

Update

The newsletter of the Virginia Municipal League

Inside ...

1-10

Is there hope? Federal Reserve chairman sees 'tentative signs' of improvement

City councils deliberate local budgets in midst of sinking revenues

Go Green Va. forums to include session on stimulus energy grants

VML policy committee nominations open until May 8

Guide on street lighting, crime available

Revised emergency management guide released.

Education data reflect continued local support

Data contained in the Superintendent of Public Instruction's Annual Report for FY08 show that local governments continue to pay the largest share of the costs of K-12 education

- In FY08, local governments paid 49.9 percent of operating expenses, as compared to 48.6 percent in FY07.

- The state share (including the state sales tax dedicated to education as a state source) was 43.6 percent in FY08, as compared to 44.7 percent in FY07.

- The federal share was 6.5 percent in FY08, and 6.7 percent in FY07.

The data for FY07 can be found in Table 15 of the annual report, which is available in either PDF or Excel format on

the Department of Education's Web site at: http://www.doe.virginia.gov/info_centers/administrators/superintendents_memos/2009/069-09.shtml.

This link also allows school divisions to download actual fiscal year 2008 total and per pupil expenditures and provides a tool for divisions to estimate total and per pupil expenditures for fiscal years 2009 and 2010.

The superintendent's annual report generally is regarded as one of the most

authoritative and comprehensive source of data on education funding. The figures are derived from the annual school reports submitted by the divisions.

The federal share of education fund-

Continued on page 2



AT THE LEAGUE

Town Section meetings scheduled

VML will conduct three Town Section meetings across the state this spring. The gatherings will be held Thursday, April 30, in Smithfield; Friday, May 1, in Culpeper; and on Friday, May 22, in Vinton.

Town officials will receive useful information on important issues and have time to interact with other elected and appointed leaders to share ideas and information.

VML staff will brief attendees on actions taken by the 2009 General As-

sembly that are most relevant to towns.

In addition, presentations will include: a brief update on VML's Go Green Virginia initiative; the latest on changes to laws dealing with FOIA and conflicts of interest; a summary of new tools towns can use to fight blight beginning July 1; a review of what towns must do to comply with new accounting standards; sharing of information on financing projects during the recession; an overview of existing VML service programs benefiting towns; and an update on VML Insurance Program initiatives.

Each meeting will begin at 10:30 a.m. Cost is \$15, which includes lunch. A registration form is on page 9 of this Update. ❖



FROM THE CAPITOL

Education data continued ...

ing should increase dramatically in the future, but that increase will not show up until the FY10 report, which will be released in March 2011.

Historically, the local, state and federal shares over the last five years are as follows:

Sources of financial support for education operating expenditures

(Expressed as % of total operating expenditures)

	FY08	FY07	FY06	FY05	FY04
Local	49.9 %	48.6 %	50.2 %	49.3 %	51.5 %
State	43.6 %	44.7 %	42.8 %	43.5 %	41.2 %
Federal	6.5 %	6.7 %	7.1 %	7.1 %	7.2 %

Source: Table 15, Annual Report, Superintendent of Public Instruction, for the fiscal years indicated. The state share includes the state sales tax dedicated to public education. Totals may not equal 100 percent due to rounding.

THE ECONOMY

Is there hope?

Federal Reserve chairman sees 'tentative signs' of improvement

Ben Bernanke, chairman of the Federal Reserve Bank, said there's been tentative signs that the recession may be easing. But, he also warned in a speech posted on the Federal Reserve Bank's Web site, that any hope for a lasting recovery hinges on the government's success in stabilizing shaky financial markets and getting credit to flow more freely again.

The chairman pointed to recent data on home and auto sales, home building and consumer spending as flickering signs of encouragement. Bernanke is not alone in his opinion. According to a recent New York Times/CBS News poll, Americans have grown more optimistic about the economy and the direction of the country in the 11 weeks since President Obama took office. Some 39 percent of the responses said the country was headed in the right direction – up from 15 percent in mid-January before Obama was inaugurated. That is the highest percentage since February 2005. The percentage of people who said the economy was getting worse declined from 54 percent just before the inauguration to 34 percent. And, 20 percent now think the economy is getting better, compared with 7 percent in mid-January.

