

# Update

The newsletter of the  
Virginia Municipal League

## Inside ...

1-10

### 'Blueprint' or 'blues-print?'

*VDOT commissioner paints picture of fiscal frailty*

*Federal transportation recovery projects announced*

*JLARC to study investment of public funds in Va. banks*

*Board of Education undertakes SOQ revision process*

*Commission sets mandates assessment schedule*

*Literary Fund projects to benefit from federal stimulus funding*

*Localities are nearing final adoption of FY10 budgets*

*Who says economy is bottoming out?*

*2009 Legislative Report mailed, posted*

## Busting budgets

# Localities await fallout from latest state shortfall

A higher-than-forecast 21.3 percent drop in April tax collections could force the state to slash another \$225 million from its budget for the fiscal year that ends June 30. Such a cut would have a significant trickle-down effect on local governments, already reeling from a series of previous state budget cuts brought on by the worst economic conditions since the Great Depression.

State Secretary of Finance Ric Brown told the House Appropriations Committee on May 12 that – on a year-to-date basis – total revenue fell 8.8 percent, a rate that is *below* the official forecast of a 7.3 percent decline in FY09. Brown attributed most of the bad news to a historic plunge in taxes paid by individuals who are self-employed and investors.

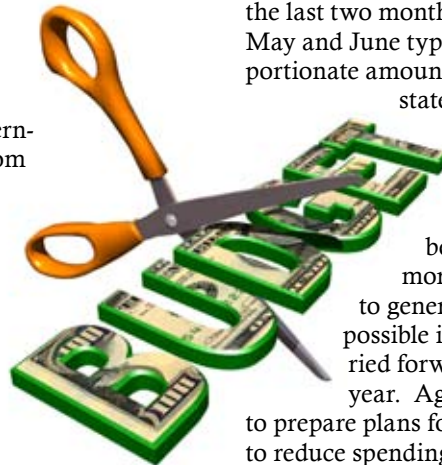
All major state general fund resources are trailing their respective forecasts.

In order to meet the forecast adopted by the General Assembly in 2009, total revenues can only decline by 1 percent over the last two months of FY09. Although May and June typically produce a disproportionate amount of tax revenue for the state, it is unlikely that

enough money will be collected to meet the official forecast.

State agencies have been told to cut even more spending in an effort to generate balances as large as possible in FY09 that can be carried forward into the new fiscal year. Agencies also will be asked to prepare plans for the third year in a row to reduce spending. The loss in revenue this year will translate into fewer dollars for FY10 that will, in effect, shrink the base budgets for FY11 and FY12.

At the local level, sagging sales tax collections will affect both FY09 and FY10 budgets because there will be less revenue to meet the obligations remaining this fiscal year and fewer dollars available for the new fiscal year beginning July 1. ❖



### Here we go again ...

Revenue source	Official forecast	Actual collections
Growth in withholding	2.5 percent	2.3 percent
Growth in non-withholding	(17.9 percent)	(18.6 percent)
Growth in tax refunds	7.4 percent	9.9 percent
Growth in sales tax	(3.7 percent)	(4.9 percent)
Growth in corporate tax	(15.2 percent)	(22.7 percent)
Growth in recordation tax	(34.7 percent)	(33.0 percent)

## FROM THE CAPITOL

## 'Blueprint' or 'blues-print?'

## VDOT commissioner paints picture of fiscal frailty

In a videoconference that stretched over parts of two days with local government executives, VDOT Commissioner David Ekern laid out a stark roadmap of what and what not to expect from the state transportation agency over the next six years.

Citing sharply declining state revenues and unpredictable federal dollars, Ekern said the agency faced a \$2.6 billion shortfall through FY14. To close the funding gap, VDOT proposed to the Commonwealth Transportation Board in December that it cut \$2 billion in construction spending that would affect 800 projects. This was on top of a \$1.1 billion reduction the CTB approved in June 2008. Given the General Assembly's perpetual inability to reach consensus on transportation financing, the CTB accepted the proposal. This left \$600 million to be addressed by VDOT through administrative and service level cuts.

The VDOT "blueprint" is the commissioner's plan to achieve the needed administrative and service cuts. In essence, he intends to re-work VDOT's mission to emphasize road maintenance and emergency response, providing a structural long-term solution to the agency's revenue situation. New construction will be de-emphasized and become even more dependent on uncertain federal transportation revenues.

