



2007
VML ANNUAL CONFERENCE

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OCTOBER 14-16
WILLIAMSBURG MARRIOTT

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Sponsors

Thank-you to our sponsors, who help make the 102nd annual conference possible.

Our special thanks to our host,
James City County.

Sponsors (in order of contribution)

*SunTrust Bank

*Dominion

*American Water

*Wiley & Wilson Inc.

*Moseley Architects

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International Code Council

*Linebarger Goggan Blair & Sampson, LLP

*Springsted Incorporated

*R. Stuart Royer & Assoc., Inc.
Consulting Engineers

**VML sustaining member*

See page 35 for sponsor contact information.

Conference at a glance

Unless otherwise noted, all activities take place
at The Williamsburg Marriott

SUNDAY, OCTOBER 14

- 8:30 a.m. VML Golf Tournament**
Williamsburg National Golf Club, 3700 Centerville Road
Sponsored by Hurt & Proffitt, Inc.; International Code Council; Linebarger Goggan Blair & Sampson, LLP
- 2 - 6:30 p.m. Registration**
Foyer, President's Ballroom, 1st Floor
- 2 - 6:30 p.m. Exhibit Hall**
1st Floor, President's Ballroom
Business card holders sponsored by American Water
- 2:30 - 5 p.m. Legislative Committee Meeting**
Center Lounge, 1st Floor, Conference Center
- 3 - 4:30 p.m. Tour of the County**
The bus will depart from the Conference Center entrance at the Williamsburg Marriott at 3 p.m.
- 5 - 5:30 p.m. Presentation of VEOLA Certificates and Orientation for First Time Conference Participants**
Room 8, 2nd Floor, Conference Center
- 5 p.m. Nominations Committee**
Room A-B, 1st Floor, Conference Center
- 5:30 - 6:30 p.m. Opening Reception**
1st Floor, President's Ballroom
Sponsored by SunTrust Bank

MONDAY, OCTOBER 15

- 7:30 a.m. National Black Caucus of Local Elected Officials Breakfast (tickets required)**
Room 18, 2nd Floor, Conference Center
- 8 a.m. - 3:30 p.m. Exhibits**
President's Ballroom, 1st Floor
Sponsor of business card holders: American Water
- 8 a.m. - 4 p.m. Registration**
Foyer, President's Ballroom, 1st Floor
- 8 - 8:45 a.m. Continental Breakfast**
President's Ballroom, 1st Floor
- 9 - 10 a.m. Opening General Session**
Auditorium, 1st Floor, Conference Center
- 10 - 10:30 a.m. Refreshment Break**
President's Ballroom, 1st Floor
Sponsored by Wilbur Smith Associates
- 10:30 - Noon Opening Session (continued)**
Auditorium, 1st Floor, Conference Center
- Noon - 1:30 p.m. Lunch For All in the Exhibit Hall (name tag required)**
President's Ballroom, 1st Floor
Sponsored by Wiley & Wilson, Inc. and Moseley Architects
- Noon - 1:30 p.m. Virginia Local Government Management Association Luncheon (tickets required)**
Room 18, 2nd Floor, Conference Center

1:15 p.m. Exhibitor Drawings
 President's Ballroom, 1st Floor
 (winners to be posted on bulletin board in Exhibit Hall)

1:30 - 2:45 p.m. Concurrent Sessions

Revitalization track - Bringing back our communities
 Room 2-3, 1st Floor, Conference Center

**Energy track - Energy trends and global warming:
 Why this is a real issue & what localities can do**
 Room 11, 2nd Floor, Conference Center

**Transportation & land use track - Linking transportation
 and land use in localities and region**
 Room 16, 2nd Floor, Conference Center

Government operations track - Land use liability
 Center Lounge, 1st Floor, Conference Center
Sponsored by VML Insurance Programs

**Government operations track - The budget outlook:
 Are public education funds at risk?**
 Room 15, 2nd Floor, Conference Center

**Town track - The role of architecture, design and historic
 preservation: Main Street programs and town revival**
 Auditorium, 1st Floor, Conference Center

2:45 - 3:15 p.m. Refreshment Break
 President's Ballroom, 1st Floor
*Sponsored by Springsted Incorporated and R. Stuart Royer
 & Associates, Inc. Consulting Engineers*

3 p.m. Exhibit Raffle Drawing
 President's Ballroom, 1st Floor

3:15 - 4:30 p.m. Concurrent Sessions

**Revitalization track - Breaking down artificial barriers in
 reinventing communities**
 Room 2-3, 1st Floor, Conference Center

Energy track - Steps localities can take to increase energy efficiency
 Room 11, 2nd Floor, Conference Center

**Transportation & land use track - Impact fees & TDRs:
 How to use the tools we have**
 Room 16, 2nd Floor, Conference Center

**Government operations track - "No Wrong Door" & innovative
 ways of serving the elderly**
 Center Lounge, 1st Floor, Conference Center

**Town track - Creating and following a vision: Acting
 on long term interests**
 Auditorium, 1st Floor, Conference Center

**6 - 9 p.m. Host County Night - Jamestown Settlement-
 Hosted by James City County**
 Dress casually – comfortable walking shoes are
 recommended. James City County will provide
 transportation beginning at 5:45 p.m. from the
 Williamsburg Marriott, Courtyard by Marriott and
 Quality Inn to and from the Jamestown Settlement.

7:30 - 8:30 a.m. Prayer Breakfast (tickets required)
 Adams Room, President's Ballroom, 1st Floor
 Held annually in honor of past presidents of VML

8 - 8:45 a.m. Continental Breakfast
 Lobby, 1st Floor, Conference Center

9 - 10:15 a.m. Concurrent Sessions

**Revitalization track - Creating communities of opportunity:
 Linking affordable housing with economic development**
 Room 2-3, 1st Floor, Conference Center

**Energy track - Energy alternatives: Alternative fuel vehicle
 programs and biorefineries**
 Center Lounge, 1st Floor, Conference Center

**Transportation & land use track - Transportation investments
 and policy**
 Room 11, 2nd Floor, Conference Center

Government operations track - Real estate assessments/taxation
 Harrison Room 1-3, President's Ballroom, 1st Floor

**Town track - Attracting jobs: Economic development policies
 and mega projects**
 Auditorium, 1st Floor, Conference Center

10:15 - Refreshment Break
10:45 a.m. Lobby, 1st Floor, Conference Center
Sponsored by Ferris, Baker Watts Inc.

10:45 a.m. - Noon Section Elections and Workshops

Town Section - Tackling blight issues
 Auditorium, 1st Floor, Conference Center

City Section - Bringing retail downtown
 Harrison Room 1-3, President's Ballroom, 1st Floor

Urban Section - Immigration issues
 Room 2-3, 1st Floor, Conference Center

**Noon - 1:30 p.m. Women in Local Government Luncheon
 (tickets required)**
 Taylor Room, President's Ballroom, 1st Floor

Noon - 1:30 p.m. Grab A Lunch (name tags required)
 Lobby, 1st Floor, Conference Center

**1:30 - 3 p.m. Concurrent Workshops & Local Government
 Round Tables**

Concurrent Sessions

**University/Community Relations: Public Safety
 at Virginia Colleges and Universities**
 Room 2-3, 1st Floor, Conference Center

Open Meetings Under FOIA
 Amphitheater, 1st Floor, Conference Center

Local Government Roundtables
 Adams Room, President's Ballroom, 1st Floor
 An expert on the topic will staff each round table. Every 25 minutes
 delegates will go to a different table of their choice and learn about a
 different topic. If a table is too full, pick another topic and return in the
 next go-round. Topics include:

- Challenging U.S. Census counts
- Combating teen drinking
- Creek clean up
- Dispensing with auto decals
- Highway beautification
- Hiring town attorneys
- Individual Development Accounts for low- to moderate-income families
- Keeping kids – and adults – safe
- The local airport – significance, value, costs, opportunities
- Photo-red traffic enforcement
- Project Homelessness
- Stormwater utilities fee
- Urban deer management
- Water conservation programs

3:10 - 4:30 p.m. Annual Business Meeting & Election of Officers
Auditorium, 1st Floor, Conference Center

5:30 - 6:15 p.m. Annual Reception
Promenade, 1st Floor

6:15 - 9 p.m. Banquet
President's Ballroom, 1st Floor



BOARD OF SUPERVISORS

101-C MOUNTS BAY ROAD, P.O. BOX 8784, WILLIAMSBURG, VIRGINIA 23187-8784
(757) 253-6609

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BERKELEY DISTRICT

Greetings,

Welcome to James City County!

