

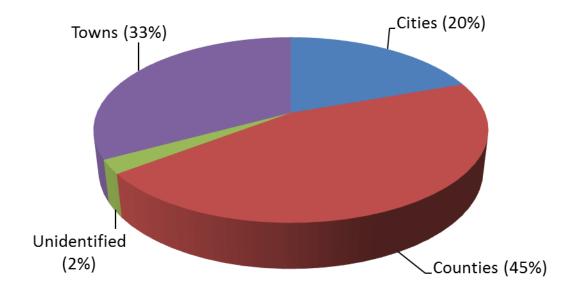
Virginia Local Fiscal Conditions 2018 Survey of Local Officials

VML-VACo Finance Forum

January 3, 2018

Virginia Local Fiscal Conditions Survey

- Conducted during November/December 2017 for presentation to the VML-VACo Finance Forum.
- Surveys were distributed to each Virginia City, County, and Town that has a professional manager. Responses were received from 82 localities:

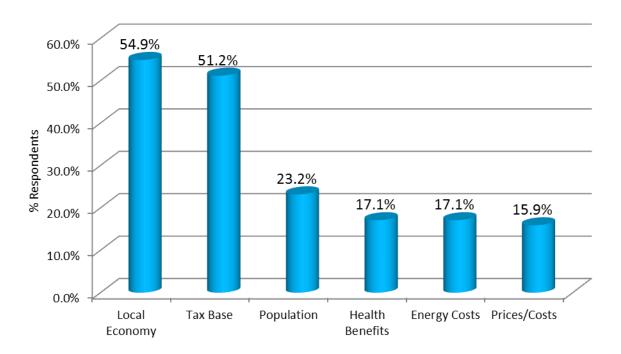


Virginia Local Fiscal Conditions Survey

- Modeled after the National League of Cities' "City Fiscal Conditions" survey.
- Questions to be answered:
 - 1. Where do Virginia localities stand today in terms of their overall fiscal condition?
 - 2. Have they recovered from the Great Recession?
 - 3. What local revenue & budget actions are planned this year and beyond?

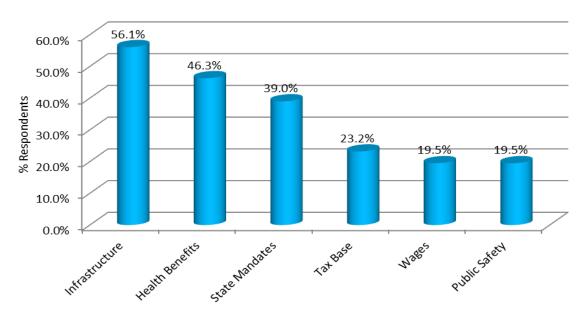
Positive Factors impacting local budgets

- The majority of local economies are growing, with healthy tax bases.
- Top Three Positive Factors identified by localities:



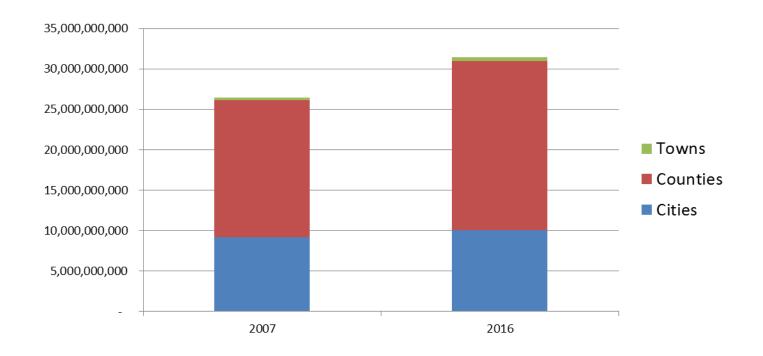
Negative Factors impacting local budgets

- Major challenges include Infrastructure requirements, health benefit costs, and state mandates.
- Many localities are not sharing in the benefits of growing economies and tax bases.
- Top Three Negative Factors identified by localities:



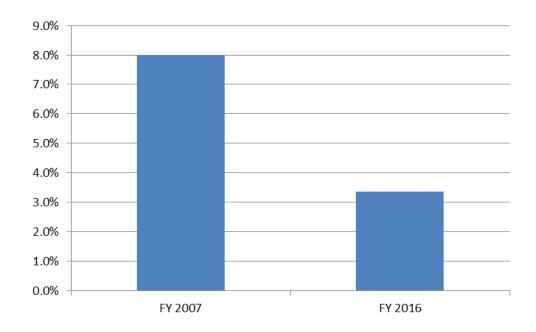
Local Revenues: Pre-recession and Now

 Virginia local government revenues exceed pre-recession levels but by relatively small amounts.