In terms of organization and staffing, the commissioner wants to reduce the number of employees to 7,500 by July 2010. The agency employed 8,464 classified staff in December. To reach this level, VDOT will reduce and consolidate facilities, general administration and the engineering division. All 189 existing area headquarters will be maintained, but the 44 residencies will be cut to 29. The 73 equipment shops will be reduced to 37, and the transportation operations centers will be consolidated from 6.5 to 5. These actions will cut 155 staff. As for new construction, project development

staff will be reduced by 25 percent, and construction inspection staff will be cut by 22 percent. These actions reduce staff by 430. And for general administration, business support services (e.g., human resources, payroll, employee safety, inventory, procurement, etc.) will be consolidated between the field and central office. This will result in 415 staff reductions.

The elimination of 15 residencies will affect the construction districts in this way: Bristol (3 residencies), Salem (2 residencies), Lynchburg (2 residencies), Richmond (2 residencies), Hampton Roads (1 residency), Fredericksburg (1 residency), Culpeper (2 residencies), and Staunton (2 residencies). None of the four residencies in Northern Virginia are slated for elimination.

As for maintenance and operations services, Ekern is proposing to cut \$10 million to \$15 million from interstate maintenance services, which cost \$78 million annually. The effect would be skewed toward reduced mowing and litter pickup, as well as maintenance of roadside drainage ditches. The commissioner also proposes cutting almost in half the spending for mowing along primary and secondary roads, reducing the \$42 million annual cost to \$22 million. The safety service patrols would be restricted to the Northern Virginia and Hampton Roads regions, saving \$2 million to \$5 million annually. Ekern's proposal also calls for the closing of 25 of the 41 rest areas, saving \$12 million. The targeted rest areas affect these construction districts: Bristol (2), Fredericksburg (2), Salem (4), Staunton (5), Richmond (6), and Northern Virginia (6).

#### Local concerns

The cities, towns and counties participating in the videoconferences raised several issues, including:

**Street maintenance payments:** For several years, VDOT had increased the payments annually by 4 percent. In FY10, VDOT will recommend a 3 per-

cent increase contingent upon a stable revenue situation.

**Residencies:** Closing the residencies will negatively affect local projects requiring permit or planning reviews. Because of staffing reductions, reviews will require more time.

**Revenue sharing:** Under state statutes, VDOT is authorized to use state transportation dollars to match local dollars for certain projects. The revenue sharing program is capped at \$50 million per year, but the revenue situation is so dire the agency may not fund the program in FY10.

**VDOT regulations:** The agency understands that regulations can force delays and run up costs for certain projects. VDOT is reviewing its regulations to determine which requirements correspond to federal law and which ones reflect VDOT practice. The Commissioner said he wants to get rid of internal processes that are not needed.

**Federal transportation legislation:** Ekern said he thought the next transportation authorization bill will focus on environmental issues as well as be performance driven, meaning that the 108 separate federal transportation programs could be collapsed into 8 to 10 programs.

**Snow removal:** The blueprint does not propose to alter snow removal service.

The commissioner will make recommendations next week to the CTB concerning the reorganization blueprint. The CTB can modify the plan as it sees fit. Some modification should be expected.

For example, Gov. Tim Kaine already has stated that he does not want to see reduced ferry service, specifically the Jamestown-Scotland Ferry across the James River between James City and Surry counties. VDOT had wanted to reduce the service for a savings of \$1.9 million. ❖

## FROM THE CAPITOL

## Federal transportation recovery projects announced



In an appearance before the House Appropriations Committee this week, Secretary of Transportation Pierce Homer provided delegates with the latest information on the administration's plans to spend federal economic stimulus dollars.

Homer said that the Commonwealth Transportation Board already has approved \$328 million in paving, bridge, rail and other projects, including some related to the consolidation of U.S. military installations in the state. Some \$250 million in American Recovery and Reinvestment Act money remains for allocation. Final decisions for most of the remaining money may be made as early as May 21, which is the next scheduled transportation board meeting.

Regarding structurally deficient and functionally obsolete bridges, VDOT is recommending that \$28.9 million be spent for the Robertson Bridge in Danville, \$15.7 million for the Route 61 Narrows Bridge in Narrows, and \$5.4 million for Route 630/CSX Bridge in

Stafford. There is also a recommendation to spend \$3.6 million for paving of heavily-traveled Mercury Boulevard in Hampton.

In addition, the secretary identified three new rail projects: \$17.8 million for Norfolk International Terminal's central rail yard in Norfolk; \$10 million for the Acca Yard in Richmond and Henrico; and \$24.9 million for the Route 28 Manassas Rail Grade Crossing.

Homer also announced proposed funding for several highway construction projects affecting VML member local governments, including: \$16.7 million for Princess Anne Road in Virginia Beach; \$22.1 million for Port Republic Road in Harrisonburg; \$2.7 million for I-64 exit improvements in Albemarle; \$10.3 million for the Courthouse Road Interchange in Arlington County; \$3.3 million for German School Road in Richmond; and \$10.6 million for Witchduck Road in Virginia Beach. ❖

## JLARC to study investment of public funds in Va. banks



The Joint Legislative Audit and Review Commission will "study the benefits of placing more public deposits, investments and other Treasury-managed funds with banks operating in the Commonwealth."