We are excited to host the 2007 Virginia Municipal League Annual Conference as we commemorate the 400th Anniversary of the settlement at Jamestown.

American democracy had its roots in the arrival of these first settlers from England to the shores of the James River. There they joined Native Americans and before long, Africans in a culturally diverse, often troubled coexistence which has now become the vibrant society of modern Virginia.

VML delegates, like our other honored guests from earlier this year, Queen Elizabeth II and President Bush, will find new exhibits to enrich your understanding of our history.

You will also find a dynamic community challenged by rapid growth to preserve its historic and environmental distinctiveness.

As you undertake the serious business of our annual meeting, I hope you will have some time to enjoy our beautiful amenities and to reflect on what we can learn from the past and how we can improve our local governments.

Thanks for coming to James City County to participate in VML's 102nd Annual Conference. On behalf of our citizens, I wish you a memorable stay that brings you back again and again.

Sincerely,

John J. McGlennon
Chairman
James City County Board of Supervisors

Conference Information

REGISTRATION



VML ANNUAL CONFERENCE
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Everyone attending the conference must register, including members, their families, guests and representatives from the news media. Conference name badges are required for attendance at the various functions. Tickets will be collected at the various ticketed events. Partial registrations are not available.

Please turn off the ringers for any cellular telephones and pagers. Please make telephone calls in the lobby or other area outside of the meeting rooms.

Infants are not allowed in conference workshops and general sessions.

SCHEDULE

A Conference at a Glance, showing dates, places and names of conferences activities, is on pages 1-4 of the program. A detailed conference schedule begins on page 10. All meetings will be held at the Williamsburg Marriott unless otherwise noted in the program. Schematic diagrams of the hotel are in the back of this program.

INFORMATION

For information about league activities, please ask the league staff at the conference registration desk at the convention center. League staff members will have a green ribbon on their nametags; ask any of them for assistance during the conference.

James City County will host an exhibit booth (booth 40) on Sunday and Monday in the Exhibit Hall, and on Tuesday near the registration desk. Please ask the county representatives for information about local recreation, dining or historic points of interest.

TRANSPORTATION

Bus transportation will be available from the Courtyard by Marriott and the Quality Inn to the Williamsburg Marriott on a regularly scheduled basis during the conference. Check with the James City County booth for more details.

SPOUSES AND GUESTS

A detailed Spouses Program starts on page 25.

A Williamsburg Winery Tour will be held Monday from 11 a.m. - 3 p.m. Pre-registration is required, and there is an additional charge for the program (which includes lunch).

A Freedom Park & Historic Jamestowne Tour will be held Tuesday from 11 a.m. - 3 p.m. Pre-registration is required, and there is an additional charge for the program (which includes lunch).

A shuttle shopping service will be available to the Prime Outlets Mall on Monday and Tuesday from noon - 4 p.m. There is no additional charge, but pre-registration is required.

For Host County Night, transportation to Jamestown Settlement will be provided from the hotels beginning at 5:45 p.m. Check with the James City County booth for more details.

MEAL FUNCTIONS

Each registered delegate and guest will receive a registration packet containing pre-purchased meal tickets, a program and other registration materials. All meal functions are ticketed events.

Your conference name badge is your ticket for the box lunches and for Host County Night.

The ticket for the Tuesday reception and banquet are included in your registration fee and will be found in your conference packet. **TICKETS FOR THE TUESDAY BANQUET WILL BE COLLECTED AT THE DOOR.** No one will be admitted to the banquet without a ticket. (Suggestion – so you won't forget it, put your banquet ticket in your plastic nametag holder, the pocket of your suit, or your banquet handbag.) The other meal functions are optional and tickets must be purchased at the registration desk.

Tickets for Monday's ticketed events must be obtained by 6:30 p.m. Sunday. Tickets for Tuesday's ticketed events must be obtained by 4 p.m. Monday.

EXHIBITORS AND SPONSORS

The Exhibit Hall will be open Sunday from 2 to 6:30 p.m. and Monday from 8 a.m. to 3:30 p.m. The Exhibit Hall will be the site of the opening reception on Sunday evening, and of the continental breakfast, mid-morning refreshment break, lunch and afternoon refreshment break on Monday, as shown in the program. Be sure to visit the Exhibit Hall to see the latest in products and services for local governments. Make sure you complete your business card portfolio and enter this year's raffle. Two lucky winners will receive gift cards, one worth \$500, and the second for \$100. Details on the Exhibit Hall start on page 30.

DRESS

Business attire is preferred for the Sunday reception and Tuesday reception and banquet. Business or business casual attire is appropriate for conference general sessions, workshops and ticketed events. Casual dress is appropriate for Host County Night and the guest events and tours.

DRAFT LEGISLATIVE PROGRAM

A copy of last year's legislative program with the changes made to date by the Legislative Committee was sent to member local governments prior to the conference. Some copies will be available at the conference registration desk. The program will be debated, amended and voted on at the Tuesday business meeting.

VOTING-CREDENTIALS

Article IV, No. 5 of the Constitution of the Virginia Municipal League as revised in 1991 entitles each member locality one vote on every question before the business session of the conference. Only the duly authorized representatives present at the session may cast votes. No proxies may be used.

Prior to the conference every locality received forms for certification of voting representatives and alternates. If your locality has not selected a voting representative alternate prior to the conference, the mayor or board chair is deemed to be the official representative for the purpose of voting.

In the absence of the mayor or board chair or other designated officer, a majority of the elected and appointed officials present and registered at the conference may file with the executive director a designation of that locality's voting representative. This designation must take place prior to the taking of any vote. To accommodate localities that have not yet designated a representative for voting purposes, credentials may be obtained at the registration desk. Please be sure that the appropriate action has been taken so that your locality may have a voice in the business activities of the league.

VOTING REPRESENTATION

Each full member shall be entitled to one vote on all questions through its accredited voting representative or alternate. A simple majority vote shall govern in all cases except for any motion or resolution (other than an honorific, appreciative or memorial resolution) that has not been submitted to the appropriate committee or not approved by the appropriate committee. In such cases a three-fourths vote of the full members present and voting is required for consideration of the matter. Robert's Rules of Order Newly Revised shall apply to the conduct of the hearing.

ELECTIONS

To be elected at the Business Meeting of the Annual Conference are:

President Elect
Vice President
Executive Committee Members

Also serving as voting members of the Executive Committee are the President, Past President and the Urban, City and Town Section Chairs. The Section Chairs will be elected at the Section Meetings on Tuesday morning.

FUTURE VML CONFERENCES

February 7, 2008 - VML/VACo Legislative Day, Richmond

October 19-21, 2008 - Norfolk

October 18-20, 2009 - Roanoke

October 3-5, 2010 - Hampton

October, 2011 - Arlington

October, 2012 - Williamsburg

Regional training workshops sponsored by VML Insurance Programs can be accessed by program members via the VML Insurance Programs Web site at www.vmlins.org.



