MD. 21104

### City of Roanoke - Booth # 2

Melanie Mavo

Melinda.mayo@roanokeva.gov

540-537-0052

215 Church Avenue, SW; Room 364

Roanoke, VA 24011

### Cunningham Recreation – Booth # 47

Gregg Dollings

michele@cunninghamrec.com

800-438-2780

5932 Old Pineville Road

Charlotte, NC 28224

### DePorter & Associates - Booth # 31

David DePorter

henry@ddallc.com

10100 Battleview Parkway; Ste. 100-C

Manassas, VA 20109

### DJG - Booth # 30

Jenni Szabo

jszabo@djginc.com

449 McLaws Circle

Williamsburg, VA 23185

### Dominion Energy - Booth # 10

Max Bartholomew

Max.bartholomew@dominionenergy.com

757-403-3401

4901 Princess Anne Road

Virginia Beach, VA 23462

Platinum Sponsor

### Downey & Scott - Booth # 29

William Downey

taylor@downeyscott.com

540-347-5001

6799 Kennedy Road: Unit F

Warrenton, VA 20187

### Ernst & Young LLP – Booth # 13

Pam Pittman

pam.pitman@ev.com

410-783-3937

621 E. Pratt Street Baltimore, MD 21202

Ferguson Waterworks - Booth # 50

Matt Braithwaite

matthew.braithwaite@ferguson.com

240-344-9537

295 Interstate Circle

Frederick, MD 21704

### FirstNet Built with AT&T - Booth # 44

Paul Hunt

madison@thewithagency.com

601-604-3201

208 S. Akard Street

Dallas, TX 75202

Gold Sponsor

### Gallagher Asphalt - Booth # 70

Robert Dalton

rdalton@gallagherasphalt.com

215-200-8555 1524 Susan Drive

Lansdale, PA 19446

### GovDeals - Booth # 61

Les Bailey

Lbailey@govdeals.com

828-527-7705

100 Capitol Commerce; Ste. 110

Montgomery, AL 36117

### GovPayNet - # 5

Melissa Potler

mpotler@govpaynet.com

443-392-7130

4000 International Pkwy

Carrollton, TX 75007

### Great Southern Recreation - Booth # 24

Chris Berrong

abby@greatsouthernrec.com

800-390-8438

2441O Old Fort Parkway #462

Murfreesboro, Tennessee 37128

### HBA Architect & Interior Design - Booth # 51

Joseph Miller

joem@hbaonline.com

One Columbus Center; Ste 1000

Virginia Beach, VA 23462

### HEAL - Booth # 11

Sydney Daigle

sdaigle@institutephi.org

240-253-1036

1301 Connecticut Ave. NW; Ste 200

Washington, DC 20036

### Hurt & Proffitt - Booth # 22

Brian Cossman

bcossman@handp.com

434-847-7796

2524 Langhome Road

Lynchburg, VA 24501

### LPDA – Booth # 56

Bill Mechnick

deniece@lpda.net

434-296-2108

1006 E. Jefferson St; Ste B

Charlottesville, VA 22902

### MCCi - Booth # 65

Jeremy Gibson

events@mccinnovations.com

850-701-0725

1958-A Commonwealth Lane

Tallahassee, FL 32303

### McGill Engineers - Booth # 66

Danny Bridges

toni.shope@mcgillengineers.com

828-320-3564

1204 19th Street Lane; NW

Hickory, NC 28601

### Mosca Design – Booth # 42

Joel Mosca

joel@moscadesign.com

804-380-2705

8450 Garvey Drive Raleigh, NC 27616

### Moseley Architects - Booth # 18

Tony Bell

hwielt@moseleyarchitects.com

804-794-7555

3200 Norfolk Street

Richmond, VA 23230

### Municode - Booth # 35

Scott Horton

conference@municode.com

800-262-2633

P.O. Box 2235

Tallahassee, FL 32316

### Musco Sports Lighting – Booth # 34

Steve Wiley

nick.mauer@musco.com

641-673-0411

100 1st Avenue W

Oskaloosa, IA 52577

### No Kid Hungry Virginia – Booth # 26

Sarah Steely

ssteely@strength.org

570-854-5023

### Playground Specialists, Inc. - Booth # 39

Brad Stokley

amanda@playspec.com

800-385-0075

29 Apples Church Road

Thurmont, MD 21788

### PMA Architecture - Booth # 46

Jeff Stodghill

tjs@pmaarchitecture.com

757-596-8200

10325 Warwick Blvd

Newport News, VA 23601

### Reception Sponsor

### Radarsign, LLC - Booth # 54

Mark Paulsen

mpaulsen@radarsign.com

678-965-4814

1220 Kennestone Circle

Marierra, GA 30066

### RDA Systems - Booth #55

Dave Davis

Dedavis@rdasys.com

800-338-4984

### Regent University - # 69

Gregory Dane

gdane@regent.edu

757-352-4215

1000 Regent University Drive

Virginia Beach, VA 23464

### Republic Services - Booth # 16

Tony Wilson

tnestor@republicservices.com

828-695-2064

1041 Red Ventures Drive; Ste 110

Fort Mill, SC 29707

### RK&K - Booth #3

Jeff Kapinos apollard@rkk.com 804-782-1903 2100 E. Cary Street; Ste 309 Richmond, VA 23223