The commission's decision May 11 to undertake the study came as a bit of a surprise. Neither the House of Delegates nor the Senate proposed a study resolution on the topic during the General Assembly session.

This study has significance for local governments, which opposed legislation in the 2009 session to require that 10 percent of deposits in the Local Government Investment Pool (LGIP) be invested in time, savings, or demand deposits at certain financial institutions (essentially banks). That legislation (HB 2583) was adopted by the legislature with a re-enactment clause, which means that the General Assembly must pass the same bill in the 2010 session in order for it to become law.

The resolution adopted by JLARC to undertake the study, which would focus not just on the LGIP but also on state

government deposits and investments, requires that the study be completed by November 2010, but staff has indicated that the study may be completed earlier. As currently scheduled, the study would be released months after the 2010 General Assembly's scheduled adjournment.

Other issues of interest to local governments to be studied by JLARC in the upcoming year include the funding of district and circuit courts, programs for homeless veterans and exemptions from the Virginia Administrative Process Act.

The study of courts funding will include a review of efficiencies that could be achieved in the court system, an examination of whether state and local funding is adequate, sources of revenue for courthouse construction and what the roles of the state and local governments should be in funding the court system. The study results must be presented by November 2010.

JLARC's work plan can be found at <http://jlarc.state.va.us/meetings/May09/Workplan09brf.pdf>. ❖

**FROM THE CAPITOL****Board of Education undertakes SOQ revision process**

The Virginia Board of Education is undertaking its biennial review of the Standards of Quality, which establish staffing standards and set minimum requirements that must be met by public schools.

This year's review of the SOQ is particularly important because the 2009 Appropriation Act requires the board to evaluate the need for including a cap in staffing standards for support personnel.

Gov. Tim Kaine included a cap on the number of education support positions funded by the state in the budget he presented to the General Assembly last December. The cap resulted in a reduction of \$340 million in state funding for some 13,000 education support positions ranging from assistant superintendents to custodians. Those cuts were included in the budget bill adopted by the General Assembly, although the funding reductions were ameliorated through the use of federal stimulus funding.

The Standards of Quality Committee of the Virginia Board of Education

will hear public comment on revisions to the SOQ at its meetings on May 27, June 24 and July 22. Four more public hearings will be held in September and October. The board is scheduled to adopt its final recommendations in October. Under the state constitution, the Board of Education is responsible for setting the SOQ, subject to revision only by the General Assembly.

**Why this is important to local governments**

The SOQ contain staffing standards that determine to a great extent what education costs the state will fund. They also determine the minimum level of financial support local governments are required to fund for public education. Should the board decide to include a cap on the number of support positions funded by the state, the result will be a permanent reduction in state support for education.

Another important issue is whether the Board of Education recommends revising the SOQ to reflect the changes it

adopted last February to the Standards of Accreditation. Those changes will take effect in the 2010-2011 school year. Two of the changes will (1) tie school accreditation to a graduation and completion index and (2) require the development of a personal academic and career plan for every 7<sup>th</sup> grade student. If the staffing standards in the SOQ are not revised to reflect these changes in the Standards of Accreditation, there will be no additional state funding to pay for them.

**What local governments can do**

Local governments can express their concerns about the imposition of a cap on the number of support positions funded by the state, and can express support for revising the SOQ to reflect the changes made in the Standards of Accreditation last February. VML will be developing a template later this spring to help in the delivery of local comments. ❖

**Commission sets mandates assessment schedule**

Local governments will have a chance to comment on selected state mandates under the assessment schedule for 2009 released by the Commission on Local Government.

State mandates relating to these topics will be under review during the next several months:

- Control of dangerous and vicious dogs;
- Virginia Domestic Violence Victim Grants
- Severance benefits under the Department of Education,
- Disaster pet planning / animal protection
- Environmental impact reports for local road projects
- Criminal History and Central Registry Check for Placements of Children

- Coordination of State and Local Transportation Planning
- Load and Resistance Factor Bridge Design
- Safe Routes to School Program
- Traffic Signal Photo Enforcement Program Policy

Local governments are invited to post comments on the above mandates to the commission. The full schedule, as well as instructions for obtaining a password to enable the filing of comments, is located at on the commission's Web site at <http://www.dhcd.virginia.gov/CommissiononLocalGovernment/pages/programs.htm>. ❖

## FROM THE CAPITOL

### Literary Fund projects to benefit from federal stimulus funding

Virginia is authorized to receive nearly \$190 million under the Qualified School Construction Bond program that is included in the American Recovery and Reinvestment Act (ARRA).