2007

VML ANNUAL CONFERENCE

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Conference Program

Unless otherwise noted, all activities take place
at The Williamsburg Marriott

SUNDAY, OCTOBER 14

8:30 a.m. VML Golf Tournament
Williamsburg National Golf Club, 3700
Centerville Road
Sponsored by Hurt & Proffitt, Inc.;
International Code Council; Linebarger
Goggan Blair & Sampson, LLP

2 - 6:30 p.m. Registration
Foyer, President's Ballroom, 1st Floor

2 - 6:30 p.m. Exhibit Hall
1st Floor, President's Ballroom

Check out the latest in products and services for local governments. Be sure to complete your business card portfolio and enter this year's raffle. The prizes are a \$500 debit card, and a \$100 debit card, good for use at the retail outlet of your choice. Instructions for participating in the raffle are on the back of the raffle card included in your conference registration packet.

Business card holders sponsored by American Water

2:30 - 5 p.m. Legislative Committee Meeting
Center Lounge, 1st Floor,
Conference Center

The committee will complete its work on the 2008 VML Legislative Program, which will be up for debate at the business meeting on Tuesday afternoon.

Presiding - M. Jane Seeman, Mayor, Town of Vienna; Chair, VML Legislative Committee

3 - 4:30 p.m. Tour of the County

The bus will depart from the Conference Center entrance at the Williamsburg Marriott at 3 p.m.

As one of the fastest growing localities in Virginia, James City County has raced ahead with new construction to keep pace with the growing demands and expectations of citizens.

The tour will include some of the county's innovative projects. The Five Forks Groundwater Treatment Facility draws brackish groundwater from deep aquifers and uses reverse osmosis to produce up to 5 million gallons of water per day to help serve 17,000 customers. 2007 Legacy Hall, which opened last December in New Town, is the County's

first community building. The facility features "Voyage" – the County's first public art project – which uses laminated wood to represent the mainsails of the three ships that brought the settlers to Jamestown in 1607. James City County Stadium, adjacent to the new Warhill High School, provides seating for more than 3,000 spectators.

The bus will return to the Marriott at 4:30 p.m.

5 - 5:30 p.m. Presentation of VEOLA Certificates and Orientation for First Time Conference Participants
Room 8, 2nd Floor, Conference Center
Find out how to make the most of your VML membership.
Presiding - Mary Jo Fields, Director of Research, VML

5 p.m. Nominations Committee
Room A-B, 1st Floor, Conference Center
Presiding - Meyera E. Oberndorf, Mayor, City of Virginia Beach

5:30 - 6:30 p.m. Opening Reception
1st Floor, President's Ballroom
Sponsored by SunTrust Bank

MONDAY, OCTOBER 15

7:30 a.m. National Black Caucus of Local Elected Officials Breakfast (tickets required)
Room 18, 2nd Floor, Conference Center
Presiding - William D. Euille, Mayor, City of Alexandria; Daun S. Hester, Council Member, City of Norfolk
Invocation - Jay T. Harrison, Sr., Board Member, James City County
Keynote Address - "Who Has the Torch?" Senator Mamie Locke, Senate of Virginia, 2nd Senatorial District



Mamie Locke

8 a.m. - 3:30 p.m. Exhibits
President's Ballroom, 1st Floor

This is the last day of the Exhibit Hall – don't miss out on filling your business card portfolio and turning in your raffle card. Raffle cards must be turned in by 2:55 p.m.; the drawing will be held at 3 p.m.

Business card holders sponsored by American Water

8 a.m. - 4 p.m. Registration
Foyer, President's Ballroom, 1st Floor

8 - 8:45 a.m. Continental Breakfast
President's Ballroom, 1st Floor

9 - 10 a.m. Opening General Session
Auditorium, 1st Floor, Conference Center
Presiding - Rayetta M. Webb, Council Member, Town of Altavista; President, VML
Presentation of Colors - James City County Public Safety Honor Guard



Thomas Hylton

Thomas Hylton, author of *Save Our Land, Save Our Towns*, makes a plea for comprehensive planning to save our cities, towns, and countryside. Hylton is an advocate of traditional towns that house people of all ages, races, and incomes.

10 - 10:30 a.m. Refreshment Break
President's Ballroom, 1st Floor
Sponsored by Wilbur Smith Associates

10:30 - Noon Opening Session (continued)
Auditorium, 1st Floor, Conference Center



James Horn

Keynote address - *A Land As God Made It*
James Horn, Director of Research and Director of the John D. Rockefeller Jr. Library of The Colonial Williamsburg Foundation and author of *A Land As God Made It*

Learn how the first English settlers to permanently colonize the future United States set the precedent for North American slavery, Native American conflicts, and representative government.

President's Report - Rayetta M. Webb

Report of Nominations Committee - Meyera E. Oberndorf, Mayor, City of Virginia Beach; Chair, Nominations Committee

Invitation to 2008 Conference - Paul Fraim, Mayor, City of Norfolk

Noon - 1:30 p.m. Lunch For All in the Exhibit Hall (name tag required)
President's Ballroom, 1st Floor
Sponsored by Wiley & Wilson, Inc. and Moseley Architects

Noon - 1:30 p.m. Virginia Local Government Management Association Luncheon (tickets required)
Room 18, 2nd Floor, Conference Center
Presiding - Sanford B. Wanner, County Administrator, James City County; President, VLGMA

1:15 p.m. Exhibitor Drawings
President's Ballroom, 1st Floor
(winners to be posted on bulletin board in Exhibit Hall)

1:30 - 2:45 p.m. Concurrent Sessions
Revitalization track - Bringing back our communities
Room 2-3, 1st Floor, Conference Center

The road to renaissance is a rough one. Elected leaders confront multiple challenges: Economic depression, declining or aging populations, outdated infrastructure, changing demographics, education, crime, brownfields and blight. Two communities – one with close to 200,000 people and one with fewer than 25,000 residents – share strategies that work.

Presiding - Charles C. Allen, Vice Mayor, City of Newport News
Speakers - Steven R. Taylor, Mayor, City of Hopewell; Rachel O'Dwyer Flynn, AIA, Director of Community Development, City of Richmond

Energy track - Energy trends and global warming: Why this is a real issue & what localities can do

Room 11, 2nd Floor, Conference Center

Rising energy prices and the need to reduce carbon emissions that contribute to global warming will have a profound impact on how we build our buildings, our transportation systems and our communities. Rising sea level will affect Virginia's Tidewater communities. Learn about current forecasts regarding energy trends and global warming.

Presiding - William A. Dennison, City Manager, City of Bristol
Speakers - Meyera E. Oberndorf, Mayor, City of Virginia Beach; David Heacock, President, Dominion Virginia Power; Stephen A. Walz, Senior Advisor for Energy Policy, Office of the Governor of Virginia

Transportation & land use track - Linking transportation and land use in localities and region

Room 16, 2nd Floor, Conference Center

Increasingly, local government and the state recognize that land use decisions affect the capacity and cost of transportation and transportation decisions, where to build roads, etc. affects land use decisions. This session explores this relationship and the tools to combine the decision-making processes.

Presiding - Beverly T. Fitzpatrick, Jr., Council Member, City of Roanoke

Speaker - Harrison Rue, Executive Director, Thomas Jefferson Planning District, Charlottesville

Government operations track - Land use liability

Center Lounge, 1st Floor, Conference Center

Presiding - J. Brannon Godfrey, Town Manager, Town of Culpeper; Chair, VMGSIA Members' Supervisory Board

Discussion of land use policies for local governments with an emphasis on the role elected officials play in the process. The session will review best practices to avoid or mitigate litigation from land use decisions.

Speaker - Michael Chandler, Chandler Planning, Richmond
Sponsored by VML Insurance Programs

Government operations track - The budget outlook: Are public education funds at risk?

Room 15, 2nd Floor, Conference Center

Updating the price tag for K-12 education – or rebenchmarking – is probably going to cost the state more than \$1.4 billion for the next biennium. Find out how rebenchmarking fits in with the state budget process, what policy options the state has considered in the past or is likely to consider in the 2008 session, and why this issue is so important to local officials and local budgets.

