



The Infrastructure Shift

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SIR Research/Generations Matter

March 31, 2015





Today's Agenda

- The 324 Places initiative
- Why Generations Matter to Virginia's 324 Places
- The Infrastructure Shift
 - National strategies
 - Ideas for Virginia Cities, Towns and Counties
- Input from participants, discussion.







324 Places in Virginia

- New program from VML focusing on the key trends that local governments in Virginia will face over the next 10 years.
- Providing you a roadmap with strategies.
- Articles monthly in Virginia Town & City.
- Theme of 2015 VML Annual Conference, Oct 4-6 in Richmond: *The Future of Virginia: 324 Places.*

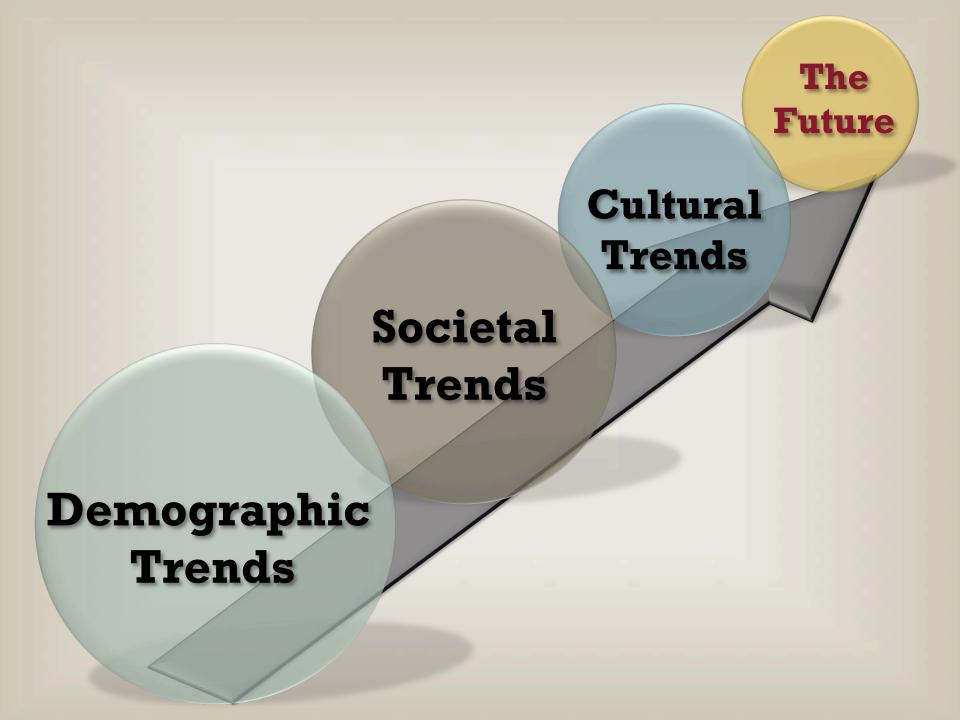






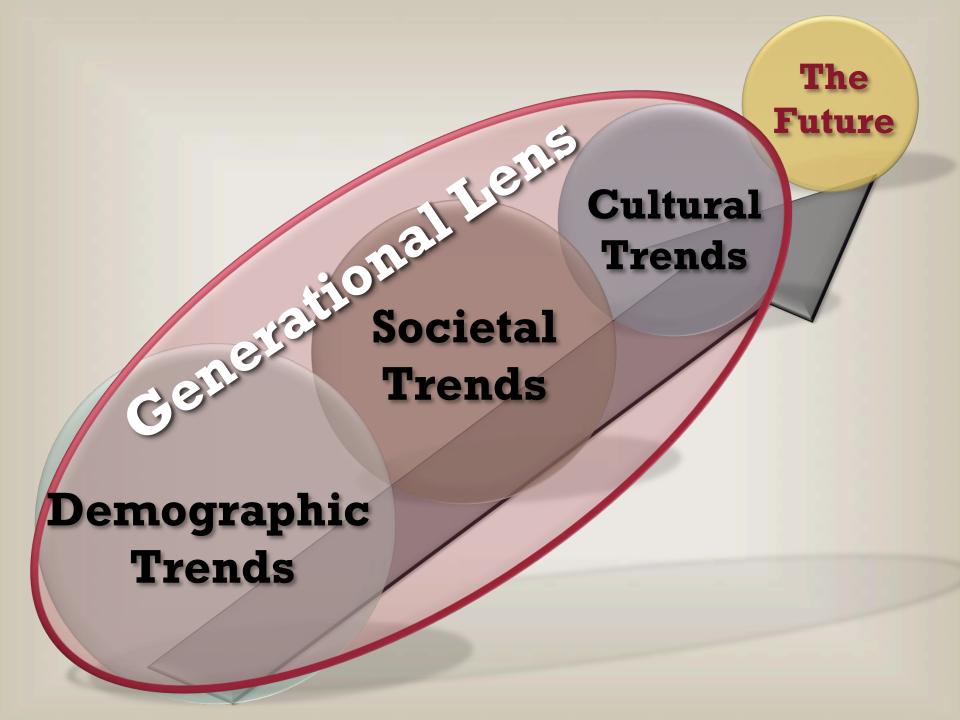
Why Generations Matter in Virginia





Who are the Agents of Change?