Barbara Reese, deputy policy director for Gov. Tim Kaine, told the House Appropriations Committee recently that the administration is reviewing using the bond program to provide funding for those projects that are on the “first priority” waiting list for a loan from the Literary Fund program.

Unlike a Literary Fund loan, the

loans under the Qualified School Construction Bond program would be interest free. Reese said the administration is contacting school divisions on the waiting list to determine if the projects still need funding.

Because the state has transferred large amounts from the Literary Fund to the state’s general fund to help pay the cost of teacher retirement, some school construction projects have languished on the Literary Fund waiting list for more than 18 months.

Reese reported that the federal General Accounting Office has completed

its first audit on the implementation of the ARRA. Sixteen states (not Virginia) volunteered to be included in the audit process.

The GAO report is available on the state’s stimulus Web site, [www.stimulus.virginia.gov](http://www.stimulus.virginia.gov). Information on competitive grants available under ARRA is posted weekly on this Web site; simply follow the “Competitive Grants” link.

VML continues to send out updates as needed on stimulus funding news. Information by topic area is available at [www.virginia.gov](http://www.virginia.gov). ❖

## THE ECONOMY

### Localities are nearing final adoption of FY10 budgets

Here is the latest in our series of snapshots from across the state on the budget challenges facing local governments.

- In Portsmouth, the city council is working to close a \$3.5 million budget gap in FY10 by cutting expenses rather than raising the tax rate by 5 cents. Council had tentatively agreed to reduce by \$500,000 the local contribution for the schools and \$100,000 for economic development. These measures along with others would offset about two pennies of the 5 cents rate increase.

- Albemarle County officials project a \$1.1 million surplus in FY09, despite crashing sales tax revenue. Real estate tax revenue is expected to increase by 1.1 percent this year, and officials are saving money by freezing employee positions, cutting operations expenses and reducing some funding transfers that were slated for the school division and capital improvement projects. The county is also taking \$1.6 million from its “lockbox.”

- Suffolk City Council approved last week a bulk-refuse fee (ranges \$20 to \$50 depending on the amount of refuse) as part of the new FY10 budget. The \$452.7 million spending plan includes no layoffs or furloughs for city workers and no increase in the real estate tax rate. The current hiring freeze will

continue, and no employees will get a raise. The FY10 general fund budget is 4 percent less than the current budget. Water and sewer rates will rise a combined 28 percent.

- The Virginia Beach City Council was scheduled to vote this week on the FY10 budget. The city hopes to avoid layoffs, furloughs and tax increases, but will need \$45 million in “rainy day” funds to balance the new budget.

- Lynchburg City Council completed its FY10 budget last week. Council decided to support a 15 percent increase in local tax relief for the elderly and disabled. The current real estate tax rate will continue in the new fiscal year in spite of a jump in assessments. But, the city’s total budget of \$364 million is \$11 million less than this year’s budget. To help balance the budget, City Council approved a 3 percent across-the-board cut in employee salaries. Council rejected a proposal to reduce local funding for city schools. Council, however, did make clear its desire for greater consolidation between city and school operations.

- Harrisonburg City Council tentatively approved its budget in late April. A final vote was expected this week. The \$152 million FY10 budget holds the line on tax rates, and is \$22 million or 12.6 percent less than the current bud-

get. Shrinking revenues are also made up in part by an increase in assessments. The budget does not include any employee layoffs or new hires. Nor does the budget include any pay increases. Council will have to decide if a day and half of holiday city workers now receive should be cut. Residents will be paying more in sewer fees (14 cents per 1,000 gallons increase) and in water (8 cents per 1,000 gallons increase).

- In Salem, budget meetings have focused on freezing salaries and cutting back sharply on capital projects. The city projects revenues will be down \$2.7 million next fiscal year. City officials hope to level fund the school system in FY10. ❖

## THE ECONOMY

# Who says economy is bottoming out?

Speaking to the Joint Economic Committee last week, Federal Reserve Chairman Ben Bernanke said that the economy appeared to be stabilizing on many fronts. He cautioned that an actual recovery was still months away and that job losses will continue to mount even after the recovery begins.

As evidence, Bernanke noted that consumer spending, which sank sharply the second half of 2008, grew in the first quarter of 2009. Sales of existing homes have been fairly stable since late last year, in part because of falling interest rates, plunging sale prices and a glut in housing supply due to foreclosure-related transactions. This has made housing more affordable. And, financial institutions have stepped up sale of securities backed by credit card loans, automobile debt and student loans.