Presiding - Annie Mickens, Mayor, City of Petersburg
Speakers - Sarah Herzog, Legislative Analyst, Senate Finance Committee; James Regimbal, Fiscal Analytics, Inc.

Town track - The role of architecture, design and historic preservation: Main Street programs and town revival

Auditorium, 1st Floor, Conference Center

Explore the role of architecture, design and historic preservation in promoting the life of a town. The focus will be on the Main Street Program and historic preservation incentives and resources.

Presiding - R. Lance Terpenney, Town Manager, Town of Christiansburg

Speakers - Kyle H. Meyer, Community Development Program Administrator, Virginia Main Street, Elizabeth Tune, Manager, Office of Preservation Incentives, Virginia Department of Historic Resources; Kimberly Chen, Partner, Johannas Design Group, Richmond

2:45 - 3:15 p.m. Refreshment Break

President's Ballroom, 1st Floor
Sponsored by Springsted Incorporated and R. Stuart Royer & Associates, Inc. Consulting Engineers

3 p.m. Exhibit Raffle Drawing

President's Ballroom, 1st Floor

3:15 - 4:30 p.m. Concurrent Sessions

Revitalization track - Breaking down artificial barriers in reinventing communities

Room 2-3, 1st Floor, Conference Center

Real and perceived boundaries can limit the ability of communities to work together and be effective in economic and revitalization efforts. Find out how three regions have worked to overcome barriers to revitalization.

Presiding - Peter A. Castiglione, Jr., Council Member, City of Danville

Speakers - Marjette Glass, Director of Economic Development, City of Lynchburg; Carlyle Ramsey, President, Danville Community College; French H. Moore, Jr., Council Member, Town of Abingdon

Energy track - Steps localities can take to increase energy efficiency

Room 11, 2nd Floor, Conference Center

Buildings consume more than 40% of our energy and produce a corresponding share of emissions contributing to global warming. Localities have tools they can use to encourage increased energy efficiency and reduce environmental impacts in residential and commercial buildings. Learn how to reduce green house gases, save money and create healthier buildings through tools, including LEED, EarthCraft and Energy Star certifications, and learn what one locality is doing to implement energy saving tax incentives.

Moderator - Karl Bren, Founder, Virginia Sustainable Network; President, Green Visions Consulting

Speakers - Brian Townsend, Assistant City Manager for Community Development, City of Roanoke; Bryna Dunn, Director, Environmental Planning and Research Department, Moseley Architects, Richmond

**Transportation & land use track - Impact fees & TDRs:
How to use the tools we have**

Room 16, 2nd Floor, Conference Center

The General Assembly has enacted new land use tools to help cities and towns work with counties to shape growth patterns in a sustainable fashion. The session will explore those tools and discuss the opportunities cities and towns have to use them and to work with counties.

Presiding - Mark Flynn, Director of Legal Services, VML

Speakers - Jeffrey Gore, Hefty & Wiley, P.C., Richmond; Ted McCormack, Director of Governmental Affairs, Virginia Association of Counties

Government operations track - “No Wrong Door” & innovative ways of serving the elderly

Center Lounge, 1st Floor, Conference Center

Seniors are a rapidly growing segment of the population in many communities. How can we better serve seniors so that they can remain at home longer, and an active part of the community? This session will look at the state’s “No Wrong Door” initiative for getting seniors and their families the resources they need to make informed decisions about community-based long term care programs, housing, and transportation. It also will focus on one community’s successful response to serving seniors through activity centers and programs, housing initiatives including land use modifications to diversify senior housing options, long-term aging plans, and tax relief programs.

Presiding - Marlene Randall, Vice Mayor, City of Portsmouth

Speakers - Molly Huffstetler, MSW, No Wrong Door Coordinator, Virginia Department for the Aging; Anne B. Smith, Director of Community Services, York County

**Town track - Creating and following a vision:
Acting on long term interests**

Auditorium, 1st Floor, Conference Center

The immediacy of the political process sometimes seems to favor a focus on short-term gains, instead of a focus on the long-term interests of the community. How can council avoid the tendency to react to the immediacy of the political process and instead ensure that the decisions it reaches are based on what is best for the future of the community?

Presiding - Michael J. Polychrones, Council Member, Town of Vienna

Speaker - Bob Holton, Town Superintendent, Town of Bridgewater

6 - 9 p.m. Host County Night - Jamestown Settlement – Hosted by James City County

Dress casually – comfortable walking shoes are recommended.

Buses will begin transportation at 5:45 p.m. from each of the three hotels.

Experience history as the story of the people who founded Jamestown and of the Virginia Indians they encountered is told through film, gallery exhibits and living history. Outdoor activities are planned – but conference participants can be accommodated indoors if inclement weather is a problem. History, food, fun, and entertainment await! James City County will provide transportation from the Williamsburg Marriott, Courtyard by Marriott and Quality Inn to and from the Jamestown Settlement.

7:30 - 8:30 a.m. Prayer Breakfast (tickets required)

Adams Room, President’s Ballroom, 1st Floor

Held annually in honor of past presidents of VML

Presiding - Jay Fiset, Board Member, Arlington County; President Elect, VML

Invocation - Joyce K. Lewis, Former Council Member, Town of Blacksburg

Speaker - The Reverend Lawrence A. Davies, Pastor, Shiloh Baptist Church, Fredericksburg; Former Mayor, City of Fredericksburg

8 - 8:45 a.m. Continental Breakfast

Lobby, 1st Floor, Conference Center

9 - 10:15 a.m. Concurrent Sessions

Revitalization track - Creating communities of opportunity: Linking affordable housing with economic development

Room 2-3, 1st Floor, Conference Center

Housing is increasingly recognized as an important component of a locality’s economic development strategy. There is an increasing emphasis on efforts to promote an array of housing opportunities in communities that are functionally and economically integrated. This session will examine the efforts of two statewide entities to promote workforce housing opportunities and mixed-use/mixed-income communities.

Presiding - J. Michael Hawkins, AICP, PhD, Director of Community Housing, Virginia Housing and Development Authority

Speakers - Christine Lowrie, Executive Director, Housing Virginia; Costa Canavos, Community Housing Officer, Local Government Outreach, VHDA; Michael Scheurer, Community Housing Officer, Northern Virginia Outreach, VHDA

Energy track - Energy alternatives: Alternative fuel vehicle programs and biorefineries

Center Lounge, 1st Floor, Conference Center

Local governments are taking a lead in energy alternatives. James City County is in the midst of switching to alternative fuel vehicles and alternative fuels for its fleet, including hybrid, biodiesel, ethanol and electric vehicles. Warrenton is planning a biorefinery that will produce both electricity and ethanol from the trash at the landfill, agriculture residues and forest wastes. It could electrify every single building in Warrenton and provide enough E-15 ethanol for every vehicle in the county, as well as reducing greenhouse gas emissions significantly.

Presiding - Ed Daley, City Manager, City of Hopewell

Speakers - William W. Stewart, Fleet and Equipment Administrator, James City County; George Fitch, Mayor, Town of Warrenton

Transportation & land use track - Transportation investments and policy

Room 11, 2nd Floor, Conference Center

This session explores how transportation investments are vital to growth patterns, successful transportation infrastructure and quality of life for citizens. In addition, the session will explore the various transit and transportation alternatives localities may develop and / or participate in to avoid a sole reliance on driving cars.

Presiding - Jeanne Zeidler, Mayor, City of Williamsburg

Speakers: Stewart Schwartz, Executive Director, Coalition for Smarter Growth; John C. McGlennon, Chairman, James City County Board of Supervisors; President, Virginia Transit Association

Government operations track - Real estate assessments/taxation

Harrison Room 1-3, President's Ballroom, 1st Floor

A constitutional amendment that would allow the General Assembly to allow localities to offer homestead tax relief programs will be before the General Assembly in the 2008 session. What is the potential local impact of this constitutional amendment? What goals would local officials be pursuing in adopting these programs? What areas of concerns would such an amendment raise?