There has even been some improvement in the manufacturing sector as

new orders for goods rose in February for the first time in six months. The 1.8 percent increase in new orders followed a 3.5 percent decline in January. But inventories remain high, and until they shrink, manufacturers will continue to cut jobs. And, a U.S. Commerce Department report released this week shows that spending in every category of retail except food and beverage stores dropped last month. Those declines were the sharpest in the past three months and the overall drop was significantly higher than analysts had expected.

As for unemployment, the national economy shed another 663,000 jobs in March, bringing the total of job losses during the recession to more than 5 million. The national unemployment rate climbed to 8.5 percent from 8.1 percent in February – the highest levels in 25 years. The job losses in March marked the 15th consecutive month of losses. According to the Bureau of Labor Statistics, nearly 16 percent of the workforce is now looking for a job, working part-time because they cannot find full-time work, or are out of work and not actively looking. Many analysts expect grim data in April and probably through the remainder of the calendar year.

In Virginia, the statewide unemployment rate in February was 7 percent.

The February 2009 unemployment rate exceeded the February 2008 rate in every Virginia city. For 35 cities, the February 2009 rate exceeded the January 2009 unemployment rate.

It is possible that unemployment in Virginia will increase if Congress approves the president's proposed budget. Roughly 7.5 percent of metropolitan Washington's labor force is tied to Pentagon contracting. Defense analysts and government contracting experts said the proposal to replace private workers with full-time civil servants in the defense area could affect companies such as CACI and SAIC, which do large amounts of government contracting work, e.g., technical services, administrative support, database outsourcing and contract management. CACI, which is based in Arlington County, has over 6,000 employees in the D.C. region. SAIC is one of the 50 largest employers in the state.

As for housing, the news is still bad. Across the country troubled borrowers continue to default at high rates even on home loans that have been modified by lenders according to the federal Office of Thrift Supervision and the Office of the Comptroller of the Currency. The report also found a growing number of

Continued on page 3

THE ECONOMY

'Tentative signs' of improvement continued ...

homeowners are falling behind on their payments, and borrowers with prime mortgages, which traditionally are considered less risky, are a growing part of the problem. But, mortgage applications are increasing at the same time in the backdrop of falling interest rates.

In Virginia, there may be glimmers of hope. According to the Northern Virginia Association of Realtors, the number of homes sold January-March of 2009 is 17.5 percent greater than the same period in 2008. According to housing experts at George Mason University, "The increases in sales and beginnings of economic recovery, along with the federal administration's initiatives and the spring selling season, may

well mean that 2009 will see the housing market starting its recovery." However, the year-to-date average sales price is almost 20 percent less than last year's average – \$385,283 versus \$479,696.

In Charlottesville and the counties of Albemarle, Fluvanna, Greene, Nelson and Orange, home sales sunk 35 percent in the first quarter of 2009. However, area Realtors still reported signs of improvement, hoping that more open-house activity, historically low mortgage rates, and a first-time buyer's federal tax credit will help push more potential buyers into making offers. In Albemarle, the number of pending contracts in the first quarter of 2009 is nearly even with comparable 2008

figures. But housing prices have yet to reach a stable state. The median prices in Albemarle dropped from \$335,000 to \$290,000. Median prices in Charlottesville declined from \$281,250 to \$262,810. And, the inventory of houses on the market is more than 50 percent greater than the number area Realtors say would be balanced. This helps to depress prices even further.

Even if the signs of economic recovery prove real, restoring the fiscal health of local governments will take time. The challenges of putting together FY10 budgets will likely be repeated next year as well. ♦

City councils deliberate local budgets in midst of sinking revenues

Here is the latest in VML's series of snapshots from across the state on the budget challenges facing local governments.

- The Manassas City Council will release this week a \$303.7 million budget proposal, including an increase of 33.5 cents in the real estate tax rate and a fire levy of 14 cents. Even with the proposed tax increase, residential bills are expected to decline by 14 percent because the average price of a residential unit dropped 35.9 percent last year. The city's general fund is down roughly 6 percent compared with 2008. City officials consolidated 12 departments into seven and reduced staffing by 52 positions in December to cope with declining revenue.

