
2017 FINANCE POLICY STATEMENT

1	Goals and Principles	43	
2	The American economy is dynamic,	44	
3	transforming from agrarian to industrial,	45	
4	from industrial to services-driven, and	46	
5	evolving now to Internet-based	47	
6	businesses harnessing the power of the	48	
7	Digital Age. The growth in online-	49	
8	enabled platforms that connect	50	
9	customers with companies and private	51	
10	individuals offering services and	52	
11	property for sale or lease is	53	
12	fundamentally restructuring the business	54	
13	landscape. As the Internet takes a	55	
14	greater hold in American business and as	56	
15	Virginia weans itself from the economic	57	
16	stimulus of federal defense spending,	58	
17	local governments have to reexamine the	59	
18	services provided to citizens and the	60	
19	means to pay for them. State laws, local	61	
20	ordinances, tax structures, licenses and	62	
21	regulations will have to be re-evaluated	63	
22	and re-tooled without sacrificing the	64	
23	overall quality of basic government	65	
24	services, including education, public	66	
25	health, and public safety.	67	
26		68	
27	To that end, these principles are	69	
28	essential:	70	
29	• Local revenue sources should be	71	
30	balanced and diversified over three	72	
31	broad bases – assets (property),	73	
32	consumption (sales), and income;	74	
33	• The local tax system should be	75	
34	logical and professionally	76	
35	administered. Taxpayers should be	77	
36	treated fairly, and compliance costs	78	
37	should be minimized;	79	
38	• The burden of taxation, as well as	80	
39	the benefits of services, should be	81	
40	shared and enjoyed by all whether	82	
41	they are residents or local	83	
42	businesses.	84	
			• Tax policy should recognize the different economic, demographic, and service demands among localities, and should foster local control to develop tax policies best suited for their communities;
			• Tax policy should recognize and be responsive to the competitive nature of the free market, should refrain from enacting policies that are too generous for one group, and should not place undue burdens on particular groups, including business and industry;
			• State-imposed changes on local tax structures should be simple to administer and, at a minimum, be revenue neutral; and
			• State-mandated tax relief programs should not use local revenues. State-adopted tax relief programs should rely only on state revenues.
			• The State should not create real estate tax relief programs unless it is willing to pay for the cost of the programs.
			• Local tax dollars should not be claimed by the state to cover the Commonwealth’s revenue needs. This includes, but is not limited to, local fines and forfeitures.
			• Any legislation with local fiscal impact should be introduced no later than the first week of a General Assembly session. Such legislation should be pre-filed prior to the convening of a regular legislative session.
			• Local government representatives should be included on any “blue ribbon” commission or other body established by the state that has as

1 its purpose changes to local
2 revenue authority or governance.

4 **Fiscal Challenges Confronting Local** 5 **Governments**

- 6 • The existing local tax structure is
7 overly dependent upon general
8 property taxes, specifically real
9 estate taxes.
- 10 • Unfunded and inadequately funded
11 state mandates and commitments
12 strain local government budgets
13 and place additional pressures on
14 the real estate tax. State-initiated
15 services and programs should be
16 supported by state funds, not rely
17 on local funds to supplant state
18 dollars.
- 19 • Public demands for public services
20 continue to increase. These
21 services include education, mental
22 health, other human services
23 programs, juvenile programs,
24 environmental initiatives,
25 economic development, recreation,
26 and public safety. These services
27 have both operating and capital
28 costs and must be funded.
- 29 • Local revenue collections and
30 service demands are also
31 influenced by variables outside the
32 control of councils and boards of
33 supervisors. These include
34 changes in federal tax, budget, and
35 fiscal policies; long-term economic
36 trends; the aging of our citizens;
37 and global events.

39 **Strengthening the Local Tax Base**

40 Depending on the particulars of any
41 given proposal, possible options to
42 broaden local tax bases include reserving
43 a portion of the state income tax for
44 locally-delivered programs, authorizing
45 a local option income tax for both
46 general and special purposes, increasing

47 the local option sales tax rate, reducing
48 the number of sales tax exemptions,
49 expanding the sales tax base, and
50 reducing the number of exemptions from
51 the business license tax.