### RRMM - Booth #8

Matt Astrin mastrin@rrmm.com 757-213-6399 1317 Executive Boulevard Chesapeake, VA 23320

### Solvaria - Booth 73

Greg Samuels gsamuels@solvaria.com 804-346-2296 11243 Nuckols Road; Ste 150 Glen Allen, VA 23059

### Southern Software, Inc - Booth # 33

Lee McGraw cgoodnight@southernsoftware.com 910-695-0005 150 Perry Drive Southern Pines, NC 28387

### Sparks @ Play, Inc - Booth #

Terri Paddy terri@3705holding.com 410-504-9802 3705 Crondall Lane Owings Mills, MD 21117

### Spring City Electrical - Booth # 36

Tracie Wolf twolf@springcity.com 610-310-7782 1 South Main Street Spring City, Pennsylvania 19475

### Springsted - Booth # 21

Steve Miner sminer@springsted.com 804-562-2383 9097 Atlee Station Road; Ste 200 Mechanicsville, VA 23116

### Stalker Radar - Booth # 32

Patrick Popek shirley@stalkerradar.com 972-801-4849 855 E. Collins Blvd Richardson, TX 75081

### Suez Water Technology Solutions - Booth # 41

Brad Brown sjohnson@utilityservice.com 855-526-4413 1230 Peachtree St. NE; Ste 1100 Atlanta, Georgia 30309

### The Berkeley Group - Booth # 12

Darren Coffey darren@bgllc.net 434-981-2026 P.O. Box 181 Bridgewater, VA 22812

## The Local Choice Health Benefits Program – Booth # 38

Sidney Smith Sidney.smith@anthem.com 804-354-4919 2015 Staples Mill Road Richmond, VA 23230

### Timmons Group - Booth # 19 & 20

Paul Trapp bailey.jennings@timmons.com 1001 Boulders Parkway Richmond, VA 23225

### Town of Big Stone Gap - Booth # 40

Tammy Grimes jhall@bigstonegap.org 276-523-0115 505 E. 5th Street; S Big Stone Gap, VA 24219

### Town of Pennington Gap - Booth # 59

Karen Maggard
Karen.maggard@townofpenningtonva.gov
276-546-1177
528 Industrial Drive
Pennington Gap, VA 24277

### VACORP - Booth # 43

Kathleen Guzi kguzi@riskprograms.com 540-871-0531 1315 Franklin Road Roanoke, VA 24016

### VADMO - Booth # 60

Brian Gorg Info@vadmo.org 540-551-5501 759 Gold Cup Drive Warrenton, VA 20186

### VC3 - Booth # 25

Dale Graver elisabeth.anders@vc3.com 1301 Gervais Street, Ste 1800 Columbia, SC 29201

### Verizon Wireless - Booth # 14

Colleen Kurtzner colleen.kurtzner@verizonwireless.com 757-646-5050 510 Independence Parkway; Ste 800 Cheapeake, VA 23320 Silver Sponsor

### VHDA - Booth # 53

Dani Morrison vhda@webgrantsmail.com **Diamond Sponsor** 

### Virginia American Water - Booth # 15

Christian Volk christian.volk@amwater.com 804-446-9809 900 Industrial Street Hopewell, VA 23860

### Virginia Cooperative Extension – Booth # 58

Lonnie Johnson Lojohns2@vt.edu 804-527-4521 250 Drillfield Drive; Hutcheson 101 Blacksburg, VA 24061

### Virginia Department Medical Assistance Services – Booth # 71

Christina Nuckols Christina.nuckols@dmas.virginia.gov 804-225-4592 600 East Broad Street; Ste 1300 Richmond, VA 23219

### Virginia Institute of Government - Booth # 45

Tedd Povar tep3e@virginia.edu 804-399-8296 11 S. 12th Street; Ste 225 Richmond, VA 23219

### Virginia Resources Authority - Booth # 27

Stephanie Hamlett sjones@virginiaresources.org 1111 E Main Street, Ste 1920 Richmond, Va 23219

### Virginia Tourism Corporation – Booth # 80

Steve Galyean sgalyean@virginia.org 804-545-5517 901 E. Cary Street; Ste 900 Richmond, Va 23219

### VML Insurance Programs - Booth # 48 & 49

Jeff Cole Jcole@vmlins.org 800-963-6800 11243 Nuckols Road Glen Allen, VA 23059

**Diamond Sponsor** 

### VML VACo Finance - Booth # 57

Bob Lauterberg rlauterberg@valocalfinance.org 804-648-0635 919 E. Main Street; Ste 1100 Richmond, VA 23219