Presiding - Kathy C. Graziano, Council Member, City of Richmond

Speakers - William D. Euille, Mayor, City of Alexandria; Don Williams, Council Member, City of Norfolk; James J. Regimbal, Fiscal Analytics, Ltd.

Town track - Attracting jobs: Economic development policies and mega projects

Auditorium, 1st Floor, Conference Center

Mega projects are projects of at least \$250 million in capital investment that require more than 1,000 acres and with 500 or more employees. Mega projects can have major positive economic and social effects on communities that can attract them. How do communities attract these major economic development projects and the jobs that come with them? Does competing effectively require assembly of large land tracts, with infrastructure in place? Are aggressive levels of incentive dollars and/or creative financing options required? What role does the state play in helping local governments and regions marshal the assets and means to win these projects?

Presiding - Randall Gravley, Mayor, Town of Hillsville

Speakers - Liz Povar, Director of Business Development, Virginia Economic Development Partnership; Rob McClintock, Director of Research, Virginia Economic Development Partnership.

**10:15 -
10:45 a.m.**

Refreshment Break

Lobby, 1st Floor, Conference Center

Sponsored by Ferris, Baker Watts Inc.

10:45 - Noon Section Elections and Workshops

The annual meetings of the Town, City and Urban Sections include the election of the chair and vice chair of each section and a workshop. The chair of each section sits on the VML Executive Committee.

Town Section - Tackling blight issues

Auditorium, 1st Floor, Conference Center

Local governments have a bag of tools to deal with blighted properties. The first question: Has your town put all the tools in the bag? The second question: How do the tools work? This session has three experienced attorneys who regularly work on blight issues.

Presiding - David P. Helms, Mayor, Town of Marion

Speakers - Walter C. Erwin, City Attorney, City of Lynchburg; Cynthia Hall, Deputy City Attorney, City of Norfolk; Lawrence Spencer, Town Attorney, Town of Blacksburg

City Section - Bringing retail downtown

Cities and counties with populations of 35,000 or less that are full members of VML are in the City Section.

Harrison Room 1-3, President's Ballroom, 1st Floor

Maximize downtown retail opportunities by understanding your trade area, knowing your customer base and creating

new shopping venues. 'Bringing Retail Downtown' will teach how to make retail a viable component of a downtown development strategy. Participants will learn tools and techniques that can be implemented by a community regardless of size and how to apply them in their own downtown economic development program.

Presiding - James P. Council, Mayor, City of Franklin

Speaker - Chip Rodgers, The Buxton Company

Urban Section - Immigration issues

Cities and counties with populations of more than 35,000 that are full members of VML are in the Urban Section.

Room 2-3, 1st Floor, Conference Center

Learn what localities around the state are doing to aid legal immigrants in their communities and help them adapt to their new surroundings, including issues ranging from community programs to healthcare.

Presiding - Darlene L. Burcham, City Manager, City of Roanoke

Speakers - JoAnn Maldonado, Division Chief, Multicultural Affairs and Community Outreach, City of Alexandria; Gwin Ellis, Organization Development and Learning Coordinator, City of Roanoke

Noon - 1:30 p.m. Women in Local Government Luncheon (tickets required)

Taylor Room, President's Ballroom, 1st Floor

Keynote Address: "Building productive relationships with legislators"

Presiding - Carolyn D. Fidler, Council Member, Town of Vinton

Invocation - Rita Wilson, Council Member, City of Staunton

Speaker - Kay Kemper, Kemper Consulting, Inc.



Kay Kemper

Noon - 1:30 p.m. Grab A Lunch (name tags required)

Lobby, 1st Floor, Conference Center

1:30 - 3 p.m. Concurrent Workshops & Local Government Round Tables

Concurrent Sessions

University/Community Relations: Public Safety at Virginia Colleges and Universities

Room 2-3, 1st Floor, Conference Center

The April 16 massacre at Virginia Tech in Blacksburg has prompted university communities across the country to re-examine campus safety and ways to protect students. Learn how the university and the town responded to the shootings and how they worked together to develop and coordinate their responses through decision-making, communications; safety units' responses (police, fire, rescue, hospitals, counselors, etc.); and lessons learned.

Presiding - Thomas M. Sherman, Council Member, Town of Blacksburg

Speaker - Marc A Verniel, Town Manager, Town of Blacksburg

Open Meetings Under FOIA

Amphitheater, 1st Floor, Conference Center

Practical advice on the requirements for conducting a proper meeting under FOIA, including how to convene a closed session, allowable topics for closed session, and opportunities for teleconferencing. This segment will also include a discussion of emails as public records AND emails that may lead to an improper meeting.

Presiding - Sheila Y. Crist, City Clerk, City of Williamsburg

Speaker - Maria J. K. Everett, Executive Director, Virginia Freedom of Information Advisory Council

Local Government Roundtables

Adams Room, President's Ballroom, 1st Floor

An expert on the topic will staff each roundtable. Every 25 minutes delegates will go to a different table of their choice and learn about a different topic. If a table is too full, pick another topic and return in the next go-round. Topics include:

Challenging U.S. Census counts

In 2006, the town of Broadway joined with localities such as St. Louis, Cincinnati, Boston and Washington, D.C. to challenge population estimates released by the U.S. Census. The town successfully challenged the Census's population estimate, resulting in an increase in the town's population from 2,460 to 2,871. Find out how the town went about the process, and why.

Kyle D. O'Brien, Town Manager, Town of Broadway

Combating teen drinking

Learn how Henrico County is working to keep alcohol out of the hands of teenagers through a public awareness program, which delves into underage drinking and driving, and how the efforts of concerned residents and law enforcement officials are working.

Major James B. Fitzgerald, Henrico County Police Department

Creek clean up

Development and the resulting increases in polluted storm water run-off can damage creeks and their watersheds. A useful strategy is the construction of rain gardens on public property, but most of the storm water run off contributing to watershed deterioration comes from private property. Learn how Lexington is successfully working with homeowners to better manage the water that runs from roofs, gutters, lawns and driveways.

T. Jon Ellestad, City Manager, City of Lexington

Dispensing with auto decals

A number of localities across the state have done away with the motor vehicle license decal. What are the advantages and disadvantages of taking this route?

Ronald H. Williams, Treasurer, City of Suffolk

Highway beautification

Find out how you can improve your highway aesthetics without capital expense. This project generates donations from the private sector for design implementation and maintenance (“The Lynchburg Model”).

Proctor S. Harvey, CLA, ASLA, President, HDLA, Inc., Lynchburg

Hiring town attorneys

No matter the size of your town, finding and developing a relationship with a town attorney is an important step. Should a town hire a full-time person? If part-time, how should the compensation be set? What should you expect from your attorney? How do you deal with conflicts, when the attorney has other clients with different goals?

Richard B. Kaufman, Town Attorney, Town of Herndon

Individual Development Accounts for low- to moderate-income families

Radford city officials and a citizen-led group have taken steps to help individuals and families with low- to moderate-incomes set goals, increase savings and establish credit by establishing Individual Development Accounts. IDAs are similar to Individual Retirement Accounts and 401(k) plans, but they are not pension plans. These matched accounts are used to save money for a specific asset purchase. IDA participants attend personal financial management classes, establish a savings account at a local bank, and make monthly deposits based on a savings plan. Money saved is matched by public or private funds.

Vicky Collins, Director, Radford Department of Social Services

Keeping kids – and adults – safe

Find out how the Harrisonburg Fire Department takes its programs on fire, bicycle and pedestrian safety directly to children at their apartment and mobile home complexes, and learn about grant funding to pay for bicycle helmets and safety equipment. The Fire Department doesn't stop with helmets and kids, though. Once a year citizens can call for a free pizza, delivered by fire prevention personnel who check out the smoke alarms in the dwelling. It's all about prevention and saving lives.