Bernanke, however, admitted that business spending remains weak. Spending for equipment and software fell at an annual rate of about 30 percent in both the fourth and first quarters, and the level of new orders remains below the level of shipments, suggesting further near-term softness in business equipment spending.

Regarding inflation, the chairman told the committee that weakness in

demand and reduced cost pressures have continued to keep inflation low so far this year.

Bernanke's observations seem to be supported by other economists. The National Association of Realtors agrees that there is more evidence first-time home buyers are coming into the market. The pending home sale index, an indicator of future home sales, rose by 3.2 percent to 84.6 in March. It is 1.1 percent higher than the March 2008 level.

On the financial front, the results of the federal government's stress test of 19 major banks showed that nearly all, including several that verged on collapse at one time, have enough money to weather the recession. These banks, which together hold two-thirds of the nation's deposits, provided federal regulators with information on loans and other commitments. The banks also estimated loan defaults and losses through 2010, based on a moderately bleak economic forecast provided by the governments. Regulators also adjusted the findings to ensure comparability among the banks.

But, it is the threat of unemployment that concerns most Americans. The pace of layoffs slowed in April to the

fewest number in six months although the unemployment rate climbed to 8.9 percent, the highest since late 1983. The rise in the unemployment rate from 8.5 percent in March matched most economists' forecasts. Economists predict unemployment will peak later this year in the 9 percent to 10 percent range.

Other evidence of improvement is that initial claims for unemployment benefits posted its fifth straight week of improvement, falling more than 10 percent since the end of March.

In Virginia, March's unemployment rate marked the first time since September 2008 that the monthly rate had not gone up. The state's seasonally unadjusted unemployment rate remained constant from February to March at 7 percent. (The U.S. seasonally unadjusted unemployment rate for March was 9 percent.) Initial claims for unemployment benefits averaged 11,500 per week in March, compared to 11,900 in February and 5,200 in March 2008. The Virginia Employment Commission expects April employment data to improve.

The question is when will the economy and tax collections improve? Unfortunately, the question remains unanswered. ❖

## IN CONGRESS

### Implementation of Red Flag rules delayed

The Federal Trade Commission has once again pushed back enforcement of so-called "Red Flag Rules" that require certain businesses and local governments to implement identity-theft policies. The May 1 deadline, which was an extension from an even earlier deadline, was extended to Aug. 1.

The rules apply to any locality or water/sewer authority or similar entity that bills customers in arrears. If bills are sent for services already used – for example, water consumption, sewage treatment or airplane hangar rentals – then the Red Flag Rules apply and a Red

Flag program must be put in place by the locality or other entity.

The FTC has published an on-line guide that includes a good overview and useful guidance on the steps needed to construct a compliant program. The guide can be found at: <http://www.ftc.gov/bcp/edu/pubs/business/idtheft/bus23.pdf/>

VML has published a model Red Flag identity theft program for local governments to adopt, along with some of the same information in the FTC on-line guide. The VML model program is posted at: [www.vml.org/Wnew.html](http://www.vml.org/Wnew.html). ❖

**AT THE LEAGUE****2009 Legislative Report mailed, posted**

All VML member local governments should have received by now a copy of the league's 2009 comprehensive report on legislation of interest to cities, towns and counties adopted during the 2009 session of the General Assembly.

One copy of the report was mailed to each VML member local government

last week. Additional copies are available upon request.

In addition, the report is posted in PDF and Microsoft Word formats on VML's Web site under the "What's New" link at [www.vml.org](http://www.vml.org). ❖

**POSITIONS****Longer version of job ads posted at [www.vml.org](http://www.vml.org)**

Because of the number of requests it receives to publish job advertisements, VML reduces the length of the position descriptions in Update. A full version of the entire job listings published here for the past two months appears on VML's Web site at [www.vml.org](http://www.vml.org). Visit the VML site and click on "Marketplace" to read the complete descriptions.

**Director of Finance, Fauquier County**

SALARY: \$84,805-\$110,253 (+) benefits. Manage and supervise the county government and schools consolidated Finance Department in the areas of general ledger, payroll, accounts receivable, accounts payable and procurement. Reqs. relevant bachelor's degree supplemented by 6 yrs. exper. and/or training that includes govt. accounting / finance and supervisory exper. Prefer CPA or related master's degree. Contact info: Submit online application at <http://apply.fauquiercounty.gov>. (FIN001). Open until filled. EOE.