- Loudoun County residents will see a 10.5 cent increase in the property tax rate and reduced services at schools, libraries, and other agencies under a budget approved last week by the Board of Supervisors. The new budget is \$200 million less than the FY09 budget of some \$1.6 billion. Despite the higher real estate rate, the average residential tax bill will be nearly 6 percent or \$279 less than last year's because assessments have declined by 13.7 percent. The new tax rate of \$1.245 per \$100 of assessed value is the highest of any Northern

Virginia county. The budget also includes the elimination of 86 positions with 33 layoffs. The school system will get \$34 million less than in FY09. Fifteen building inspection positions were cut; reductions in library services will include job eliminations and cuts in hours and services; all county employees' salaries were frozen; and the county stopped matching employee contributions to deferred compensation plans.

- In Norfolk, the general operating revenue has shrunk for the first time in 16 years. The city manager's proposed budget keeps the real estate tax rate steady at \$1.11 per \$100 of assessed value. But, property owners will contend with increases in water and sewer rates along with an increase in garbage collection. The city's revenue projection includes a decline in state aid and sales taxes. Some 64 vacant positions would be eliminated under the proposed FY10 budget – nearly half of those jobs are in recreation, neighborhood preservation, cultural facilities, and libraries. In addition, all employees would receive three unpaid furlough days tantamount to a 1 percent pay cut. In exchange, the city would pick up health insurance cost increases for employees. The city would also reduce its support for public education by \$3.5 million. As for the capital

budget, the city manager proposes to cut in half the amount to be borrowed for the courthouse project, slashing capital spending on the courts from \$40 million to \$20 million.

- In Virginia Beach, the proposed budget uses nearly \$45 million in savings to balance the FY10 budget and avoid tax increases and layoffs. Using surplus money to make up for a \$103 million city and school system revenue shortfall is a one-time strategy. The sources for the cash are the agricultural land preservation program, tourism advertising, and capital projects. The proposed budget marks the first time since 1992 that a proposed spending plan decreased from the previous year. The proposed budget includes the elimination of 110 city and school positions; no salary raises for employees; increases in parks and recreation fees; and the elimination of Beach Magazine, the City Page, and the Consumer Affairs Office. The loss of state transportation construction dollars will cause delays in several projects as the city shifts dollars from non-transportation projects to use for paving and the Laskin Road Gateway.

- In Suffolk, the proposed FY10 budget makes up a \$9.3 million revenue

Continued on page 4

THE ECONOMY

Local budgets continued ...

and spending gap without raising the real estate tax rate or laying off city workers. Instead, the city manager's budget relies on fees for a variety of services, a \$3.5 million reduction in the city's contribution for public education, a freeze on unfilled positions, reduced economic development incentive grants, and other measures.

- The Roanoke City Council reached tentative agreement last week on a FY10 budget that is \$2.7 million less than the current budget – a rarity in city financial history. The budget includes no tax increases, although council members are still considering

raising a number of fees for services. The budget also includes \$7.5 million in cuts to city services. Unlike a number of other communities, the city is providing additional funding of \$1.5 million for public education. The extra funding is to save the jobs of 31 teachers and three school nurses facing layoffs, but it is the school board that makes the final decision on spending. The school system has already agreed to close two schools to make up for declining tax revenue.

- In Staunton, city council has begun its review of the city manager's

proposed budget for FY10, which is \$2.9 million less than the current budget. The proposed tax rates and fees are identical to those adopted for the FY09 budget, though tax revenues are declining or projected to decline. BPOL is expected to drop by \$360,000. The city also expects to see fewer dollars collected from personal property, meals, lodging, bank stock, recordation, building inspections, and zoning fees. As a result, the city is not proposing any salary increases, and is keeping unfilled more than 27 vacancies. Services will also be curtailed. ❖

AT THE LEAGUE

Go Green Va. forums to include session on stimulus energy grants



... Local governments creating a sustainable future

Local government representatives can learn first-hand from state and federal officials about applying for Energy Efficiency and Conservation Block Grants (EECBG) under the federal government's economic stimulus program May 7 in Richmond and May 8 in Roanoke.

VML's two Go Green Virginia regional forums will include concurrent sessions for both direct grant recipients (*see listing below*) and subgrant recipients (*all other local governments applying to the Virginia Department of Mines, Minerals & Energy*) to learn about eligible activities, development of an energy strategy, and the necessary documentation to complete an application.