Wanda Willis, Fire Prevention Officer, City of Harrisonburg Fire Department

The local airport – significance, value, costs, opportunities

What value can a town or city expect from its local airport, whether it is a general aviation or commercial airport? What is needed to operate and fund an airport? What are the roles of the federal and state governments in local airport operations and funding?

Clifford Burnette, Deputy Director, Virginia Department of Aviation

Photo-red traffic enforcement

So your locality has decided to use photo-red technology to curb red light runners. Now what? Find out what legal steps your locality needs to take in order to get this technology up and operating.

Peter Fogarassy, Director of New Business Development, Redflex Traffic Systems

Project Homelessness

Norfolk's Office to End Homelessness is using a coordinated service strategy within the city and with neighboring localities as part of a multi-year commitment to end homelessness, one step at a time. This strategy includes prevention and intervention programs and broad-based community involvement. This roundtable will focus on some of the strategies and programs Norfolk has developed to reach its goal, including subsidized apartments for adults and Project Homeless Connect.

Katie Kitchin, Director, Office to End Homelessness, City of Norfolk

Stormwater utilities fee

Many municipalities are facing mandates from the Commonwealth regarding their stormwater management (SWM) programs, including enhancements to existing ordinances, increased inspection and maintenance requirements, and more stringent water quality initiatives. In order to fund these requirements, municipalities are struggling to find

adequate funding sources within their existing budgets without raising taxes. One solution for funding a SWM program is with the implementation of SWM utility fee.

Carolyn A. Howard, P.E., CFM, LEED® AP, Program Manager, Draper Aden Associates

Urban deer management

Learn what localities can do to help address human-deer conflicts in urban and suburban areas, and how localities can participate in and enhance the success of these programs.

Nelson W. Lafon, Deer Project Coordinator, Virginia Department of Game and Inland Fisheries

Water conservation programs

Facing chronic water shortages, James City County developed an innovative public-private initiative to promote responsible water usage. The biggest challenge is managing water demand during the hot summer months. Learn what the county has done to tackle these issues in order to ensure a sufficient water supply for its growing population.

Larry Foster, General Manager, James City Service Authority

3:10 - 4:30 p.m. Annual Business Meeting & Election of Officers

Auditorium, 1st Floor, Conference Center

Presiding - Rayetta M. Webb, Council Member, Town of Altavista; President, VML

Election of Officers for 2007-2008
Executive Director's Report
Adoption of 2008 Policy Statements
Adoption of 2008 Legislative Program

5:30 - 6:15 p.m. Annual Reception

Promenade, 1st Floor
Sponsored by Dominion

6:15 - 9 p.m. Banquet

President's Ballroom, 1st Floor
Presiding - Rayetta M. Webb, Council Member, Town of Altavista; President, VML
Remarks by VML President Elect - Jay Fisette, Board Member, Arlington County
Presentation of VML Achievement Awards - Rayetta M. Webb and Jay Fisette

Entertainment

Spouses Program

Unless otherwise noted, activities take place at The Williamsburg Marriott

The spouse registration fee includes the opening reception on Sunday, Host County Night on Monday, and the reception and banquet on Tuesday. In addition, guests may sign up for the additional spouses activities or group breakfasts/luncheons as noted on the registration form. It is best to register for the ticketed events in advance. Oleta Coach Lines will provide the transportation for the spouse activities. The buses will be full-size coaches equipped with bathrooms. The buses for all spouses' activities will depart from the Conference Center entrance at the Williamsburg Marriott; participants staying at the Courtyard by Marriott or the Quality Inn may ride the Williamsburg Transit conference shuttle to the Williamsburg Marriott in order to catch the Oleta bus for the spouse activity.

SUNDAY, OCTOBER 14

8:30 a.m.

VML Golf Tournament

Williamsburg National Golf Club,
3700 Centerville Road

Sponsored by Hurt & Proffitt, Inc.; International Code Council; Linebarger Goggan Blair & Sampson, LLP

2 - 6:30 p.m.

Registration

Foyer, President's Ballroom, 1st Floor

2 - 6:30 p.m.

Exhibit Hall

1st Floor, President's Ballroom

Check out the latest in products and services for local governments. Be sure to complete your business card portfolio and enter this year's raffle. The prizes are a \$500 debit card, and a \$100 debit card, good for use at the retail outlet of your choice. Instructions for participating in the raffle are on the back of the raffle card included in your conference registration packet.

Business card holders sponsored by American Water

3 - 4:30 p.m.

Tour of the County

The bus will depart from the Conference Center entrance at the Williamsburg Marriott at 3 p.m.

As one of the fastest growing localities in Virginia, James City County has raced ahead with new construction to keep pace with the growing demands and expectations of citizens.

SUNDAY, OCTOBER 14

The tour will include some of the county's innovative projects. The Five Forks Groundwater Treatment Facility draws brackish groundwater from deep aquifers and uses reverse osmosis to produce up to 5 million gallons of water per day to help serve 17,000 customers. 2007 Legacy Hall, which opened last December in New Town, is the County's first community building. The facility features "Voyage" – the County's first public art project – which uses laminated wood to represent the mainsails of the three ships that brought the settlers to Jamestown in 1607. James City County Stadium, adjacent to the new Warhill High School, provides seating for more than 3,000 spectators.

The bus will return to the Marriott at 4:30 p.m.

5 - 5:30 p.m. Presentation of VEOLA Certificates and Orientation for First Time Conference Participants

Room 8, 2nd Floor, Conference Center

Find out how to make the most of your VML membership.

Presiding - Mary Jo Fields, Director of Research, VML

5:30 - 6:30 p.m. Opening Reception

1st Floor, President's Ballroom

Sponsored by SunTrust Bank

MONDAY, OCTOBER 15

7:30 a.m. National Black Caucus of Local Elected Officials Breakfast (tickets required)

Room 18, 2nd Floor, Conference Center

Presiding - William D. Euille, Mayor, City of Alexandria; Daun S. Hester, Council Member, City of Norfolk

Invocation - Jay T. Harrison, Sr., Board Member, James City County

*Keynote Address - "Who Has the Torch?"
Senator Mamie Locke, Senate of Virginia,
2nd Senatorial District*



Mamie Locke

8 a.m. - 3:30 p.m. Exhibits

President's Ballroom, 1st Floor

This is the last day of the Exhibit Hall – don't miss out on filling your business card portfolio and turning in your

raffle card. Raffle cards must be turned in by 2:55 p.m.; the drawing will be held at 3 p.m.

Sponsor of business card holders: American Water

8 a.m. - 4 p.m. Registration

Foyer, President's Ballroom, 1st Floor

8 - 8:45 a.m. Continental Breakfast

President's Ballroom, 1st Floor

11 a.m. - 3 p.m. Williamsburg Winery Tour (tickets required; additional charge)

Bus departs the Williamsburg Marriott at 11 a.m. for a tour of the Williamsburg Winery, Virginia's largest winery. After the tour and lunch, the bus will depart for shopping at New Town, home to an eclectic array of unique and upscale shopping opportunities. The bus returns to the Marriott at 3 p.m.



Noon - 4 p.m. Prime Outlets Shopping Shuttle (tickets required; no additional charge)

Bus will depart the Williamsburg Marriott at noon and leave Prime Outlets at 3:30 p.m. Prime Outlets has more than 90 brand name stores. Limited food is available (sandwich kiosks) at Prime Outlets.

Noon - 1:30 p.m. Lunch in the Exhibit Hall (name tag required)

1:15 p.m. Exhibitor Drawings

President's Ballroom, 1st Floor (winners to be posted on bulletin board in Exhibit Hall)

MONDAY, OCTOBER 15

2:45 - 3:15 p.m. Refreshment Break

President's Ballroom, 1st Floor

*Sponsored by Springsted Incorporated
and R. Stuart Royer & Associates, Inc.
Consulting Engineers*

3 p.m. Exhibit Raffle Drawing

President's Ballroom, 1st Floor

6 - 9 p.m. Host County Night - Jamestown Settlement – Hosted by James City County

Dress casually – comfortable walking shoes are recommended.

