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Virginia Municipal League
**Product & Service
Guide**

A supplement to
Virginia Town & City



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2010

Virginia Municipal League Product & Service Guide



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13 E. Franklin Street (23219)
P.O. Box 12164
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www.vml.org

The Virginia Municipal League is a statewide, nonprofit, nonpartisan association of city, town and county governments established in 1905 to improve and assist local governments through legislative advocacy, research, education and other services.

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* *Italic type denotes advertisement*

The Virginia Municipal League

MISSION STATEMENT



The Virginia Municipal League is a statewide, nonprofit, nonpartisan association of city, town and county governments established in 1905 to improve and assist local governments through legislative advocacy, research, education and other services. The membership includes 39 cities, 156 towns and 10 counties. Also affiliated with the league as sustaining members are more than 100 firms that provide products or professional services to localities across the Commonwealth.

SERVICES

VML provides an array of services, including the following:

- Advocacy and monitoring of activities of the Virginia General Assembly, state departments and agencies.
- Monitoring of issues important to local governments before the U.S. Congress and federal agencies.
- Group insurance programs providing workers' compensation, property and liability coverage, as well as employee benefits services.
- Low-cost fixed-rate and variable-rate financing options for capital projects and equipment; a Pooled OPEB Trust to accumulate and invest funds set aside to offset liabilities related to retiree benefits other than pensions (OPEB).
- Research, surveys, technical assistance and responses to questions on local, state and federal governments.
- Conferences and training, including the VML Annual Conference, the Virginia Mayor's Institute, VML Legislative Day, the Newly-Elected Officials Conference and seminars on topics of interest to local elected and appointed officials.
- Information and news through publication of the monthly *Virginia Town & City* magazine, the biweekly

Update newsletter and the *Legislative Bulletin*, published while the General Assembly is in session. VML's Web site is at www.vml.org.

- Other services through organizations, including the Virginia Local Government Management Association, Virginia Building Code Officials Association, Municipal Electric Power Association of Virginia, Hampton Roads Sanitation District and Virginia Association of Housing and Community Development Officials.

ORGANIZATION

VML is governed by an executive committee made up of the VML president, a president-elect, a vice president, six executive committee members, three section chairs and the immediate past president. The executive committee is elected by the league membership at the annual conference and provides overall guidance to the league staff.

VML's policy and steering committees recommend positions for the league on issues of concern through development of annual policy statements. Policy committee members are nominated by member localities. Steering committee members are appointed by the VML president.

The VML Legislative committee recommends the VML Legislative Program for adoption at the annual conference. The committee's members are appointed by the VML president.

VML has a full-time staff of 71, 58 of whom work primarily for VML Insurance Programs. The staff performs the ongoing functions of the league under the direction of the Executive Committee, the executive director and the VML policy statements and legislative program.

FUTURE VML CONFERENCES

Oct. 3-5, 2010	Hampton, Hampton Roads Convention Center
Oct. 2-4, 2011	Henrico County
Sept. 23-25, 2012	Williamsburg
October, 2013	Arlington County
October, 2014	Roanoke
October, 2015	Richmond

2010 Calendar

JANUARY

- Jan. 13** General Assembly convenes
- Jan. 22** Deadline for filing of bills and joint resolutions in General Assembly

FEBRUARY

- Feb. 11** VML-VACo Legislative Day, Richmond
- Feb. 16** Cross-over day in General Assembly; each house to finish its own legislation, except budget, revenue, debt, VRS bills.
- Feb. 17-19** Virginia Local Government Management Association Winter Conference, Charlottesville

MARCH

- March 13** General Assembly scheduled adjournment
- March 13-17** National League of Cities Congressional City Conference, Washington

APRIL

- April 21** General Assembly reconvened / veto session
- April 26** Virginia Building and Code Officials Association Mid Year Conference, Charlottesville
- April 29-
May 12** Local Government Attorneys of Virginia Spring Conference, Reston

MAY

- May 26-28** Municipal Electric Power Association of Virginia Conference, Virginia Beach

JUNE

- June 16-18** Virginia Local Government Management Association Summer Conference, Virginia Beach

JULY

- July 16-20** National Association of Counties Annual Conference & Exposition, Reno, Nevada

OCTOBER

- Oct. 3-5** VML Annual Conference, Hampton
- Oct. 17-20** ICMA Annual Conference, Santa Clara County, Calif.
- Oct. 28-30** Local Government Attorneys of Virginia Fall Conference, Roanoke

NOVEMBER

- Nov. 7-9** VACo Annual Conference, Bath County
- Nov. 30-
Dec. 4** NLC Congress of Cities, Denver

2010 VTC EDITORIAL CALENDAR

- January** Downtown Marion redevelopment success story.
- February** Social media takes hold as local government communications tool.
- March** Christiansburg aquatic complex will put southwest Virginia town on swimming and diving map.
- April** Wrap-up of 2010 General Assembly session.
- May** Heritage tourism has deep roots in Virginia.
- June** Age Wave – changing demographics will require local governments to alter services.
- July** Green government success stories from across the Commonwealth.
- August** Virginia local government fact – a compilation on what everyone citizen should know about Virginia local government.
- September** VML Achievement Award winners.
- October** VML Annual Conference issue featuring City of Hampton and VML Annual Report to membership.
- November** Profile of new VML president and coverage of VML Annual Conference
- December** 2011 General Assembly preview.