The May 7 forum in Richmond will include a keynote address from Gov. Tim Kaine on his administration's efforts to assist local governments and school divisions in utilizing federal stimulus funds to reduce greenhouse gas emissions, achieve energy efficiency and create green jobs. The keynote speaker for the May 8 forum in Roanoke will be announced shortly.

Both forums will feature afternoon sessions that will include a series of

30-minute roundtable discussions that will give up to 10 people at a time an opportunity to gain advice from subject experts on specific best practices, including: green buildings, land-use policies, green house gas inventories, green schools, stormwater management and water reuse, energy audits and performance contracting, recycling, green fleets and tips for participating in VML's Green Government Challenge.

The following communities are eligible to receive direct grants from the U.S. Department of Energy: Albemarle, Alexandria, Arlington, Blacksburg, Charlottesville, Chesapeake, Chesterfield, Danville, Fairfax County, Hampton, Hanover, Harrisonburg, Henrico, Leesburg, Loudoun, Lynchburg, Manassas, Newport News, Norfolk, Portsmouth, Prince William, City of Richmond, Roanoke County, City of Roanoke, Spotsylvania, Stafford, Suffolk and Virginia Beach.

Go to www.GoGreenVa.org for the agenda and to register.

Staff contact: Joe Lerch (jlerch@vml.org). ❖

AT THE LEAGUE

VML policy committee nominations open until May 8

Local governments have until May 8 to submit nominations for VML's 2009 policy committees.

Each year, members of VML policy committee members meet to discuss current and emerging policy issues facing their communities and the commonwealth. These committees receive briefings on issues from state and local experts, discuss the issues as they affect their communities, and develop policy positions on selected issues that become part of the league's policy statements. The policy committees also recommend issues to VML's legislative committee for its consideration as it develops the league's annual legislative program.

VML has six policy committees: Community and Economic Develop-

ment; Environmental Quality; Finance; General Laws; Human Development and Education; and Transportation

Each policy committee has a smaller steering committee that previews and selects potential issues for the full committee's deliberations, and provides overall guidance to policy committee's work. VML President Michael Polychrones, a member of the Vienna Town Council, will select the members of the steering committees once the policy nominations have been received.

Members of city and town councils and county boards of supervisors and appointed officials of the general government are eligible to be nominated for a policy committee. Elected officials and chief administrative officials are

eligible to serve on steering committees. VML's policy committees offer local officials a good opportunity to meet with and learn from colleagues from across Virginia, and to help develop policies that guide the league's public policy actions through the year.

This year's policy committees will meet on Thursday, July 23, at the Greater Richmond Convention Center. Meeting times and locations will be sent to policy committee members after policy appointments are finalized.

Please e-mail or call Janet Areson at VML (jareson@vml.org; 804/523-8522) if you have any questions about the policy process. ❖

ETCETERA

Guide on street lighting, crime available

How does street lighting help reduce crime in residential areas?

A new guide from the Office of Community-Oriented Policing Services (COPS) at the U.S. Department of Justice reviews the use of street lighting to help reduce crime, discusses the factors to examine when considering upgrading or improving street lighting, and recommends steps to take when implementing a street lighting improvement plan.

The guide summarizes the literature on the effectiveness of better lighting, and suggests way to assess the effectiveness

of lighting solutions. While the guide is geared toward police departments, it may be helpful to any local official interested in public safety issues in residential areas.

This guide is available as a free online publication; paperback copies may be purchased as well from the Department of Justice. Information about the guide may be found on the Department of Justice's Web site, www.cops.usdoj.gov/RIC/ and type in "street lighting" in the topic box. ❖

Revised emergency management guide released

Use the detailed checklist included in *Characteristics of Effective Emergency Management Organizational Structures* to find out how prepared your local government is to respond to a disaster. The Public Risk Institute has issued an updated version of its guide that helps managers determine what improvements

need to be made to ensure their organizations are as ready as they can be. Additional information is available under the Publications link at the PERI web site (www.riskinstitute.org). ❖

POSITIONS

Longer version of job ads posted at www.vml.org

Because of the number of requests it receives to publish job advertisements, VML reduces the length of the position descriptions in Update. A full version of the entire job listings published here for the past two months appears on VML's Web site at www.vml.org. Visit the VML site and click on "Marketplace" to read the complete descriptions.