Buses will begin transportation at 5:45 p.m. from each of the three hotels.

Experience history as the story of the people who founded Jamestown and of the Virginia Indians they encountered is told through film, gallery exhibits and living history. Outdoor activities are planned – but conference participants can be accommodated indoors if inclement weather is a problem. History, food, fun, and entertainment await! James City County will provide transportation from the Williamsburg Marriott, Courtyard by Marriott and Quality Inn to and from the Jamestown Settlement.

TUESDAY, OCTOBER 16

7:30 - 8:30 a.m. Prayer Breakfast (tickets required)

Adams Room, President's Ballroom,
1st Floor

Held annually in honor of past
presidents of VML

*Presiding - Jay Fisette, Board Member,
Arlington County; President Elect, VML*

*Invocation - Joyce K. Lewis, Former
Council Member, Town of Blacksburg*

*Speaker - The Reverend Lawrence A.
Davies, Pastor, Shiloh Baptist Church,
Fredericksburg*

8 - 8:45 a.m. Continental Breakfast

Lobby, 1st Floor, Conference Center

11 a.m. - 3 p.m. Freedom Park & Historic Jamestowne Tour (tickets required; additional charge)

Bus leaves the Marriott at 10:30 a.m. for Freedom Park. Freedom Park dates back to the 1600s, and is the site of the

first Free Black Settlement in America, the Revolutionary War battle of Spenser's Ordinary, a 17th century domicile, an 18th century graveyard and the Williamsburg Botanical "Ellipse" Garden. The bus then goes to Historic Jamestowne, the site of the first permanent English colony in America. Island attractions include the Jamestown Rediscovery archaeological site and laboratory, "Old Towne" and Visitor Center, loop road and glass house, site of the first industry attempted in English North America. Lunch will be served on the island. Bus leaves the island by 3 p.m.

Noon - 4 p.m. Prime Outlets Shopping Shuttle (tickets required; no additional charge)

Bus will depart the Williamsburg Marriott at noon and leave Prime Outlets at 3:30 p.m. Prime Outlets has over 90 brand name stores. Limited food is available (sandwich kiosks) at Prime Outlets.

Noon - 1:30 p.m. Women in Local Government Luncheon (tickets required)



Kay Kemper

Taylor Room, President's Ballroom,
1st Floor

*Keynote Address: "Building productive
relationships with legislators"*

*Presiding - Carolyn D. Fidler, Council
Member, Town of Vinton*

*Speaker - Kay Kemper, Kemper Consulting,
Inc.*

Noon - 1:30 p.m. Grab A Lunch (name tags required)

Lobby, 1st Floor, Conference Center

5:30 - 6:15 p.m. Annual Reception

Promenade, 1st Floor

Sponsored by Dominion

6:15 - 9 p.m. Banquet

President's Ballroom, 1st Floor

*Presiding - Rayetta M. Webb, Council
Member, Town of Altavista; President, VML*

*Remarks by VML President-Elect - Jay
Fisette, Board Member, Arlington County
Presentation of VML Achievement Awards
- Rayetta M. Webb and Jay Fisette*

Entertainment

Exhibitors and Sponsors

The Exhibit Hall will be open Sunday from 2 to 6:30 p.m. and Monday from 8 a.m. to 3:30 p.m. The Exhibit Hall will be the site of the opening reception on Sunday evening, and of the continental breakfast, mid-morning refreshment break, lunch and afternoon refreshment break on Monday, as shown in the program.

Be sure to visit the Exhibit Hall to see the latest in products and services for local governments. Make sure you complete your business card portfolio and enter this year's raffle. Two lucky winners will receive gift cards, one worth \$500, and the second for \$100.



To enter the raffle, just complete your own business card portfolio by following the instructions on your raffle card. First, obtain a business card portfolio from the sponsor, American Water, in booth 15. Then acquire a business card from each booth listed

on the back of the raffle card. Once your portfolio is complete, bring it by the exhibitor check-in desk, located at the exhibit hall entrance, for checking. Your raffle card goes in the basket for the drawing for the gift certificates; you keep your business card portfolio, which will be a valuable resource. Be sure to complete the process by 2:55 p.m. Monday! The drawing will be held at 3 p.m.

To ensure that conference attendees will be able to take home any prizes they receive from drawings held by individual exhibitors, we have asked the exhibitors to complete their drawings by 1:15 p.m. on Monday.

Numerous businesses have sponsored events at the conference. A complete list of sponsors is included on page 35.

As you tour the exhibit hall, take a minute to thank the exhibitors and sponsors for their support of the league and its programs.

EXHIBITORS

ACEC Virginia (61)

Nancy Israel
5206 Markel Road, Suite 300
Richmond VA 23230
804.673.0868; fax 804.673.0876
www.acecvva.org

Advanced Land and Water, Inc. (24)

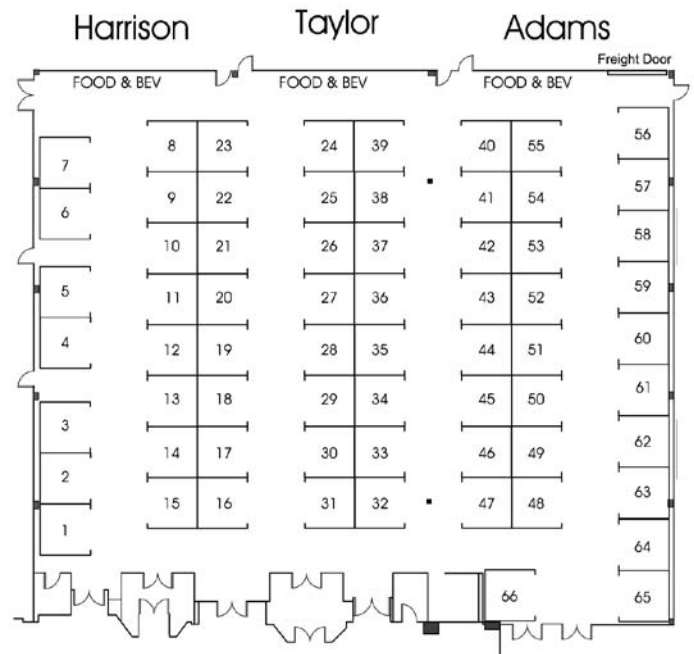
Mark Eisner and Amy Martinez, R.S.
7540 Main Street, Suite 7
Sykesville MD 21784
410.795.4626; fax 410.795.4611
www.alwi.com

Allen & Hoshall (4)

Andy Miles, P.E. and David
Nicholson, PE
14391 Lee Highway
Bristol VA 24202
276.393.2190; fax 865.693.7824
www.allenhoshall.com

*American Legal Publishing (2)

Christi Baunach
432 Walnut Street, 12th floor
Cincinnati OH 45202
800.445.5588; fax 513.763.3562
www.Amlegal.com



*American Water (15)

Dan Bickerton, Peter McChesney,
Sammy Gray and Larry Ebersol
2223 Duke Street
Alexandria VA 22314
866.583.2247; fax 304.529.1553
www.amwater.com

AMTA (American Massage Therapy Association) (56)

Lucia Kaestner, CMT and Becky
Bowers-Lanier
176 Zam Road
Charlottesville VA 22901
434.974.7181; fax 434.974.4997
www.virginiaamta.org

*Anderson & Associates Inc. (64)

Chip Worley, Jr., Stevie Steele,
Laura Friedel, and Tommy
DiGiulian
100 Ardmore Street
Blacksburg VA 24060
540.552.5592; fax 540.552.5729
www.andassoc.com

*Arcadis (41)

Stewart Lassiter and John Warwick
One Centerview Drive, Suite 208
Greensboro NC 27407
336.292.2271; fax 336.855.5648
www.arcadis-us.com