**Town Manager, Orange**

SALARY: \$90,541-\$127,401 DOQ/DOE (+) benefits. (Pop. 4,500) \$7 million-plus operating budget; appx. 50 FTEs. Serves as chief administrative officer reporting directly to town council; employs all department heads; submits annual town budget; responsible for daily operation of town govt. Should have strong background of 5-7 yrs. in local govt. mngmnt., financial mngmnt., engineering, economic development and planning. Reqs. college degree, preferably in public or business admin. Submit cover letter and resume to: Human Resources Director, Town of Orange, 119 Belleview Ave., Orange, VA 22960. Send e-mail inquiries to: [townclerk@townoforangeva.org](mailto:townclerk@townoforangeva.org). Open until filled. EOE.

**Director of Economic Development, Augusta County**

SALARY: \$69,347-\$97,986 negotiable DOQ/DOE (+) benefits. (Pop. 70,300) Serves at pleasure of the Board of Supervisors and directs the industrial, economic development and tourism activity of the county. Prefer bachelor's degree with extensive work in planning, economics, business administration or the equivalent amount of training and experience in economic development. County residency req'd (negotiable if currently residing within greater Augusta). Visit [www.co.augusta.va.us](http://www.co.augusta.va.us) for complete job advertisement and recruitment profile. Send inquires and resumes (3 originals) to: Augusta County Personnel Office, Attention: Faith Souder, Personnel Director, County of Augusta, P.O. Box 590, Verona, VA 24482-0590; Tel: 540/245-5617; Fax: 540/245-5175. Deadline: May 29. EOE.

**Police Officer (part-time), Newsoms**

SALARY: DOQ/DOE. Small town located in Southampton County. Officer also will be responsible for enforcing the local codes of Newsoms. Must have all state licenses, credentials and requirements up-to-date. Flexible hours. Send resume to: Newsoms Town Council, P.O. Box 55, Newsoms, Va. 23874. Contact: 757/654-6731 or [townofnewsoms@aol.com](mailto:townofnewsoms@aol.com). Deadline: June 1.

**Finance Director, Petersburg**

SALARY: \$49,932-\$81,917 DOQ/DOE (+) benefits. Responsible for overall administration and management of multi-division, multi-operation city departments, including municipal procurement, citywide risk management, auditing, billings, fiscal policy planning and payroll. Oversees preparation and administration of city budget. Reqs. any comb. of educ. and exper. equiv. to relevant bachelor's degree (master's degree in public administration may be helpful); extensive, progressive exper. in field of specialty, with 6-10 yrs. exper. in

public admin. Petersburg residency req'd within 6 mos. Submit application and/or resume and requests for needed accommodations to: City of Petersburg, Human Resources Department, 103 W. Tabb St., Petersburg, VA 23803. Visit [www.petersburg-va.org](http://www.petersburg-va.org). Open until filled. EOE.

**Budget & Finance Director, Isle of Wight County**

SALARY: DOQ/DOE (+) benefits. Reqs. comprehensive knowledge of laws and policies governing county financial operations; oversees accounting, procurement, grants and payroll activities. Monitors county's financial position and reports financial status info to Board of Supervisors. Responsible for preparing and advising the Board of Supervisors on overall operating budget. Reqs. exper. in public sector accounting and financing; prefer exper. in working with local govt. bdgts. and school bdgts. Reqs. bachelor's degree in accounting / business admin. or related field, and 7-10 yrs. progressively responsible exper. Submit application and resume to: Human Resources, P.O. Box 80, Isle of Wight, VA 23397. Info at [www.iwus.net](http://www.iwus.net) or call 757/365-6263. Deadline: June 5. EOE.

**Fire Chief, Fauquier County**

SALARY: \$86,153-\$137,841 (+) benefits. (pop. 68,000) (660 sq. miles) Reqs. min. of bachelor's degree (master's preferred) from accredited college with major course work in fire science, fire or public admin. and extensive exper. in fire and rescue, including considerable supervisory exper. Prefer graduation from NFA Executive Fire Officer (EFO) program. Reqs. comprehensive knowledge of fire administration, including organization, staffing, financing, equipment management / maintenance and records / reports, in addition to ability to maintain discipline, analyze effectiveness of a firefighting organization and institute improvements. Visit [www.fauquiercounty.gov](http://www.fauquiercounty.gov) for a complete job description and to apply. Open until filled. EOE.

Continued on page 8

## POSITIONS

### Zoning and Subdivision Ordinances Update (RFP), Franklin County

SALARY: Negotiable. County is requesting proposals from qualified planning professionals with expertise in ordinance development to coordinate a major update of the zoning and subdivision ordinances. Firm will work with the Board of Supervisors, Planning Commission, county staff and community stakeholders to develop appropriate land use and development controls in accordance with county's established strategic planning objectives. RFP is available on-line at [www.franklincountyva.gov/procurement-dept](http://www.franklincountyva.gov/procurement-dept). Direct proposals to: Sharon Tudor, Procurement Specialist, Franklin County Department of Finance, 70 E. Court St., Suite 301, Rocky Mount, VA 24151. Deadline: 3 p.m. May 21.

