

Update

January 23, 2009

The newsletter of the
Virginia Municipal League

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Registration and information at www.vml.org

IN CONGRESS

House committees put forth economic recovery proposal

Details of a federal economic recovery package emerged from two committees in the House of Representatives last week.

The House Ways and Means Committee and the House Appropriations Committee released the "American Recovery and Reinvestment Act," an \$825 billion package of emergency spending and tax cuts. The goal of H.R. 598 is to create as many as four million new jobs as quickly as possible, provide tax credits and tax incentives to working families and small businesses, and temporarily help ease the freeze and increased expenses in the municipal bond markets (incorporating some of the points made by VML in its resolution to members of Congress last fall).



The bill includes \$550 billion in spending proposals and \$275 billion in tax cuts. The bill reportedly would funnel \$318 billion to states, local governments, and nonprofit groups.

According to the National League of Cities, the proposal would direct \$30 billion for highway construction, \$10 billion for mass transit and rail, \$19 billion for wastewater, flood control, and environmental restoration projects, \$1 billion for the Community Development Block Grant (CDBG) program, \$3.5 billion for the Energy Efficiency and Conservation Block Grant program, \$20 billion for food stamps, and \$36 billion for unemployment benefits.

Also included is \$4 billion to support

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FROM THE CAPITOL

As legislature ponders, economy buckles

The crash of the housing industry has seriously hurt local revenues, as well as the national economy. Declining residential assessments, rising tax payment delinquencies, and falling local sales tax collections will negatively affect local budget development for FY10, especially as state funding also slips.

The *Virginian-Pilot* newspaper in Norfolk reported this week that "(e)ven with interest rates at 40-year lows and relief packages being debated by Congress, economists and real estate experts expect foreclosures to get worse this year as home

prices continue to fall, adjustable-rate mortgages reset and more homeowners lose jobs in the flagging economy."

Three years ago, one in every 13,000 homes in Hampton Roads had a foreclosure-related filing. In January 2008 the ratio had fallen to nearly 1 in 1,800 homes. In December, it was one in every 513 homes. Filings include bank repossessions, auction of foreclosed houses and notices of default, which mark the beginning of the foreclosure process.

Home prices in Hampton Roads fell 7.3

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IN CONGRESS**Economic recovery proposal continued ...**

state and local law enforcement, including \$3 billion for the Byrne Justice Assistance formula grants to support local law enforcement with equipment and operating costs, and \$1 billion for the COPS hiring grant program. These funds would require at least a 25 percent match and a requirement to use local funds to keep officers on board in the fourth year, after the federal funds expire.

The bill also includes \$4.2 billion in Neighborhood Stabilization Program funds to help communities reclaim vacant and foreclosed abandoned properties. This program was created just last summer in response to the increasing housing foreclosure and abandoned housing problem in many communities.

For education, a total of \$41 billion would go to local school districts. Programs affected include Title I (\$13 billion), the Individuals with Disabilities Education Act (IDEA - \$13 billion), and the Education Technology program (\$1 billion). The IDEA funds would move the federal government closer to paying its share of this program, which it never has funded at the level stated in the law.

Another \$79 billion would go to states to prevent cutbacks in key services, including \$39 billion to local school districts, public colleges and universities, distributed through existing state and local formulae; \$15 billion to states as bonus grants as a reward for meeting key performance measures; and \$25 billion to states for other high priority needs such as public safety and other critical services, such as education.

Much of the funding would flow through existing programs, but in some cases competitive grants would be used. Some programs would require matching money, and others would not. It's unclear which of the many programs in the bill would require matching state or local funds.

A Web site (www.recovery.gov) with information about the programs and the grants (once funding is distributed) is under development.

The bill has a number of components that address municipal credit markets. The bill's drafters listened to the concerns expressed by local governments (including VML) last fall when credit markets froze and the costs of issuing debt began to increase. The provisions in the House bill are an attempt to make municipal bonds more attractive to investors and institutions. Some of the provisions are outlined below.