52
53 The state can also take actions to prevent
54 the further erosion of local revenues **by**
55 **not** restricting local tax authority,
56 imposing new spending requirements or
57 expanding existing ones on services
58 delivered by local governments, shifting
59 state funding responsibilities onto local
60 governments, expanding retirement
61 benefits, and placing administrative
62 burdens on local governments for state
63 or joint programs.

65 **Specific Tax Issues**

66 VML opposes the repeal or restriction of
67 BPOL, machinery and tools, or excise
68 taxes unless, at a minimum, suitable
69 revenue-neutral replacement sources are
70 provided.

71
72 The state and federal government should
73 make payments-in-lieu-of-taxes for tax-
74 exempt properties in amounts equal to
75 the cost of the local services provided.

76
77 Counties should be granted taxing
78 powers equal to those granted cities and
79 towns, without decreasing, limiting or
80 changing town taxing authority. County
81 excise taxes must not be levied on town
82 residents without the explicit approval
83 by a town's governing body.

84
85 VML supports the constitutional
86 requirement for fair market valuation of
87 property. State-imposed changes to the
88 real estate tax must be "local option."
89 The state should not impose changes to
90 processes governing assessments and
91 appeals for real estate taxes that further
92 degrade this revenue source.

1 VML supports current state statutory
2 requirements governing the setting of
3 real estate tax rates and the integration of
4 this process with the budget
5 development process. Changes to these
6 processes cannot be addressed separately
7 without placing undue hardship and
8 increased costs on local taxpayers. Any
9 future state legislative change should be
10 simple to administer and not contradict,
11 impede or hinder the others.

12
13 The Virginia Communication Sales and
14 Use Tax was enacted to establish a
15 statewide tax rate and to pre-empt local
16 taxes on communication sales and
17 services. As such, the revenues from
18 this tax must be distributed exclusively
19 to eligible local governments. Further
20 the tax should be broadened to
21 encompass newer services and
22 technologies.

23
24 VML supports state legislation to make
25 clear that transient occupancy taxes and
26 sales taxes are applied on the cost of the
27 room paid by the consumer, regardless
28 of the means (such as on-line travel
29 companies) used to reserve a room.

30 **Specific Budget Issues**

31
32 Almost 70 percent of Virginians live in
33 communities served by police
34 departments. The state has increasingly
35 de-emphasized its statutory commitment
36 to state financial assistance to local
37 police departments through the “HB
38 599” program. VML calls on the state to
39 honor its commitment to public safety by
40 funding the program in amounts
41 intended in the enabling legislation.

42
43 The state must be a reliable funding
44 partner in accordance with the Virginia
45 Constitution and state statutes. The
46 Standards of Quality should recognize

47 the resources, including positions,
48 required for a high-quality public
49 education system. The SOQ should
50 reflect prevailing practices across the
51 state, and the actual costs to educate
52 Virginia’s children. This includes the
53 cost to educate at-risk students, students
54 in jeopardy of failing the state’s
55 Standards of Learning tests, students
56 with special needs, and school
57 construction/renovation/maintenance.

58
59 The state should fully recognize and
60 fund the costs of re-benchmarking of the
61 various educational programs, including
62 the Standards of Quality, incentive,
63 categorical, and school facilities
64 programs as well as support services.
65 Changing the process of re-
66 benchmarking to artificially lower
67 recognized costs like inflation does not
68 change what it actually costs to provide
69 education. Instead, it simply transfers
70 additional costs to local governments
71 and the real estate tax base.

72
73 The Commonwealth should:

74 • Study the Standards of
75 Accreditation and Standards of Learning
76 to determine which standards impose
77 costs on local governments that are not
78 recognized in state funding formulas. In
79 particular, changes adopted since 2009
80 to SOAs and SOLs should be examined,
81 as state funding on a per-pupil basis
82 remains below 2009 levels.