The future belongs to those who effectively apply generational dynamics in the workplace and marketplace

Born in the U.S.A

80,000,000 76,000,000 62,000,000 Millennial Gen X Boomer 1965-82 1983-01 1946-64

58,000,000

44,000,000



Silent Greatest

1909-28

1929-45

82,000,000

76,000,000,5,000,000

Current U.S. Census Data

28,000,000



Silent

1929-45



1946-64



Gen X

1965-82

1983-01

Millennial

5,000,000

Greatest

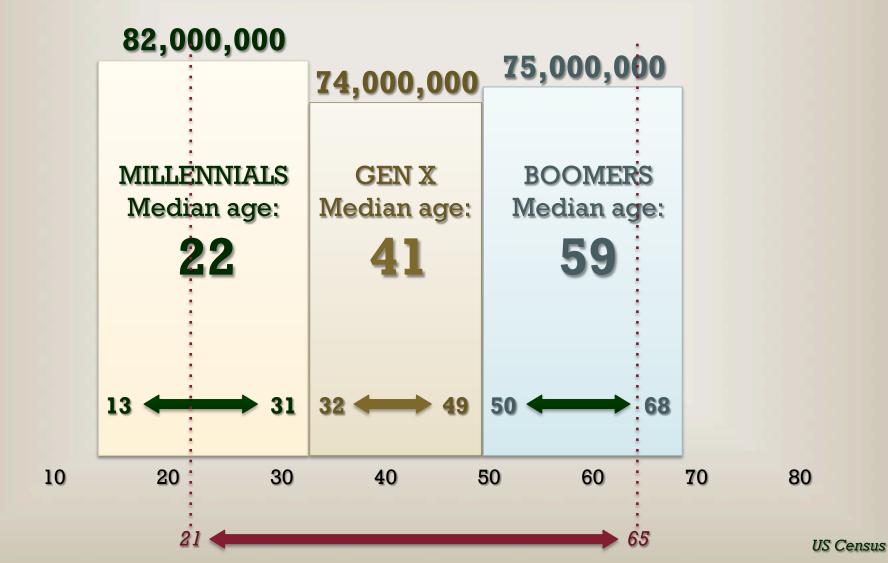
1909-28





It's their world now...

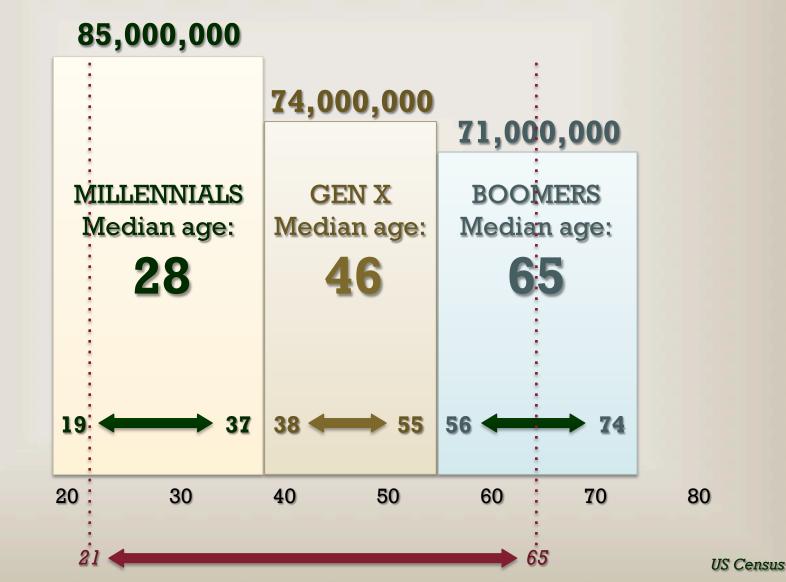
TODAY:



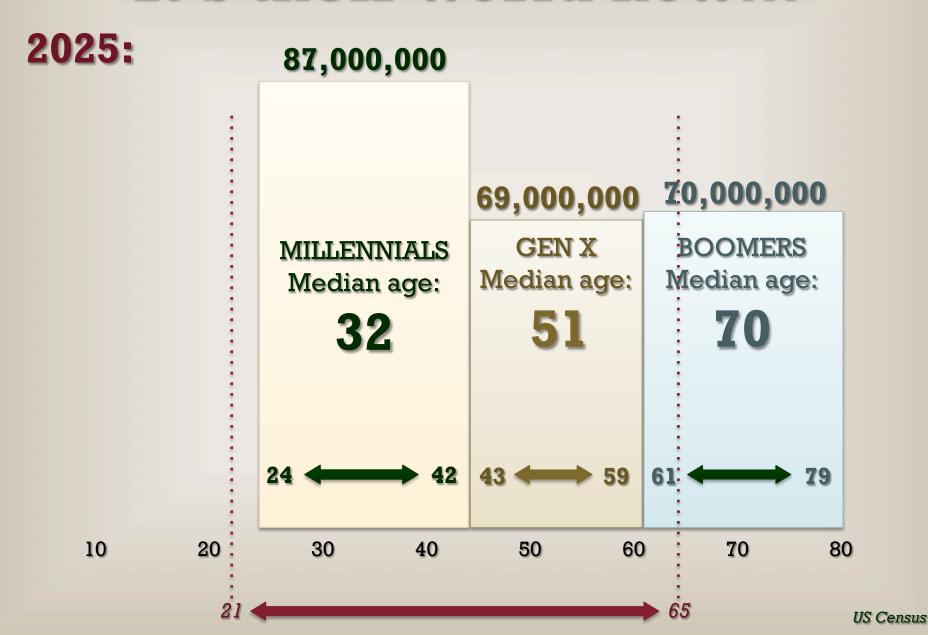
It's their world now...

2020:

10



It's their world now...





Millennial Mindsets:

Sustainability
Collaboration
"Sharing" Economy
About "We"

MILLENNIAL GENTALITY





BOOKER STATES OF THE STATES OF

Career Goals:

BOOMERS:

IMAKE A LIVING MILLENNIALS:

MAKE A
DIFFERENCE





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Virginia: Not great, but improving

Virginia Infrastructure Grades	2015
Bridges	С
Dams	C
Drinking Water	С
Parks and Recreation	C+
Rail and Transit	C-
Roads	D
Schools	C-
Solid Waste	B-
Storm water	C-
Wastewater	D+
OVERALL	C-

Up from a "D" in 2014







Start with integrated infrastructure planning.

- Specific projects fit within a more comprehensive network of integrated systems.
- Mirror what happens in private sector to integrate processes and services.
- Speaks to desires of Millennials to think "whole picture" on infrastructure.







Modernize project planning and delivery.

- Change outdated laws or regulations that restrict cooperation and collaboration upfront.
- "We've always done it that way" is not the answer, and turns off Millennials.







Apply the triple bottom line.

- Economic, social and environmental.
- Very appealing approach to solicit support from Millennials.







Seek new avenues of investment and financing.

- More public/private partnerships needed.
- Investigate the latest on the Build America Transportation Investment Center.
- Stay on top of legislation on Qualified Public Infrastructure Bonds (QPIB).







Innovative Funding Ideas

- VDOT naming rights to rest areas and welcome centers.
- San Diego County selling rights to public parks, ball fields, skate parks, trails, etc.
- Philadelphia selling display space for advertising on public buildings.







Engaging Citizens Today

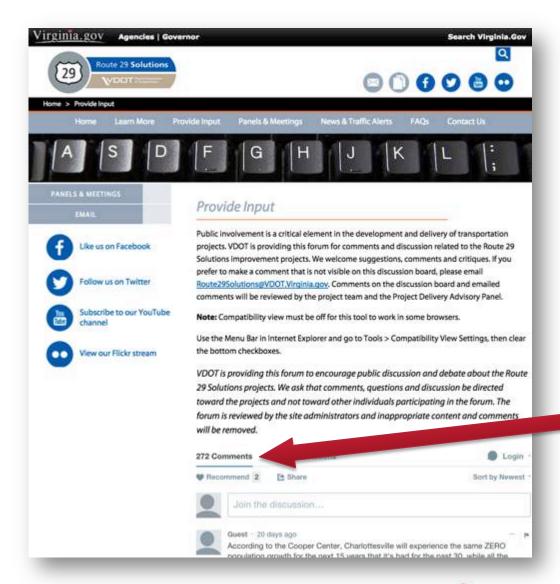
 Collaborative engagement is needed, and new tech tools enable governments to solicit input from thousands instead of a motivated few.





VDOT





Actively seeking comments, monitoring and replying.







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Thank You

Next Session:

Tuesday April 28, 2015

11:00-11:45am