Fire-EMS Chief, Caroline County

SALARY: Negotiable DOQ/DOE (+) benefits. (pop. 27,000) Professional, dept. head position responsible for leading combined volunteer-career emergency services system. Prefer. any comb. of educ. and exper. equiv. to relevant bachelor's degree. Reqs. extensive exper. in fire, emergency medical services and emergency services, extensive mngmnt. and leadership exper. and extensive exper. working with volunteers and career staff. More info at www.visitcaroline.com/employment.html. County applications can be downloaded from www.visitcaroline.com/employment.html. Submit application, resume, copies of relevant fire and EMS certifications, copy of driving record, salary history and work-related references to: County Administrator Percy Ashcraft, P.O. Box 447, Bowling Green, Va. 22427, 804/633-5380 or e-mail at pashcraft@co.caroline.va.us. Open until filled. EOE.

Director of General Services, Fauquier County

SALARY: DOQ/DOE (+) benefits. Oversee management of general services facilities, maintenance work, construction projects and operations; administer fleet maintenance program; administer adult detention center trustee program; instruct, direct, evaluate and supervise assigned staff; administer and direct the department budget; and manage the assessment for quality control and compliance with govt. mandates and regulations. Reqs. proven field, supervisory, budget and construction project management experience. For complete job description / qualifications and to apply online, visit www.fauquiercounty.gov. Open until filled. EOE.

County Attorney, Prince George

SALARY: Negotiable (+) benefits. Serves at pleasure of the Board of Supervisors. Attends board meetings and advises

county administration and the Board of Supervisors on legal matters. Must be eligible to practice law in Va. and possess a degree from accredited law school. Reqs. extensive knowledge of law as it applies to local govt.; considerable skill in making legal decisions independently. To apply, visit www.princegeorgeva.org. For additional information, call 804/722-8669. Open until filled. EOE.

Director of Community Development, Bristol

SALARY: Low \$50,000s-low \$60,000s DOQ/DOE (+) benefits. Responsible for implementing strong community desires for managed growth, sustainable development, environmental stewardship and downtown and commercial sector enhancement. Exper. administering CDBG programs an important consideration. Reqs. any comb. of educ. and exper. equiv. to relevant bachelor's degree (master's preferable) and 4 yrs. progressively responsible exper. with 2 yrs. of admin. or supervisory exper. AICP certification req'd. Submit letter, detailed resume with salary history and work references to: John A. Anzivino, Senior Vice President, Springsted Inc., 1564 E. Parham Road, Richmond, VA 23228-2360; Fax 804/726-9752 or e-mail Richmond@springsted.com. More info at www.springsted.com. Deadline: May 15. EOE.

Data Communications Systems Coordinator, Salem

SALARY: \$45,177-\$70,491 DOQ/DOE (+) benefits. Maintain efficiency of city's communications center, including police, fire, EMS, and other essential systems for next generation 9-1-1 systems. Prefer skill in operation and maintenance of WAN/LAN communications utilizing TCP/IP protocols; knowledge of computer aided dispatch systems; ability to research, recommend and participate in the selection of hardware and software technologies, including CAD, RMS and GIS systems. Reqs. relevant bachelor's degree and exper. working in user support, at a help desk or performing intermediate networking. Submit city application and resume to: City of Salem, Department of Human Resources, P.O. Box 869, Salem, VA 24153. Tel: 540/375-3060; or visit www.salemva.gov. Deadline: April 27. EOE.

Landscape Inspector II (Arboriculture), Virginia Beach

SALARY: \$39,446-\$57,197 (+) benefits. (pop. 440,000) Assist city arborist in administering citywide arboriculture pro-

gram.; ensure that landscape plans comply with subdivision ordinance; ensure that landscape installation and maintenance contracts and tree removal/maintenance contracts are in compliance with standards and specifications. Reqs. any comb. of educ. (above H.S.) and/or exper. equiv. to 5 yrs. in fields such as arboriculture, horticulture, landscape architecture or inspections that utilize the req'd knowledge, skills, and abilities. Visit www.vbgov.com/careers for more detailed job info and to apply on-line. No faxes, e-mails, or paper applications accepted. #2852 Deadline: May 11. EOE.