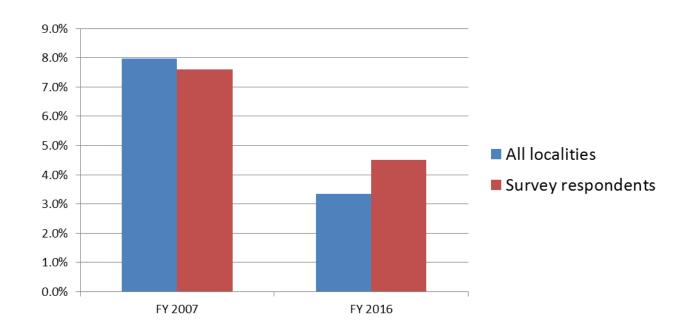
Local Revenue Growth: Pre-recession and Now

Revenue growth is markedly slower today than before the recession.



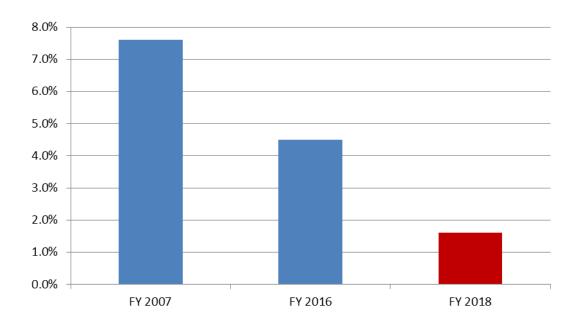
Local Revenue Growth:Pre-recession and Now

 Survey respondents report slowing in revenue growth rates similar to statewide APA data.



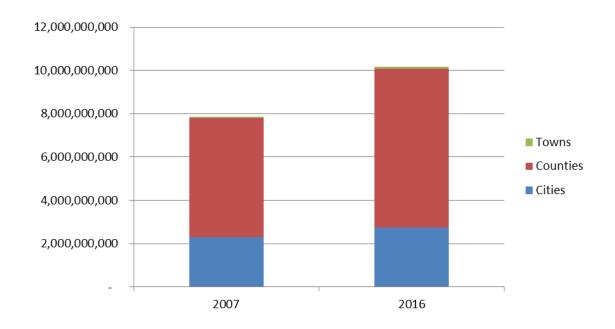
Local Revenue Growth: Outlook

Survey respondents project even slower revenue growth in FY 2018.



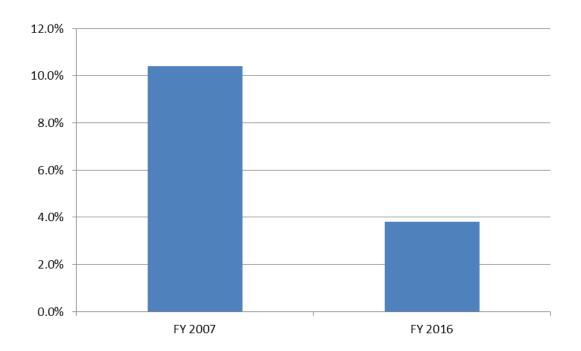
Real Estate Tax Revenues: Pre-recession and Now

 Virginia local government revenues exceed pre-recession levels but by relatively small amounts.



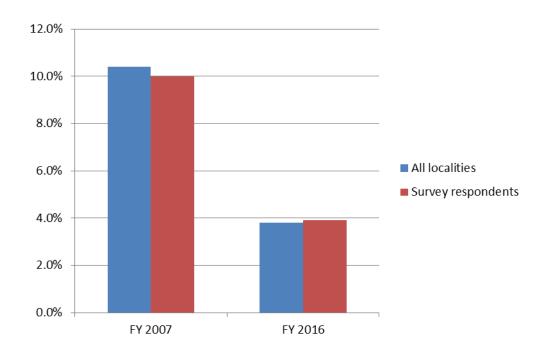
Real Estate Tax Revenue Growth: Pre-recession and Now

 At the same time, revenue growth is markedly slower today than before the recession.