First, is a provision to allow financial institutions to take a deduction for at least a portion of their interest expense allocable to their investments in tax-exempt municipal bonds during 2009 and 2010 (as long as the investments constitute less than 2 percent of the average adjusted bases of all the institution's assets). It would increase the threshold for the small-issuer interest disallowance rule from \$10 million to \$30 million during 2009 and 2010. These provisions are estimated to cost \$3.2 billion over 10 years.

The bill would make municipal bonds less expensive to issuing state and local governments by eliminating the costs imposed on them by the alternative minimum tax (AMT). Currently, interest on tax-exempt private activity bonds is generally subject to the AMT. This makes the bonds less attractive to investors and creates higher interest rates for states and localities. The bill would exclude all categories of private activity bonds from the AMT (tax-exempt housing bonds were recently exempted) if the bond is issued in 2009 or 2010. The proposal is estimated to cost the U.S. Treasury approximately \$481 million over 10 years.

The bill also would create a new category of tax credit bonds for the construction, rehabilitation, or repair of public school facilities or for acquiring land on which a public school would be constructed. The bill would impose a national limit on the amount of qualified school construction bonds that could be issued by state and local governments (\$10 billion in 2009 and

\$10 billion in 2010). There is also a national limit on such bonds issued by Indian tribal governments (\$200 million each of two years). This proposal is estimated to cost the Treasury \$9 billion over 10 years.

Under the bill, state and local governments also would be given the option of issuing tax credit bonds instead of tax-exempt governmental obligation bonds. Tax credit bonds differ from tax-exempt bonds in two major ways: 1) interest paid on tax credit bonds is taxable; and 2) a portion of the interest paid on tax credit bonds takes the form of a federal tax credit. The federal tax credit offsets a portion of the cash interest payment that the state or local government would otherwise need to make on the borrowing. As the market for tax credits is currently small given economic conditions, the bill would allow the state or locality to elect to receive a direct payment from the federal government equal to the subsidy it otherwise would have gotten through the federal tax credit for bonds issued in 2009 and 2010.

Finally, the bill would repeal the recently-passed federal requirement that federal, state, and certain local governments impose three percent withholding on government contracts. The requirement does not apply to any government with less than \$100 million in annual expenditures for property or services.

The House Appropriations Committee is scheduled to begin mark-up of this legislation on Jan. 22.

NLC reports that the Senate will release its proposal soon. It is expected to be similar in size and scope to the House measure. Congressional leaders would like to have legislation passed and ready for signature by President Obama by the end of the month. ❖

IN CONGRESS**Mandatory collective bargaining bill re-introduced**

It's back. A bill to force states and local governments to enter into collective bargaining agreements with public safety officers regardless of state or local law has been introduced in the U.S. House of Representatives. The bill is H.R. 413, patroned by Rep. Dale Kildee (D-MI) and with one patron so far (John Duncan, R-TN). The bill has been referred to the House Education & Labor Committee. Rep. Bobby Scott (D-VA) serves on that committee, as does the chief patron of the bill.

Last year a similar bill passed the

House with bi-partisan support. Its progress stopped in the Senate last spring only because of the illness of its chief proponent, Sen. Edward Kennedy (D-MA).

VML oppose this legislation, which would overturn state law and local personnel policies. VML urges local officials to contact their Congressional delegation members to express opposition to this legislation and any other that would federally usurp local decision-making authority and impose a costly mandate on local taxpayers. ❖

Digital TV conversion delayed until June?

Feb. 17 is the deadline for converting the country's analog television signals to digital.

Funding, however, has been exhausted for the federal program that has been supplying households with a \$40 coupon to help defray the cost of buying a converter box for TV sets that currently use an antenna to receive analog signals. The federal limit was \$1.34 billion.

Households are now on a waiting list for a coupon (the coupons expire after

several weeks, and if a consumer doesn't redeem the coupon within a date certain, the funds go back into the federal funding pot to be re-issued).

As a result of this situation, Sen. Jay Rockefeller (D-W.Va.) has introduced legislation to delay the conversion until June 12, and the House Appropriations Committee has included an additional \$650 million for converter box coupons in the economic recovery proposal released last week. ❖

FROM THE CAPITOL**State economy, local budgets continued ...**

percent in 2008. Some experts predict a further decline between 5 percent and 10 percent in 2009. An estimated 34.5 percent of the Hampton Roads homes bought in 2008 have mortgages greater than the value of the homes.