Human Resources Manager, Newport News

SALARY: \$53,150-\$70,000 hiring range DOQ/DOE (+) benefits. Reqs. demonstrated compensation and classification exper. to conduct job evaluations; review job classifications to determine appropriate salary grade; analyze data from compensation surveys; review internal effectiveness of current compensation programs and analyze results to recommend program design changes; prepares and conducts thorough audits, to ensure that city compensation programs are administered in compliance with city policies and govt. regs. Must have general knowledge of recruitment and selection, employee relations, FMLA, ADA, and FLSA. Reqs. relevant bachelor's degree (master's desirable) and extensive exper. in HR or closely related field. Must have demonstrated exper. in classification and compensation. More info at www.jobsnngov.com. Deadline: April 24. EOE.

Town Clerk, Vienna

SALARY: \$50,000-\$75,000 DOQ (+) benefits. Responsible for preparing agendas, minutes and legal notices for town council meetings. Attend 2 council meetings and 1 work session each month, plus any special sessions; maintains Town Code; oversees record retention programs; supervises deputy; oversees Web site content; responds to public. Reqs. excellent writing skills, ability to take accurate minutes; proficiency in computer use, including MS Office and agenda work flow software. Reqs. previous town clerk or local govt. exper. CMC designation highly desirable. Appointed annually and serves at pleasure of town council. Complete job description at www.viennava.gov. Send resumes only to: jobs5@viennava.gov. Deadline: April 29. EOE.

Continued on page 7

POSITIONS

Regional Library Director, Galax-Carroll Regional Library

SALARY: DOQ/DOE (+) benefits. Serve population of 36,6000 for a two-branch. Responsible for all aspects of the operation of the library, including financial and personnel mngmnt. Reports to 6-member library board of trustees. Must have administrative and collection development skills, extensive knowledge of professional library service, and knowledge of library automation systems and computer applications. Reqs. master's degree from a graduate library program accredited by the ALA, and professional library exper. Submit cover letter, resume and completed application form. To receive information packet contact: lbryant@galaxcarroll.lib.va.us. Deadline: April 30. EOE.

Director of Public Utilities / Public Works, Portsmouth

SALARY: \$71,996-\$97,195 DOQ (+) benefits. Coordinate and supervise operations of a water treatment, wastewater collection and water distribution system. Plan, develop and implement proposals and programs to administer revenues to maintain and expand services in accordance with city needs. Responsible for activities of all employees of the city water and wastewater treatment plants and related facilities. Reqs. bachelor's degree in civil engineering or closely related field (P.E. preferred); 6-9 yrs. progressively responsible exper., including 3-5 yrs. of responsible supervisory exper.; or any equiv. comb. of training and exper. that provides the req'd knowledge, skills and abilities. Submit city application and resume to: City of Portsmouth, Department of Human Resource Management, 801 Crawford St., Portsmouth, VA 23704. More info at www.portsmouthva.gov/hr. Open until filled. EOE.

Systems Analyst II, Virginia Beach

SALARY: \$58,558-\$87,837 (+) benefits. Manage GIS Map production process and teams; supervise GIS Technicians and System Analyst I positions; direct and explain the necessary technical info to mngmnt. and junior staff; review GIS systems design and documentation for validity and adherence to departmental standards; work closely with managers in all departments to identify their GIS Data needs and coordinate efforts of multiple teams to determine how to best accommodate those needs and deliver the desired products; more ... Reqs. any comb. of educ. (above

H.S.) and/or exper. equiv. to 10 yrs. in fields utilizing the req'd skills and abilities associated with such positions as senior systems analyst or GIS data analyst. Visit www.vb.gov/careers for more detailed job info and to apply on-line. No faxes, e-mails, or paper applications accepted. #2839 Deadline: April 30. EOE

Fire and Rescue Chief, Staunton

SALARY: \$69,969-\$115,450 (+) benefits. Responsible for management and direction of all operations, including fire prevention and suppression, emergency medical service delivery, public relations and education, staff supervision and training, department operations including policy develop and budget management. Reqs. current certification in EMT-B, MPO/Aerial Operations, Instructor 2, and Fire Officer 3, NFPA 1033 Fire Investigator and 1031 Fire Inspector; graduation from accredited college with major course work in fire science or related area or the equiv. amount of training and exper. Submit city application, resume and copies of certifications to: Human Resource Office, City of Staunton, P.O. Box 58, Staunton, VA 24402. Applications at www.staunton.va.us. Deadline: April 24. EOE.