83 • Re-examine those Standards of
84 Quality that the Board of Education has
85 recommended, but that the General
86 Assembly has not funded. These
87 standards reflect prevailing practices
88 necessary to improve children’s
89 academic performance. Student
90 academic performance is required for
91 schools to meet the accountability
92 standards under the SOL and SOA. If

1 funding is not available to pay for
2 prevailing practices, the accountability
3 standards should be adjusted so that
4 local governments are not in the position
5 of having to bear the entire burden of
6 meeting these unfunded mandates.
7 • Conduct a study that examines
8 how other states fund education and
9 whether the Commonwealth should use
10 a funding strategy that establishes a
11 more realistic base foundation amount
12 per pupil – plus add-on funding to reflect
13 higher costs for educating at-risk,
14 disabled, ESL, and gifted students, etc.
15 as well as funding for capital costs.
16
17 The state should provide sufficient
18 funding for highway construction and
19 maintenance, public transportation
20 infrastructure and maintenance, ports,
21 airports, and freight and passenger rail to
22 promote economic development and
23 public safety.
24
25 The state should base its funding of
26 retirement plans based on the
27 contribution rates certified by the
28 Virginia Retirement System.
29
30 VML supports transparency in budgeting
31 at both the state and local level. To that
32 effect, the state should not disguise its
33 budget reductions by using unidentified
34 or non-specific reductions for aid to
35 localities.
36
37 As a matter of fiscal reform, the state
38 should develop financial priorities that
39 take into account both spending and
40 revenue actions. The debate on such
41 priorities should be public, and should
42 be transparent to the public in the
43 Governor’s Budget Bill and the General
44 Assembly’s Appropriation Act. For
45 example, should education funding be

46 afforded less priority than certain tax
47 preferences?
48
49 **Governmental Accounting Standards**
50 **Board (GASB)**
51 The Governmental Accounting
52 Standards Board (GASB) has put in
53 place standards regarding the reporting
54 of unfunded liabilities of cost-sharing
55 plans. A cost-sharing plan is one in
56 which participating government
57 employers pool their assets and their
58 obligations for a defined benefit pension,
59 such as Virginia’s teacher retirement
60 plan. While the costs are shared, the
61 state sets the rules regarding what
62 benefits are required and what the state
63 contribution will be.
64
65 GASB requires that the unfunded
66 liability be apportioned among the
67 participating employers that pay the
68 retirement contributions to the pension
69 plan. Teachers are employees of the
70 school boards, which send retirement
71 contributions to VRS. Because of this
72 the unfunded liability falls solely on the
73 school boards, even though the
74 retirement contributions are funded, in
75 part, by the state and the school board.
76 This means that the liability will be
77 shown on the city, county or town
78 financial statement. The intent of GASB
79 rules is to encourage transparency in
80 pinpointing liabilities and the current
81 method of assigning those teacher
82 pension liabilities only to school
83 divisions contravenes the goal of
84 transparency.
85
86 Because there was not a process for
87 apportioning the liabilities for these cost
88 sharing plans, they previously had not
89 been reported at the local level.
90

1 The unfunded liability should be shared
2 by the state and localities based on the
3 state's Standards of Quality and local
4 composite index and reflected as such in
5 reporting.

6

7 VML supports state policy changes that
8 would provide for the Virginia
9 Department of Education to pay the
10 Commonwealth's share of retirement
11 costs directly to the Virginia Retirement
12 System to facilitate the sharing of these
13 liabilities.

14

15 **Government Reform**

16 VML supports a comprehensive review
17 of the services provided by state and
18 local governments. The purpose of the
19 review is to ascertain which services are
20 truly essential to support a productive
21 economy and healthy society; determine
22 the performance level of public services
23 now in place; evaluate the policies and
24 practices used by the state to assign
25 responsibility and accountability
26 between the state and local governments
27 for providing public services; and
28 determine the most effective, efficient
29 and equitable ways to fund essential
30 public services. Such a review must
31 start with a dialog including state and
32 local officials, business interests,
33 academia, and other interested parties.

34

35 **Tax and Spending Reform**

36 Any state initiative aimed at tax reform
37 should first include a focus on state tax
38 reform and the financing of state
39 services including revenue sources. If
40 the state paid an appropriate share of its
41 obligations for locally-administered state
42 mandated or priority services, the
43 reliance on local taxes would be
44 reduced. Local officials should be
45 included in any discussion that focuses
46 on local taxing authority.