



About our speakers

Betsey Daley

Staff Director, Senate Finance Committee

Betsey Daley has served as director of staffing for the Senate Finance Committee for 13 years, coordinating the development of the Senate budget and initiatives related to tax reform, higher education restructuring, and transportation. She has an established record of public service; prior to coming to the Senate Finance Committee she worked in the Governor's budget office and in the budget office of the University of Virginia. As a staff member of the Senate Finance Committee, she acquired extensive expertise in the areas of higher education and capital outlay while developing the 2002 "Building Virginia's Future" capital outlay program, and staffing the Joint Subcommittee on Higher Education Funding Policies, which established new funding guidelines for Virginia's public colleges and universities. Betsey served as Chair of the National Association of Legislative Fiscal Offices (NALFO) for 2012–2013 and worked diligently on initiatives and programs to improve the quality and effectiveness of legislative fiscal staff and the services they provide to state legislatures.

Jim Regimbal

President, Fiscal Analytics, Ltd

Jim Regimbal has 30 years of experience in state and local budget and tax policy analysis. He served for 12 years on the staff of the Virginia Senate Finance Committee from 1987-1999, where he provided the Committee with expertise in tax policy, economic and revenue forecasting and transportation and finance agency budgets. In 1999, he co-founded Fiscal Analytics Ltd. where his expertise in state and local budget and tax policy issues have been provided to local governments, business groups, trade associations, and nonprofit organizations. His local government clients currently include the Virginia Association of Counties, the Virginia Municipal League, and the Virginia First Cities Coalition.

Jim holds a B.S. in Economics from the University of Pacific, and an MBA from Virginia Commonwealth University.

Ann Battle Macheras

Vice President of the Regional Economics Division, Federal Reserve Bank of Richmond

Ann Battle Macheras oversees a professional staff engaged in research and analysis of regional economic conditions, and advises internal Bank leadership in this area as well. In addition, she supports regional outreach efforts to share economic analyses and insights across the Fifth District.

Prior to joining the Richmond Fed in February 2009, Ann was senior economist for the Virginia Economic Development Partnership (VEDP). She managed a research group that analyzed regional economic trends and labor market information in support of VEDP's marketing efforts. Macheras previously worked at Chmura Economics & Analytics as a senior economist and at SunTrust Bank as a regional economist. She has also taught economics at the University of Richmond, Virginia Commonwealth University and Randolph-Macon College.

Ann holds a B.S. from Georgetown University and a Ph.D. from the University of North Carolina at Chapel Hill.

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Tim Ryan

President, Arcphor

Tim Ryan is the founder and president of Arcphor, a company specializing in providing technical and business solutions to companies. Arcphor works with startups and entrepreneurs to get them started the right way and to increase their chances of success. Tim is also the director of the Technology, Business and Innovation Center that serves Williamsburg, James City County and York County. He manages the incubator for all three municipalities. Tim is a veteran of the United States Air Force who learned the art of consulting as an analyst for Booz Allen Hamilton. He has a B.S. in Computer Information Systems from Saint Leo University and a MBA from the College of William and Mary.

Amanda Jarratt

President and CEO, Franklin Southampton Economic Development, Inc.

Amanda Jarratt is tasked with recruiting, establishing and retaining businesses and industry to the Franklin Southampton area. She has certifications from the University North Carolina at Chapel Hill's Public Executive Leadership Academy along with the University of Virginia's Weldon Cooper Center LEAD Program. In 2013 Amanda was named one of Hampton Roads' Top 40 Under 40.

Nancy Chafin

Communications Specialist, Virginia Municipal League

Nancy Chafin is editor of the League magazine, Virginia Town & City, VML eNews and other member communications. Nancy has worked in public relations and communications in Richmond for nearly 25 years. Prior to joining the League staff, Nancy was corporate communications manager for Media General, one of the nation's largest local TV broadcasting companies. She has also taught Public Relations at Virginia Commonwealth University. Nancy is a graduate of Randolph-Macon College in Ashland.

Gage Harter

Director of Communications, Virginia Association of Counties

Gage Harter handles all aspects of VACo's communications, public relations, media relations and social media. His responsibilities include writing, editing and designing publications, building and maintaining the website, mobile technology, photography and video as well as tackling media projects. He also is in charge of VACo's Achievement Awards program.

Before joining VACo, Gage worked eight years as a sports writer at the San Antonio Express-News and the Orange County Register. Locally, he worked for the VCU Health System and a small advertising agency. He graduated from Virginia Commonwealth University with a degree in Mass Communications.