Regional Economic and Entrepreneurial Development Director, Blue Ridge Crossroads Economic Development Authority

SALARY: DOQ/DOE (+) benefits. Direct, coordinate and administer economic and entrepreneurial development activities and programs throughout the Twin County / Blue Ridge Crossroads region comprised of Carroll and Grayson counties, and the City of Galax. Provide employment and entrepreneurial opportunities for citizens. Reqs. relevant bachelor's degree and 2 yrs. previous exper. and/or training involving economic development, marketing, public relations, advertising, business recruitment/retention, and general management; or any equiv. comb. of educ., training and exper. that provides the requisite knowledge, skills, and abilities for this job. CED designation preferred. Send letter of interest, including salary history and resume, by first-class mail to: Keith E. Barker, Assistant City Manager, Galax Municipal Building, 111 E. Grayson St., Galax, VA 24333. Application review begins May 8. Open until filled. EOE.

County Administrator, Bland

SALARY: DOQ/DOE (+) Benefits. Seek-

ing dynamic person with strong leadership skills. Submit resume, Va. state application and professional references to: Bland County Board of Supervisors, P.O. Box 510; Bland, VA, 24315. For more information, log-on to www.bland.org. Deadline: May 1. EOE.

Other positions

NOTICE: *The following positions also are listed on VML's Web site at www.vml.org.*

Town Manager, Beaufort, N.C.

SALARY: \$70,000-plus negotiable (+) benefits. Deadline: May 27.

Deputy City Manager, Danville

SALARY: \$90,500-\$120,000 start range DOQ (+) benefits. Deadline: May 15.

Town Sergeant, Glasgow

SALARY: DOQ/DOE (+) benefits. Deadline: April 30.

Energy Systems Specialist, Fairfax County Public Schools

SALARY: \$48,365-\$83,683 (+) benefits. Open until filled.

Assistant County Attorney II, Henrico

SALARY: \$68,642-\$120,486 DOQ/DOE (+) benefits. Deadline: April 19.

Director of Recreation, Parks and Cultural Activities, Alexandria

SALARY: \$83,641-\$138,399 (+) benefits. Open until filled.

Chief of Fire and Emergency Medical Services, Powhatan County

SALARY: Negotiable DOQ/DOE (+) benefits. Deadline: May 1.

Emergency Management Coordinator, Gloucester County

SALARY: \$53,788-\$80,682 (+) benefits. Deadline: April 24.

Member Services Specialist, VML Insurance Programs

SALARY: DOQ/DOE (+) benefits. Apply immediately.

Continued on page 8

POSITIONS**Principal Planner, Southampton County**

SALARY: \$48,612 (+) benefits. Open until filled.

Principal Planner, James City County

SALARY: \$58,000-\$71,000 or higher, DOQ (+) benefits. Open until filled.

Director of Finance, Suffolk

SALARY: \$89,313-\$118,339 (+) benefits. Open until filled.

Director of Public Works, Chase City

SALARY: DOQ. Deadline: April 30.

Town Treasurer, Appomattox

SALARY: DOQ/DOE (+) benefits. Open until filled.

DEADLINE: *The deadline for placing a job advertisement in the next issue of Update is Friday, April 24. Submit ads via e-mail to David Parsons at dparsons@vml.org. You may also submit via FAX at: 804/343-3758. VML publishes job advertisements at no cost to its local government members. Non-members are charged a flat rate of \$25 per ad per issue, which includes posting on VML's Web site and publication in Virginia Town & City (deadlines permitting). VML edits position descriptions in printed publications because of space limitations.*

CALENDAR**Virginia Association for Management Analysis and Planning Spring Conference, Charlottesville, April 17**

More information at <http://vamap.org/>.

VSPE Ethics and APELSCIDLA Regulations Seminar, Richmond, April 17

More information at www.vspe.org.

Virginia Municipal Clerks Association Annual Conference, Chesapeake, April 22-24 At Springhill Suites Marriott. Registration information, special hotel rates at www.vmc.com/forms/UpcomingConferences.htm.

ICMA-SEI Leadership Institute, Charlottesville, April 25 – May 1.