### Police Sergeant, Louisa

SALARY: Negotiable DOQ/DOE (+) benefits, including VRS. Provide full range of law enforcement services, including serving as Police Department second in command and shift supervisor. Reqs. excellent communication, problem solving and computer skills. Current law enforcement certification req'd. Send resume and completed job application to: Personnel Committee, Town of Louisa, P.O. Box 531, Louisa, VA 23093. For more info on the town and to read a complete job description, visit [www.louisatown.org](http://www.louisatown.org) or contact Chief Stan Batten at 540/967-3011. Deadline: June 2. EOE.

### Assistant Director of General Services, Isle of Wight County

SALARY: DOQ/DOE (+) benefits. Manage the Engineering and Public Utilities divisions, including county-owned water systems, sewer systems, construction administration, and engineering functions. Reqs. bachelor's degree or equiv. in engineering (civil engineering preferred), 5-8 yrs. progressively responsible exper. P.E. license preferred. Submit application and resume to: HR, P.O. Box 80, Isle of Wight, VA 23397. More info at [www.iwus.net](http://www.iwus.net) or call 757/365-6263. Deadline: May 29. EOE.

### Information Technology Director, Isle of Wight County

SALARY: DOQ/DOE (+) benefits. Lead, direct and oversee IT Department. Manages departmental staff, prepares annual budget, oversees acquisition of new systems, develops and implements procedures, manages software systems and determines software and hardware needs, and provides comprehensive IT planning and training. Reqs. BS or equiv. in computer science or related field and 5-8 yrs. progressively responsible exper. Submit application and resume to: HR, P.O. Box 80, Isle of Wight, VA 23397. More info at [www.iwus.net](http://www.iwus.net) or call 757/365-6263. Deadline: May 29. EOE.

### County Administrator, Amherst County

SALARY: DOQ/DOE (+) benefits. Serves elected 5-member Board of Supervisors. Plan, direct and coordinate the overall operation of the county government as chief administrative officer and assist the board on operations and governance matters. Reqs. any comb. of educ. and exper. equiv. to graduation from accredited college with major course work in public admin. or related field. Master's preferred. Complete job description and county application available from the Office of the County Administrator (434/946-9400) or at [www.countyofamherst.com](http://www.countyofamherst.com). Submit letter of interest, resume, professional references, salary history and a completed Amherst County Application to: Amherst County Board of Supervisors, P.O. Box 390, 153 Washington St., Amherst, VA 24521. Deadline: June 1. (Amherst County reserves the right to consider applications received after this date.) EOE.

## Other positions

**NOTICE:** The following positions also are listed on VML's Web site at [www.vml.org](http://www.vml.org).

### Director of Community Development, Bedford County

SALARY: DOQ/DOE (+) benefits. Open until filled. EOE.

### Systems Engineer I/II, Virginia Beach

SALARY: \$55,000-\$73,000 start range (+) benefits. Deadline: May 29.

### City Attorney, Petersburg

SALARY: \$63,131-\$103,951 (+) benefits. Deadline: May 22.

### Wastewater Treatment Operations Supervisor (Public Works), Colonial Beach

SALARY: \$37,440-\$52,000 (+) benefits. Open until filled.

### Fire-EMS Chief, Caroline County

SALARY: Negotiable DOQ/DOE (+) benefits. Open until filled.

### Director of General Services, Fauquier County

SALARY: \$90,000-\$117,603 (+) benefits. Open until filled.

### County Attorney, Prince George

SALARY: Negotiable (+) benefits. Open until filled.

### Director of Public Utilities / Public Works, Portsmouth

SALARY: \$71,996-\$97,195 DOQ (+) benefits. Open until filled.

### Regional Economic and Entrepreneurial Development Director, Blue Ridge Crossroads Economic Development Authority

SALARY: DOQ/DOE (+) benefits. Open until filled.

### Town Manager, Beaufort, N.C.

SALARY: \$70,000-plus negotiable (+) benefits. Deadline: May 27.

**DEADLINE:** The deadline for placing a job advertisement in the next issue of Update is Friday, May 22. Submit ads via e-mail to David Parsons at [dparsons@vml.org](mailto:dparsons@vml.org). You may also submit via FAX at: 804/343-3758. VML publishes job advertisements at no cost to its local government members. Non-members are charged a flat rate of \$25 per ad per issue, which includes posting on VML's Web site and publication in Virginia Town & City (deadlines permitting). VML edits position descriptions in printed publications because of space limitations.