The effect of the housing market and faltering economy is also felt in local sales tax collections. Sales taxes from October slid by almost \$2.5 million (or 8.3 percent) for Virginia's cities as compared to October 2007. As for unemployment, 29 cities had unemployment rates equal to or greater than November's

statewide unemployment rate of 4.6 percent. In November 2007, the statewide unemployment rate was 3 percent.

As economic indicators weaken, this year promises to be one of the most difficult budget development cycles ever for localities. ❖

FROM THE CAPITOL

Economic slump slams local budgets

As local governments head full throttle into developing budgets for FY10, here is a recent snapshot of some of what is happening across the Commonwealth.

In King George County, the school superintendent told the local school board that there are no salary increases for school employees in next year's \$33.7 million proposal. Funding from the state is expected to plunge by \$1.4 million in FY10. To maintain current staffing levels and school programs, the county's FY09 contribution would have to be continued, but the contribution is likely to be \$1.5 million less in FY10. The superintendent informed the school board that "(t)he only thing we have in this budget to cut are people; we don't even have money in here for additional buses right now."

The *Lynchburg News and Advance* reported last week that localities across the region were facing significant cuts in public education related to Gov. Tim Kaine's budget proposal. Strategies under consideration by the school superintendents include: (1) reductions in administrative positions; (2) reduction in contract days for employees; (3) cutting capital allocations per school; (4) reducing instructional travel and not replacing buses; (5) eliminating or reducing programs; (6) consolidating or closing schools; and (7) reducing the length of the school week; (8) reducing salaries of existing staff.

Albemarle County's Social Services Department has reported that its caseloads for many of its programs began to soar in the past six or eight months as the economy's slide became more pronounced. In October 2008, the department received 215 new food stamps applications, up 22 percent from October 2007. The temporary assistance to needy families increased 52 percent, and there was a 60 percent increase in child abuse and neglect cases in the first quarter of FY09 compared with the same period earlier. The number of investigations for child protective services increased 52 percent. Under state standards, the department is considered 15 positions understaffed which affects the agency's performance.

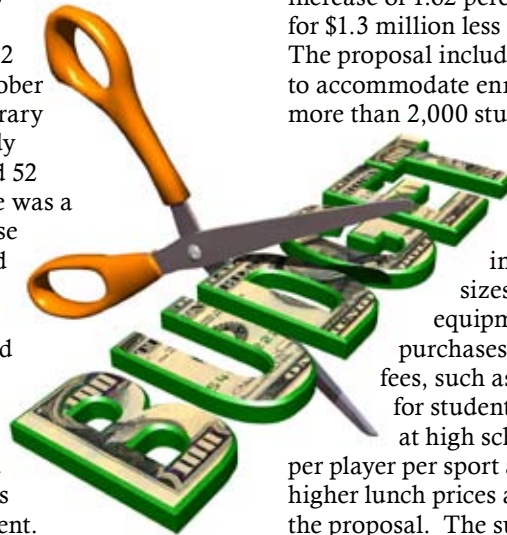
In Norfolk, the school superintendent told the school board that state and local cuts could reduce next year's budget by an estimated \$22.2 million – \$17 million from the state and \$5.2 million from the city. The school division could lose state funding for about 386 of 3,390 positions. The total would drop about 7

percent from the schools' current \$330.2 million operating budget.

Loudoun County's school superintendent presented his school board with a proposed \$757 million budget for FY10, representing an overall increase of 1.62 percent while asking for \$1.3 million less in local funding. The proposal includes new spending to accommodate enrollment growth of more than 2,000 students, opening new schools, and almost \$18 million for pay raises. The proposal includes increasing class sizes and deferring equipment and materials purchases. Increased user fees, such as an additional \$100 for student parking permits at high schools, a \$50 dollar per player per sport athletic fee, and higher lunch prices are also included in the proposal. The superintendent also submitted alternative proposals reflecting 5, 10 and 15 percent decreases in local funding.

In a presentation before Hopewell's City Council, city officials said the city will come up \$1.4 million short in FY09 because of slowing tax revenue collections. The city will have to use its reserve funds to make up for declining property (\$500,000 in delinquencies) and local sales taxes (a \$400,000 drop) as well as reduced state funding (\$193,000). The city manager asked department heads in October to cut 10 percent of non-personnel spending.