### Waste Industries - Booth # 1

Pat Luce patrick.luce@wasteindustries.com 757-438-2788 3821 Cook Blvd Chesapeake, Va 23323

### Wendel Companies - Booth # 68

Lauren Glose, PE Lglose@wendelcompanies.com 716-688-0766 375 Essjay Road; Ste 200 Williamsville, NY 14221

### Wiley/Wilson - Booth # 63

Fred Armstrong farmstrong@wileywilson.com 434-947-1629 127 Nationwide Drive Lynchburg, VA 23502 **Sponsor** 

### **Zoll Medical Corporation – Booth # 62**

Laura Glenn lglenn@zoll.com 615-971-4770 269 Mill Road Chelmsford, MA

### **SPONSORS**

### Special thanks to our host, the City of Hampton

### **DIAMOND LEVEL**

### Virginia Housing Development Authority

Dani Morrison Community Outreach Program Coordinator dani.morrison@vhda.com 601 S. Belvidere Street Richmond, VA 23220 www.yhda.com

### **VML Insurance Programs**

Jeff Cole Director of Member Services jcole@vmlins.org 11243 Nuckols Road Glen Allen, VA 23059

### PLATINUM LEVEL

### **Dominion Energy**

William L. "Bill" Murray Vice President of State & Electric Public Policy william.l.murray@dominionenergy.com 701 E. Cary Street Richmond, VA 23219

### **GOLD LEVEL**

### FirstNet Built with AT&T

Madison Lee madison@theagency.com 208 S. Akard Street Dallas, TX 75202 (601) 604-3201 https://www.firstnet.com

### **SILVER LEVEL**

### Verizon Wireless

Colleen Kurtzner Colleen.kurtzner@verizonwireless.com 510 Independence Parkway; Ste 800 Chesapeake, VA 23320 www.verizonwireless.com

### **RECEPTION SPONSOR**

### **PMA Architecture**

Jeff Stodghill tjs@pmaarchitecture.com 757-596-8200 10325 Warwick Blvd Newport News, VA 23601

### **ADDITIONAL SPONSOR**

### Wiley/Wilson

Fred Armstrong farmstrong@wileywilson.com 434-947-1629 127 Nationwide Drive Lynchburg, VA 23502



# 5 hours you won't want to miss! January 8, 2019 – Richmond

THIS YEAR'S VML FINANCE FORUM will be held on Tuesday, January 8, 2019 from 10 a.m. until 3 p.m. at the Greater Richmond Convention Center, 403 N. 3rd Street, Richmond, VA 23219.

**Topics:** The forum provides an excellent opportunity for local elected officials and staff to be brought up to date on a number of important issues.

Who should attend: Members of city and town councils and county boards of supervisors, managers and administrators, budget and finance officers, legislative liaisons and other interested local government staff.

**Registration:** You can register yourself and others online at www.vml.org. The cost is \$65. Cancellations must be made in writing by December 30, 2018.

Questions: Contact Leslie Amason at (804) 523-8528 or lamason@vml.org.







# Thursday, Jan. 24, 2019

VML's 2019 special legislative event will provide an outstanding opportunity for local government officials to interact with members of the General Assembly.

**Location:** Omni Hotel Richmond, 100 S. 12th Street,

Richmond, VA 23219

**Schedule:** 3 - 5:30 p.m. Keynote address by Governor

Ralph Northam; legislative briefings

5:30 - 7 p.m. Reception

**Quality reception.** We will once again host a high quality reception that will facilitate members of the General Assembly meeting with local elected officials. All legislators from both chambers have been invited by VML to attend the reception, which will be held at the Omni Hotel Richmond.

**Make appointments with state legislators.** By conducting the briefing on important legislation at 3:00 p.m., local officials will have time to meet with their delegates and senators earlier in the day. (Briefing materials on specific issues will distributed the week prior to the event). Also, for those attendees who spend the night in Richmond, you may choose to make appointments for the following morning as well

**Hotel reservations.** A block of rooms has been set aside at the Omni Hotel, 100 S. 12th Street, Richmond, VA 23219. Telephone: (804) 344-7000. A group rate of \$132 is available through January 2, 2019.

**Registration.** Register online at www.vml.org. The cost is \$50. Cancellations must be made in writing by Jan. 17, 2019.

Contact Leslie Amason at (804) 523-8528 or lamason@vml.org with questions.

# REMINDER Keep these items with you!



Conference name badges are required for attendance at **all conference events**; those without name badges will not be able to enter the Exhibit Hall or participate in other functions, including Host Night and the annual banquet. Tickets will be collected at the various ticketed events.

# Thank You

for transforming lives and communities





# **Sponsors**

VML thanks its sponsors, who help make the annual conference possible. Special thanks to our host, the City of Hampton!