## CALENDAR

### **Municipal Electric Power Association of Virginia Annual Conference, Virginia Beach, May 20-22**

At the Courtyard by Marriott North. To register or for more information, contact Kimberly Pollard at 804/523-8528 or [kpollard@vml.org](mailto:kpollard@vml.org).

### **Virginia Government Finance Officers' Association Spring Conference, Virginia Beach, June 3-5**

More information online at [www.vgfoa.org/calendar.html](http://www.vgfoa.org/calendar.html)

### **Virginia Transit Association Annual Conference, Fredericksburg, June 8-9**

More information at [www.vatransit.com](http://www.vatransit.com).

### **Virginia Association of Assessing Officers Spring Educational Seminar, Charlottesville, July 14-16**

More information at [www.vaa.org](http://www.vaa.org).

### **VLGMA Summer Conference, Virginia Beach, June 17-19**

More information at [www.vlgma.org](http://www.vlgma.org), or e-mail Molly Harlow at [mjh3a@virginia.edu](mailto:mjh3a@virginia.edu) or Janet Areson at [jareson@vml.org](mailto:jareson@vml.org).

### **National Association of Counties Annual Conference & Exposition, Nashville, July 24-28**

More information at [www.naco.org](http://www.naco.org).

### **Senior Executive Institute (SEI), Charlottesville, July 19-31.**

The alumni program is on July 29. For more information, visit [www.vlgma.org](http://www.vlgma.org), or e-mail Molly Harlow at [mjh3a@virginia.edu](mailto:mjh3a@virginia.edu).

### **Virginia Public Health Association Annual Conference, Richmond, Sept. 10-11**

Advancing Health Equity from Theory to Practice. More information at <http://vapha.org/events>.

### **2009 ICMA Conference, Montreal, Sept. 13-16**

More information at [www.icma.org](http://www.icma.org).

### **Virginia Economic Developers Association Fall Conference, Roanoke, Sept. 16-18**

More information at [www.goveda.org](http://www.goveda.org).

### **VBCOA Annual Meeting, Norfolk, Sept. 27-29**

VBCOA business meeting, election of officers and educational sessions on code enforcement. To be held at the Norfolk Marriott Waterside. To register or for more information, visit [www.vbcoa.org](http://www.vbcoa.org), or contact Sherral Dementi ([sdementi@vml.org](mailto:sdementi@vml.org)).

### **Virginia Association of Assessing Officers Fall Educational Seminar, Fairfax County, Oct. 13-16**

More information at [www.vaa.org](http://www.vaa.org).

### **VML Annual Conference, Roanoke, Oct. 18-20**

For registration information contact Joni Terry at 804/523-8529 or [jterry@vml.org](mailto:jterry@vml.org). For exhibitor information contact Kimberly Pollard at 804/523-8528 or [kpollard@vml.org](mailto:kpollard@vml.org).

### **Virginia Government Finance Officers' Association Fall Conference, Charlottesville, Oct. 21-23**

More information at [www.vgfoa.org/calendar.html](http://www.vgfoa.org/calendar.html).

### **Virginia Association of Governmental Purchasing Fall Conference, Norfolk, Oct. 21-23**

More information at [www.vagp.org/events/spring.html](http://www.vagp.org/events/spring.html).

### **Rural Planning Caucus of Virginia Annual Conference, Giles County, Oct. 21-23**

More information available at [www.rpcva.org](http://www.rpcva.org).

### **Virginia Library Association Annual Conference, Williamsburg, Oct. 29-30**

More information at [www.vla.org/demo/Conference/Index.html](http://www.vla.org/demo/Conference/Index.html).

### **Virginia Association of Counties Annual Conference, Bath County, Nov. 8-9**

More information at [www.vaco.org](http://www.vaco.org).

### **NLC Congress of Cities, San Antonio, Nov. 10-14**

More information at [www.nlc.org](http://www.nlc.org).

# Update

The newsletter of the  
Virginia Municipal League

P.O. Box 12164 • Richmond, VA 23241



## U.S. Communities Government Purchasing Alliance

Providing local governments with discounted nationwide contracts for office supplies, furniture, computers and peripherals, general supplies and more. For more information:

[www.uscommunities.org](http://www.uscommunities.org)

1-866-472-7467

*A VML-sponsored service*



LOCAL GOVERNMENTS  
WORKING TOGETHER SINCE 1905



*Update* is published  
biweekly by the  
Virginia Municipal League

P.O. Box 12164  
Richmond, VA 23241  
(804) 649-8471  
Fax: (804) 343-3758  
E-mail: [e-mail@vml.org](mailto:e-mail@vml.org)  
[www.vml.org](http://www.vml.org)

Executive Director  
R. Michael Amyx

Editor  
David Parsons

Associate Editor  
Manuel Timbreza