More information at www.vlgma.org or contact Felicia Logan, flogan@icma.org.

VBCOA Mid-Year Meeting, Charlottesville, April 27

VBCOA business meeting and educational sessions on code enforcement. To be held at the Doubletree Charlottesville. To register or for more information, visit www.vbcoa.org, or contact Sherall Dementi (sdementi@vml.org).

Virginia Association of Community Service Boards 2009 Professional Development Conference, Richmond, May 5-6

More information at www.vacsb.org/.

The Virginia Section of the American Water Works Association Annual Seminar, Spotsylvania County, May 11-13

More information at www.vaawwa.org/conferences-seminars.html.

Municipal Electric Power Association of Virginia Annual Conference, Virginia Beach, May 20-22

At the Courtyard by Marriott North. To register or for more information, contact Kimberly Pollard at 804/523-8528 or kpollard@vml.org.

Virginia Government Finance Officers' Association Spring Conference, Virginia Beach, June 3-5

More information online at www.vgfoa.org/calendar.html

Virginia Transit Association Annual Conference, Fredericksburg, June 8-9

More information at www.vatransit.com.

Virginia Association of Assessing Officers Spring Educational Seminar, Charlottesville, July 14-16

More information at www.vaa.org.

VLGMA Summer Conference, Virginia Beach, June 17-19

More information at www.vlgma.org, or e-mail Molly Harlow at mjh3a@virginia.edu or Janet Areson at jareson@vml.org.

National Association of Counties Annual Conference & Exposition, Nashville, July 24-28

More information at www.naco.org.

Senior Executive Institute (SEI), Charlottesville, July 19-31.

The alumni program is on July 29. For more information, visit www.vlgma.org, or e-mail Molly Harlow at mjh3a@virginia.edu.

Virginia Public Health Association Annual Conference, Richmond, Sept. 10-11

Advancing Health Equity from Theory to Practice. More information at <http://vapha.org/events>.

2009 ICMA Conference, Montreal, Sept. 13-16

More information at www.icma.org.

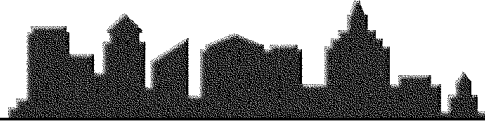
Virginia Economic Developers Association Fall Conference, Roanoke, Sept. 16-18

More information at www.goveda.org.

VBCOA Annual Meeting, Norfolk, Sept. 27-29

VBCOA business meeting, election of officers and educational sessions on code enforcement. To be held at the Norfolk Marriott Waterside. To register or for more information, visit www.vbcoa.org, or contact Sherall Dementi (sdementi@vml.org).

2009 Town Section Meetings



Name: _____

Title: _____

Locality: _____

Phone: _____ Fax: _____

E-mail: _____

All meetings will begin at 10:30 a.m. I will attend the following town section meeting:

Thursday, April 30 **Smithfield** **\$15**
Smithfield Center
220 Church Street
Smithfield, VA 23430
Please respond by April 23

Friday, May 1 **Culpeper** **\$15**
Best Western
791 Madison Road
Culpeper, VA 22701
Please respond by April 24

Friday, May 22 **Vinton** **\$15**
Vinton War Memorial
814 Washington Avenue
Vinton, VA 24179
Please respond by May 15

Enclosed is my check for lunch \$ _____
Please make checks payable to VML and mail to: VML
Attn: Sherall Dementi
P.O. Box 12164
Richmond VA 23241



Update

The newsletter of the
Virginia Municipal League

P.O. Box 12164 • Richmond, VA 23241



U.S. Communities Government Purchasing Alliance

Providing local governments with discounted nationwide contracts for office supplies, furniture, computers and peripherals, general supplies and more. For more information:

www.uscommunities.org

1-866-472-7467

A VML-sponsored service



LOCAL GOVERNMENTS
WORKING TOGETHER SINCE 1905



Update is published
biweekly by the
Virginia Municipal League

P.O. Box 12164
Richmond, VA 23241
(804) 649-8471
Fax: (804) 343-3758
E-mail: e-mail@vml.org
www.vml.org

Executive Director
R. Michael Amyx

Editor
David Parsons

Associate Editor
Manuel Timbreza