Under the governor's budget proposal for schools, the Frederick County school system would face a \$12.1 million shortfall next year or roughly 7 percent of this year's school budget. The school superintendent calls it a "grim fiscal picture." To absorb the projected shortfall, the schools could be forced to reduce programs and its workforce. ❖



Locality	Last year's budget	Shortfall estimate	Percent reduction
Lynchburg	\$88.5 million	\$6 million	7 percent
Bedford County	\$108.0 million	\$4.5 million	4 percent
Campbell County	\$55.6 million	\$4.6 million	8 percent
Amherst County	\$51.0 million	\$2.3 million	5 percent
Appomattox	\$21.5 million	\$1.7 million	8 percent
Nelson County	\$23.5 million	\$1 million	4 percent

FROM THE CAPITOL

State road impact fee model ordinance available

The Secretary of Transportation has published a model ordinance to help local governments that may be interested in road impact fees. The model was developed to help put the impact fee provisions of HB3202 from the 2007 session of the General Assembly into effect.

The materials published by the state show that nine cities have the authority to adopt road impact fees, in addition to the 59 counties with such authority. The cities include Winchester, Harrisonburg, Manassas and others.

The documents include a thorough analysis of the impact fee authority that HB3202 provides; an analysis of the constitutional issues related to the

imposition of impact fees; a discussion of the methodology of enacting and administering an impact fee ordinance; and the model ordinance.

The model is on VDOT's Web site: www.vdot.virginia.gov/alpha/new/impactfeesguidebookfinal.doc

Over the next decade or so, Virginia is likely to continue to explore a rational transition from reliance on conditional zoning to an impact fee system. In time, impact fees are likely to become the norm for not only roads, but schools, public safety facilities, and perhaps parks, libraries and other facilities. Even though the model applies only to roads, much of the analysis of how impact fees work is generally applicable

to those other public facilities.

The discussion in the documents on the constitutional limits on the amount of impact fees indicate that as Virginia moves towards an impact fee system, artificial limits or caps on the amount of impact fees will be unnecessary. The constitution requires a nexus, or connection, between the amount of the fee and the services the fee is to pay for. This nexus requirement will create self-limiting amounts of impact fees.

Virginia is just now seeing the first light of impact fees as a land use tool. The model that the state has published is a useful guide as the state and local governments travel the road towards impact fees as the norm. ❖

ETCETERA

Awards for Municipal Excellence accepting nominations soon

Cities of all sizes can submit nominations beginning in February for the Awards for Municipal Excellence Program sponsored by the National League of Cities and CH2M HILL. Two winners will be selected in each of four population categories. The deadline for all submissions is May 1.

Nominated programs should be innovative and have improved the quality of life for residents by forming successful and productive partnerships or collaborations, effectively managing resources, creating innovative government policies,

or implementing projects with tangible results.

The eight winning programs will receive awards of \$1,000 or \$2,000 and be recognized at NLC's Congress of Cities Conference and Exposition in San Antonio in November.

To learn more about the program and to obtain a copy of the 2009 nomination packet, send e-mail to awards@nlc.org, or visit www.nlc.org. The awards program is celebrating its 20th year in 2009. ❖

REGULATIONS

Proposed regulations

Board for Waterworks and Wastewater Works Operators Regulations.

The proposed amendments establish a program for licensing people as onsite soil evaluators, onsite sewage system installers, and onsite sewage system operators as mandated by § 54.1-2301 of the Code of Virginia. The amendments include requirements for minimum education and training, relevant work

experience, demonstrated knowledge and skills, and fees to cover program costs. A public hearing will be held. For additional information, contact David Dick, Board for Waterworks and Wastewater Works Operators and Onsite Sewage System Professionals, at 804/367-2648 or waterwasteoper@dpor.virginia.gov. ❖

POSITIONS

Longer version of job ads posted at www.vml.org

Because of the number of requests it receives to publish job advertisements, VML reduces the length of the position descriptions in Update. A full version of the entire job listings published here for the past two months appears on VML's Web site at www.vml.org. Visit the VML site and click on "Marketplace" to read the complete descriptions.