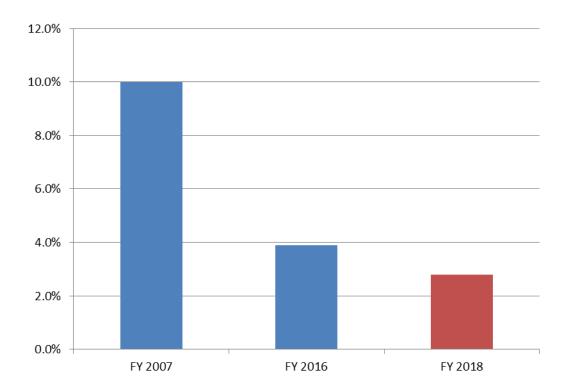
Real Estate Tax Revenue Growth: Pre-recession and Now

 Again, survey respondents report slowing in revenue growth rates similar to statewide APA data.



Real Estate Tax Revenue Growth: Outlook

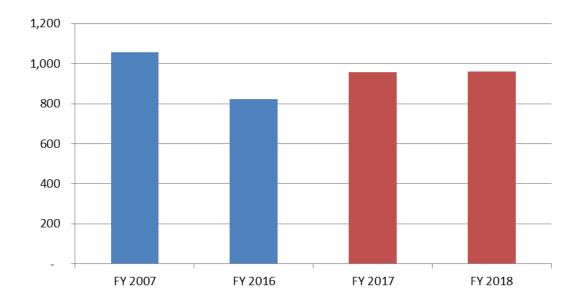
Survey respondents project still slower revenue growth in FY 2018.



Debt Issuance for Capital Projects

 Debt issued per year is approaching pre-recession levels among survey respondents.

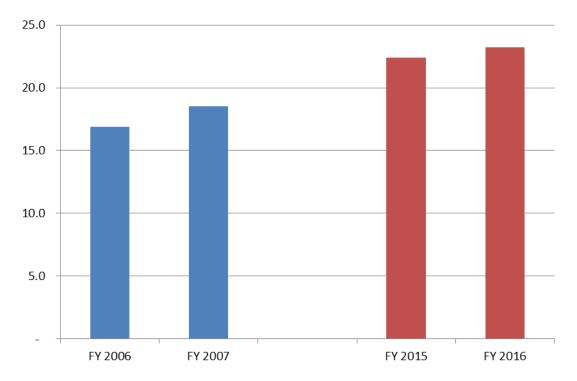




Outstanding Debt

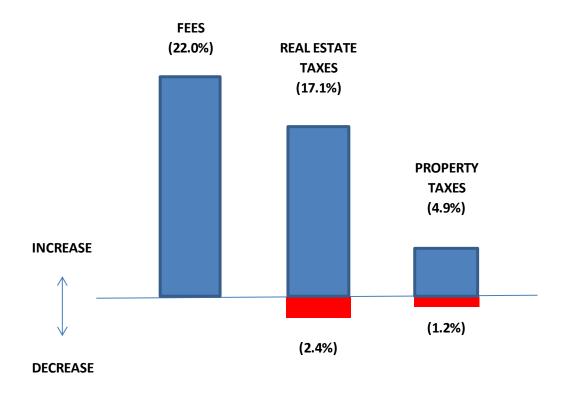
 Total outstanding debt among all localities exceeds pre-recession levels.





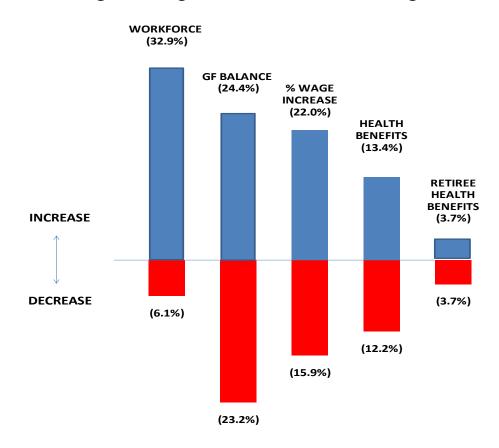
Local Revenue Actions

 Given slow revenue growth rates, one-fifth of localities are implementing fee, tax increases in FY 2018.



Local Budget Actions

 Few localities are scaling back work forces, and there are no clear trends with regard to government-wide budget actions.



Virginia Local Fiscal Conditions Survey: Conclusions

- Virginia local governments mirror the economy as a whole, with generally positive growth in tax bases but at rates slower than before the Great Recession.
- Large areas of the Commonwealth are not sharing in the benefits of a growing economy.
- There are no clear trends in terms of government-wide budget actions by local governments, possibly because of disparity between regions.
- The three major budgetary challenges facing local governments are Infrastructure Requirements, Health Benefit Costs, and State Mandates.
- Local governments appear to be in a vulnerable position were a recession to occur in the near future.



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