2010 Virginia Municipal League Product & Service Guide

VIRGINIA MUNICIPAL LEAGUE SPONSORED PROGRAMS

U.S. Communities Government Purchasing Alliance

www.uscommunities.org

Contact: **Chris Robb, Program Manager**
3 Pondsedge Court
Stafford VA 22554
571/243-1651, fax 540/659-9918
crobb@uscommunities.org

U.S. Communities Government Purchasing Alliance (“U.S. Communities”) is a nationwide procurement program that pools the purchasing power of public agencies to achieve bulk volume discounts on quality products and services. All U.S. Communities contracts are competitively solicited. There are currently over 36,000 agencies that are participating in the program that procure over \$1.4 billion annually. There is no cost to participate and all contracts are non-binding and non-exclusive. Competitively solicited contracts currently available include; Office Supplies & Furniture, Technology Solutions, MRO supplies, Auto Parts and many more.

Virginia Energy Purchasing Governmental Association (VEPGA)

www.vepga.org

Contact: **P. Steven Craig, Secretary/Treasurer**
P. O. Box 3239
Glen Allen VA 23058
804/273-0038, fax 804/273-0560
scraig@vmlins.org

VEPGA began March 1, 2002 replacing the VML/VACo Virginia Power Steering Committee, which for more than two decades has negotiated rates with Dominion Virginia Power for the benefit of local political subdivisions. In addition to rate negotiations, VEPGA keeps its members informed of legislative and regulatory energy developments, provides educational opportunities in areas such

as energy efficiency and conservation and works to resolve service problems on behalf of members.

VML Insurance Programs

www.vmlins.org

Contact: **Greg Dickie**
P. O. Box 3239
Glen Allen VA 23058
804/237-7319, fax 804/968-4662
gdickie@vmlins.org



VML
Insurance
Programs

VML Insurance Programs administers a self insurance property and casualty program for Virginia local governments. Auto, property, liability, and workers' compensation coverage are provided to more than 480 localities in this program. In addition, administration of claims is offered on a contract basis for individually self insured localities. The program is member owned and overseen by a supervisory board elected from the membership.
See display ad on back cover.

VML/VACo Finance

www.valocalfinance.org

Contact: **Steve Mulroy**
1108 E. Main Street, Suite 801
Richmond VA 23219
smulroy@valocalfinance.org
804/648-0635, fax 804/783-2286
info@valocalfinance.org



Established by VML and VACo, **VML/VACo Finance**, offers local governments an array of high-quality, discounted financial services. Our popular fixed-rate and variable-rate *Financing Programs* lower your cost of funding capital projects and equipment. The *Pooled OPEB Trust* and discounted *Actuarial Services* assist localities in economically addressing new accounting rules for reporting and funding health insurance and other retiree benefits. And, our *Accounting Services* professionals help ensure your local government is ready for your next audit.

Products & Services

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Wiley|Wilson VML®

www.wileywilson.com

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vangell@wileywilson.com



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ATTORNEYS

Greehan, Taves, Pandak & Stoner, PLLC VML®
www.gtpsllaw.com

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Woodbridge VA 22192
703/680-5543, fax 703/680-5549
spandak@gtpsllaw.com

Greehan, Taves, Pandak & Stoner, PLLC serves as an outside legal consultants and litigation counsel for Virginia localities. While most of our work is in the fields of zoning and land use, personnel, public safety, real estate tax assessment, and environmental law, GTPS can handle almost any legal matter facing a Virginia locality. Our attorneys have over 100 cumulative years of experience assisting localities.
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Randy Greehan - Pat Taves - Sharon Pandak - David Stoner

Mike Lockaby - Joe Katzen

14520 Avion Parkway, Suite 210, Chantilly, VA 20151
(703) 378-5770

4004 Genesee Place, Suite 201, Woodbridge, VA 22192
(703) 680-5543

Please visit us at: www.gtpsllaw.com

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Municipal Code Corporation & MCC Innovations VML®

www.municode.com

Contact: Dale Barstow

Vice President of Sales
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Tallahassee FL 32316
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info@unicode.com

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2rw Consultants Inc. VML® www.2rw.com