Town Manager, Kilmarnock

SALARY: Negotiable DOQ/DOE (+) benefits. (Pop. 1,200) 22 FTEs; \$5.4 million bdtg; \$2.2 million current yr. capital bdtg. Major issues center on growth caused by town's quaint, small town charm. Town wants to maintain that charm while accommodating the growth. Reqs. knowledge of financial systems, budgeting, personnel admin. and good PR skills. Master's degree desired. Prefer 5-plus yrs. municipal govt. exper. with 3-plus yrs. as asst. town manager / manager / general govt. administration. Applications at <http://www.kilmarnockva.com/forms/employ.pdf> or <http://jobs.virginia.gov>. Send resume and town or state application to: P.C. Stamm Jr., Town Attorney, P.O. Box 2015, Kilmarnock, VA 22482; fax 804.435.2628. Deadline: March 31.

County Administrator, Goochland

SALARY: \$120,000-\$150,000 negotiable DOQ/DOE (+) benefits. (Pop. 20, 440); \$58.4 million annual bdtg. Retiring county administrator has served since 1986. Reqs. relevant bachelor's degree (master's in public or business admin. preferred); prefer min. 8 yrs. public mngmnt. exper. as a chief executive / administrator or deputy chief executive / administrator. ICMA credentialed status desired. Submit letter of application, detailed resume with salary history and work related references to: John A. Anzivino, Senior Vice President, Springsted Inc., 1564 E. Parham Road, Richmond, VA 23228; Fax 804/726-9752 or e-mail Richmond@springsted.com. For complete community / position profile visit www.springsted.com. Deadline: Feb. 16. EOE.

City Manager, Poquoson

SALARY: DOQ/DOE (+) benefits. (Pop. 11,800) \$29 million operating bdtg; 140 employees. Reqs. bachelor's degree

in public admin., govt., economics or business-related field (MBA or MPA preferred); min. 5 yrs. exper. in public admin. at executive level or similar corporate managerial exper.; strong budgetary and negotiating skills; proven ability as a supervisor, organizer of community needs; and collaborator with state, federal and local agencies. Residency req'd. Send cover letter with salary reqs., resume and min. of 3 professional references to: Search Committee, c/o Gordon Helsel, Mayor, City of Poquoson, 500 City Hall Ave., Poquoson, VA 23662; Tel: 757/868-3000; fax 757/868-3101 or e-mail vdiggs@poquoson-va.gov. Open until filled. EOE.

Director of Finance, Suffolk

SALARY: Negotiable DOQ/DOE (+) benefits, including relocation. Serve as CFO overseeing all aspects of city's financial mngmnt. related to accounting, payroll, procurement, debt issuance and investment of city funds. Provides fiscal guidance to city manager, dept. directors and others; oversees Division of Information Technology. Reqs. relevant bachelor's degree and 6-9 yrs. progressive managerial accounting exper., preferably in governmental setting, including min. 3-5 yrs. of supervisory exper. CPA desired. Complete a City of Suffolk application at www.suffolk.va.us, or call 757/514-4120. Open until filled. EOE.

Real Estate Appraiser, Chesapeake

SALARY: \$38,446 (+) benefits. Reqs. advanced knowledge of construction practices and familiarity with state and city laws pertaining to ad valorem taxation. Reqs. bachelor's degree or educ. and training equiv. to 2 yrs. exper. providing an understanding of appraisal principles, theories, methods, and techniques pertaining to commercial and/or residential properties. Reqs. successful completion of IAAO courses 101 and 102, 210 or 112, 300, 311, or 312 or equiv. courses to include commercial properties. Va. real estate appraisal license preferred. For more info and/or to apply, visit www.jobs.cityofchesapeake.net. Deadline: Jan. 23. EOE

Real Estate Appraisal Analyst, Chesapeake

SALARY: \$42,734 (+) benefits. Reqs. advanced knowledge of construction practices and familiarity with state and city laws pertaining to ad valorem taxation. Reqs. bachelor's degree or educ. and training equiv. to 2 yrs. exper. providing an understanding of appraisal principles, theo-

ries, methods, and techniques pertaining to commercial and/or residential properties. Reqs. successful completion of IAAO courses 101 and 102, 210 or 112, 300, 311 or 312 or equiv. courses to include commercial properties. Va. real estate appraisal license preferred. For more info and/or to apply, visit www.jobs.cityofchesapeake.net. Deadline: Jan. 23. EOE.

Town Manager, Elkton

SALARY: DOQ/DOE (+) benefits. (Pop. 2,800) \$4.7 million operating bdtg; 35 employees. Council-manager govt. with 6 council members elected to 4-yr. terms. Reqs. bachelor's degree in public admin. or business-related field; min. 2 yrs. exper. in public admin. at executive level or similar corporate managerial exper. Will develop economic and strategic plans. Residency req'd within 6 mos. Send cover letter with salary reqs., resume and min. 3 professional references to: Town of Elkton, c/o Dr. Larry Bompiani, Mayor, Town of Elkton, 173 West Spotswood Ave., Elkton, VA. 22827 or e-mail to mayor@townofelkton.com. No telephone calls. Open until filled. EOE.

Town Planner, Rocky Mount

SALARY: \$36,921-\$38,790 start range (+) benefits. (Pop. 5,100) Handle most facets of planning and zoning. Primary duties include: administer planning and zoning ordinances; draft new codes as needed; recreational planning; site plan review and approval; VDOT road standards enforcement; erosion & sedimentation inspections; code enforcement; subdivision request review. Serves as staff support for Planning Commission and Board of Zoning Appeals. Reqs. bachelor's degree in planning, zoning, geography or related field. Send letter of interest, resume and completed town application to: Amy Dooley, Attn: Planner Search, 345 Donald Ave., Rocky Mount, VA 24151. Applications online at www.rockymountva.org or at the Town office, 345 Donald Ave., Rocky Mount, VA 24151. Deadline: Feb. 6. EOE.

County Manager, Onslow County, N.C.

SALARY: DOQ/DOE (+) benefits. (pop. 160,000) Reports to 5-member Board of Commissioners; serves as chief administrator for 1,170 employees in 26 depts. with annual operating bdtg of \$161 million. Info about county available at www.onslowcountync.gov. Min. reqs. include bachelor's degree (master's preferred) with 5 yrs. senior mngmnt. exper. in local govt.

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POSITIONS

administration, policies, procedures and budgeting. Applications at www.onslow-countync.gov. Send completed application, resume with 3 professional references and cover letter identifying strengths and salary history to: Ron vonLembke, Onslow County Attorney, 10 Dewitt St., Jacksonville, NC 28540 or send via Fax at 910/577-7888). Deadline: Feb. 16. EOE.

Assistant Director of Finance / City Controller, Norfolk

SALARY: DOQ/DOE (+) benefits. Manage the development, implementation and coordination of the Department of Finance's programs and activities. Reports to director of finance. As City Controller, manages the City Controller Bureau, which includes Financial Accounting and Reporting, Payroll, Accounts Payable, Accounts Receivables, and Cash and Investment Management functions. Reqs. bachelor's degree in accounting or finance with graduate work in business or public admin. and 5 yrs. progressively responsible exper. in local govt. financial mngmnt. CPA license req'd. For additional info. or to complete an application, visit www.norfolk.gov/jobs. EOE.

Director of Economic Development, Waynesboro

SALARY: Negotiable DOQ/DOE (+) benefits. Plan and implement economic development program that focuses on recruitment, retention and expansion. Supervises director of tourism. Cooperates with Waynesboro Downtown Development Inc., a not for profit organization that focuses on revitalization and vitality of downtown. Reports to city manager. Reqs. relevant bachelor's degree and min. 3 yrs. relevant exper. in economic development. Detailed recruitment profile and copy of job description available from H.R. Office at 540/942-6524/6719. Submit cover letter, resume and city application to: Human Resources Office, 503 W. Main St, Suite 102, Waynesboro, VA. 22980. Application available at www.waynesboro.va.us. Contact: James C. Fitzgerald at 540/942-6524/6719. Open until filled. EOE.

City Manager, Bluefield, W.Va.