Contact: Jennifer Byrd

100 Tenth Street NE, Suite 202
Charlottesville VA 22902
434/296-2116, fax 434/977-1862
jenniferb@2rw.com

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Contact: R.A. “Chip” Worley, Jr. PE

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worley@andassoc.com

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Austin Brockenbrough & Associates, LLP VML®

www.brockenbrough.com

Contact: Carolyn Langelotti, PE, Partner

1011 Boulder Springs Drive, Suite 200
Richmond VA 23225
804/592-3900, fax 804/592-3901
clangelotti@brockenbrough.com

Austin Brockenbrough & Associates is a multi-disciplined engineering and surveying professional services firm. The company is organized by the following disciplines: Civil, Transportation, Landscape Architecture, Surveying, Subsurface Utility Location, Mechanical/Electrical/Plumbing, Structural, and Petroleum Fuel Systems. Primary clients include federal, state and local governments, and private industry. AB&A is a certified Small Business with the Virginia Department of Minority Business Enterprise under the Small Women and Minority (SWAM) program.

Camp Dresser & McKee Inc. VML®

www.cdm.com

Contact: David J. Schwartz, P.E., BCEE

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CONSULTING ENGINEERS

Koontz Bryant, P.C. VML[®]

www.koontzbryant.com

Contact: George Bryant

1703 N. Parham Road, Suite 100
Richmond VA 23229
804/740-9200, fax 804/740-7338
gbryant@koontzbryant.com

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www.phra.com

Contact: Susan S. Wolford, CLA, AICP

14532 Lee Road
Chantilly VA 20151
703/449-6700, fax 703/449-6713
Susan.wolford@phra.com

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tim.davey@timmons.com



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ogy firm recognized for nearly twenty years as one of Engineering News Record's (ENR) Top 500 Design Firms in the country. The firm provides civil engineering, environmental, GIS/geospatial technology, landscape architecture and surveying services to municipal clients throughout the Commonwealth of Virginia. Headquartered in Richmond, Virginia, Timmons Group has regional offices in Virginia Beach, Charlottesville, Prince George and Ashburn.

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601 S. Belvidere Street
Richmond VA 23233
804/343-5735, fax 804/783-6726
costa.canavos@vhda.com

VHDA is committed to providing local governments the resources needed to help in the revitalization of their local areas. Whether a small rural jurisdiction trying to revitalize downtown Main Street, or a large urban area attempting re-invent urban corridors, VHDA's products can benefit local efforts and provide resources to various elements of the revitalization process. VHDA's Mixed-use/ Mixed-income loan program offers opportunities to finance the acquisition, construction and/or rehabilitation of developments that promote mixed-income housing. See display ad on inside front cover.

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continues on next page

ENVIRONMENTAL ENGINEERS

Hazen and Sawyer, PC continued ...

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FINANCIAL ADVISORS

Springsted Incorporated VML®
www.springsted.com

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Richmond VA 23228
804/726-9748, fax 804/726-9752
janzivino@springsted.com

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www.suntrust.com

Contact: Alan Edwards, Sr. Vice President
Commercial Banking – Public Finance
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Richmond VA 23261-6665
804/782-7733, fax 804/782-5816
alan.edwards@suntrust.com

Contact: Timothy J. Cecil, Vice President
Public Finance Group
PO Box 26665
Richmond VA 23261-6665
804/782-5219, fax 804/782-7719

SunTrust Bank offers a full range of financial services to municipal entities. Our focus on the full-range of needs makes us the perfect financial partner for League members. We are dedicated to the best solution for our clients, using the most appropriate services including Bank Qualified, Tax-Exempt Financing, Bond Underwriting and Financial Advisory, Deposits and Investments, Investment Advisory, Treasury Management, and Trust Services. See display ad on opposite page.

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www.icmarc.org

Contact: Vernon Stockton
Retirement Plans Specialist
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Washington, DC 20002
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continues on page 24



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ICMA-RC *continued ...*

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gdickie@vmlins.org



VML Insurance Programs VML Insurance Programs administers a self insurance property and casualty program for Virginia local governments.

Auto, property, liability, and workers' compensation coverage are provided to more than 480 localities in this

INSURANCE

VML Insurance Programs *continued ...*

program. In addition, administration of claims is offered on a contract basis for individually self insured localities. The program is member owned and overseen by a supervisory board elected from the membership.
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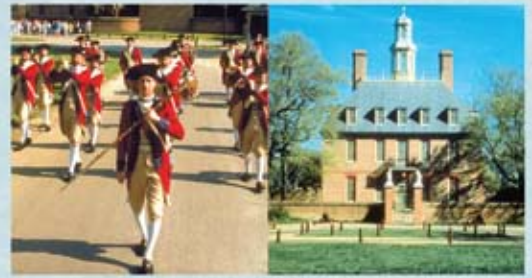
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