SALARY: DOQ/DOE (+) benefits. (Pop. 11,000) \$8.3 million operating bdtg; 135 employees. City has 5 council members elected to 4-yr. terms. Reqs. relevant bachelor's degree (MBA or MPA preferred) and min. 5 yrs. exper. in public admin. at executive level or similar corporate managerial exper. Will develop economic and strategic

plans and oversee other matters, including land use planning, zoning regulations and public works. Residency req'd within 6 mos. Send cover letter with salary reqs., resume and min. 3 professional references to: Search Committee, c/o Linda Whalen, Mayor, City of Bluefield, P.O. Box 4100, Bluefield, WV 24701; Tel: 304/325-3921; fax 304/323/4109 or e-mail lkwhalen@frontiernet.net. Deadline: Jan. 31. EOE.

Town Manager, Appomattox

SALARY: DOQ/DOE (+) benefits. (pop. 1,761) FT. Serve as chief operations officer with responsibility for the planning and administration of the various functions of government and directing the activities of the Department of Public Works. Reqs. bachelor's degree, preferably in mngmnt., business admin., accounting and engineering, or equiv. work exper.; min. 3 yrs. supervisory, admin. or mngmnt. exper.; valid Va. Class III Waste Water license and Va. Class IV Water license. Town application req'd. Call 434/352-8268 or e-mail fguill@appomattoxva.gov. Submit application, along with resume and cover letter to: Town of Appomattox, P.O. Box 705, Appomattox, VA 24522. Open until filled. EOE.

County Administrator, Halifax

SALARY: \$115,000-\$140,000 DOQ (+) benefits. (pop. 37,355) Reports to 8-member Board of Supervisors elected by districts; \$97.4 million bdtg. Reqs. bachelor's degree and min. 5 yrs. public sector exper. as a county administrator, city manager or assistant, or a senior level position in a successful local govt. operation. Responsible for 72 direct full / PT employees; and the day-to-day operations of the county. Send confidential cover letter and resume to: Jerry L. Gwaltney, Search Consultant, P.O. Box 699, Halifax, VA 24558. Deadline: Feb. 20. EOE.

Other positions

NOTICE: The following positions also are listed on VML's Web site at www.vml.org.

Director of Community Development, Dumfries

SALARY: \$57,502-\$94,879 DOQ (+) benefits. Deadline: Jan. 30.

Risk and Benefits Manager, Fauquier County

SALARY: DOQ/DOE (+) benefits. Open until filled.

Transportation Director, Fauquier County

SALARY: DOQ/DOE (+) benefits. Open until filled.

Fire Chief / EMS, Vinton

SALARY: \$56,740-\$63,832 (+) benefits. Deadline: Jan. 23.

Library Director, King George County

SALARY: \$55,000-\$75,000 DOQ/DOE (+) benefits. Deadline: Jan. 31.

Executive Director, Thomas Jefferson Planning District Commission

SALARY: \$90,000-\$120,000 DOQ (+) benefits. Deadline: Jan. 26.

Senior Network Engineer, Winchester

SALARY: DOQ/DOE (+) benefits. Open until filled.

Director of Strategic Resource Allocation, Alexandria Sanitation Authority

SALARY: \$100,000-\$125,000 DOQ/DOE (+) benefits. Open until filled.

Planning Director, Westmoreland County

SALARY: \$54,630-\$69,970 start range (+) benefits. Deadline: Jan. 30

Town Manager, Lake Lure, N.C.

SALARY: \$85,000-plus start range DOQ/DOE (+) benefits. Deadline: Jan. 30.

Town Manager, Beech Mountain, N.C.

SALARY: DOQ/DOE (+) benefits. Deadline: Jan. 31.

DEADLINE: *The deadline for placing a job advertisement in the next issue of Update is Friday, Jan. 30. Submit ads via e-mail to David Parsons at dparsons@vml.org. You may also submit via FAX at: 804/343-3758. VML publishes job advertisements at no cost to its local government members. Non-members are charged a flat rate of \$25 per ad per issue, which includes posting on VML's Web site and publication in Virginia Town & City (deadlines permitting). VML edits position descriptions in printed publications because of space limitations.*

Update

The newsletter of the
Virginia Municipal League

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