Asphalt Zipper Inc. (22)

Scott Brown and Jack Bara
831 E 340 South, Suite 100
American Fork UT 84003
801.847.3200; fax 801.772.0909
www.asphaltzipper.com

*Atlantic Clean Fuel (2)

Jack Seltz and Tim Odell
1651 Karnis Drive NW
Alexandria MN 56308
320.491.1260
www.atlanticcleanfuel.com

*Austin Brockenbrough & Associates, LLP (10)

Suzanne Wolfe and Carolyn
Langelotti
4800 W. Hundred Road
Chester VA 23831
804.748.8746; fax 804.748.7849
www.brockenbrough.com

The Bank of New York (37)

Gus Kourkoulis, Craig Robinson,
and Rick Babb
101 Barclay Street, Floor 21 W
New York NY 10286
212.815.4288; fax 212.815.7070
www.bnymellon.com

Beck Disaster Recovery (43)

Joanne Martin and Brock Long
800 N. Mongolia Avenue, Suite 400
Orlando FL 32803
407.803.5700; fax 407.803.5701
www.beckdr.com

Buxton (46)

Chip Rodgers
2651 S. Polaris Drive
Fort Worth TX 76137-4479
817.332.3681; fax 817.332.3686
www.buxtonco.com

EXHIBITORS

Capital Software Inc. (26)

Chris Sturm
1881 Dixie Highway, Suite 220
Ft. Wright KY 41011
859.291.0100; fax 859.957.1375
www.capitalsoftwareinc.com

CGI Communications Inc. (36)

Rachel Hoffman and Jessica Profetta
130 East Main Street, 11th floor
Rochester NY 14604
800.398.3029; fax 585.427.0075
www.cgicomcommunications.com

City of Norfolk (55)

PO Box 1531
810 Union Street
Norfolk VA 23510

Creditech Inc. (50)

Richard Deibert and Vivian Moyer
PO Box 99
Bangor PA 18013
866.300.1719; fax 610.588.5765
www.creditech-usa.com

***Davis, Carter, Scott Ltd (27)**

Stephen Smith, AIA; and Kevin Pennington
1676 International Drive, Suite 500
McLean VA 22102
703.556.9275; fax 703.821.6976
www.dcsdesign.com

***Dewberry (58)**

Elizabeth Scarce, David Maxwell, PE; and Mark Scott, RA, and Darren Conner, PE
PO Box 1509
Danville VA 24543
434.797.4497; fax 434.797.4341
www.dewberry.com

***Donley's (48)**

Jeff Dentzer and Mike Biesiada
Arboretum III, 300 Arboretum Place, Suite 245
Richmond VA 23236
804.560.7820; fax 804.560.7828
www.donleyinc.com

***Draper Aden Associates (1)**

Deborah Flippo, Fred Fribble, Bill Aden, Sheryl Stephens, and Jeff Kapinos
2206 S. Main Street
Blacksburg VA 24060
540.552.0444; fax 540.552.0291
www.daa.com

***ECS Mid-Atlantic LLC (25)**

Stephanie Harris and Jim Baldridge
915 Maple Grove Drive, Suite 206
Fredericksburg VA 22407
540.785.6100; fax 540.785.3577
www.ecslimited.com

***EEMA O&M Services Group (54)**

Mary Lynn Riner, Bill Markham and Donna Lawson
14959 Mt. Valley Road
Warm Springs VA 24484
540.839.2341; fax 540.839.2341
www.eema-inc.com

Ennis Paint Inc. (35)

David Villani
1855 Plymouth Road
Atlanta GA 30318
404.351.9780 x6116; fax
404.350.9673
www.ennispaint.com

EnviroCompliance Laboratories Inc. (20)

Greg Hudson, Bart Levy, Leslie Hudson and Anamarie McKinley
10357 Old Keeton Road
Ashland VA 23005
804.550.3971; fax 804.550.3826
www.envirocompliancelaboratories.com

GovDeals, Inc. (65)

Steve Kranzusch and Rebecca Murphy
5913 Carmichael Place
Montgomery AL 36117
334.387.0476; fax 334.277.0557
www.govdeals.com

Harvey Design Landscape Architects (3)

Proctor Harvey and Trena Carter Leavitt
901 Jefferson Street, Suite 208
Lynchburg VA 24504
434.528.5184; fax 434.846.6243
www.hdla.biz

***Hayes, Seay, Mattern & Mattern Inc. (HSMM) (33)**

Paul Anderson, Troy Kinser, Ellen Sanders, Frank Fabian, Vern Daniels, and Dave Henderson
1315 Franklin Road
Roanoke VA 24016
540.857.3100; fax 540.857.3296
www.hsmm.com

***Hazen and Sawyer, PC (19)**

Bruce Pierstorff
11242 Waples Mill Road, Suite 250
Fairfax VA 22030
703.218.2034; fax 703.218.2040
www.hazenandsawyer.com

***Hurt & Proffitt Inc. (17)**

Nita Holt, Earl Dickerson, Jr. PE; W. Page Cockrell, LS and Bif Johnson, III, PE
2524 Langhorne Road
Lynchburg VA 24501
434.847.7796; fax 434.847.0047
www.HandP.com

***ICMA – RC (11)**

Wendell Kristofak and Vernon Stockton
777 North Capitol Street NE #600
Washington DC 20002
202.962.6919; fax 202.962.4601
www.icmarc.org

James City County (40)

Jody Puckett and Angela Dicianno-Harper
101-C Mounts Bay Road
Williamsburg VA 23187
757.253.6605; fax 757.253.6883
www.jccegov.com

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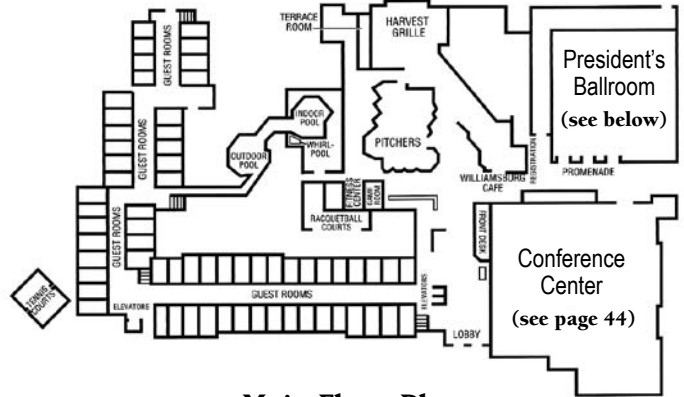
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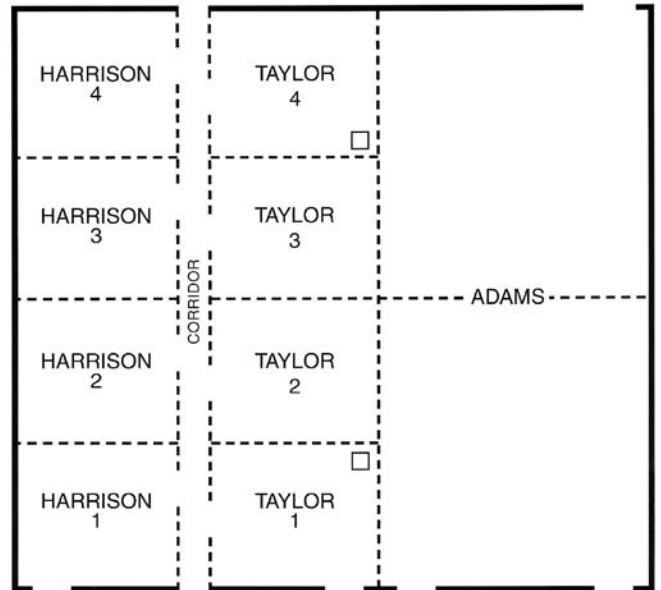
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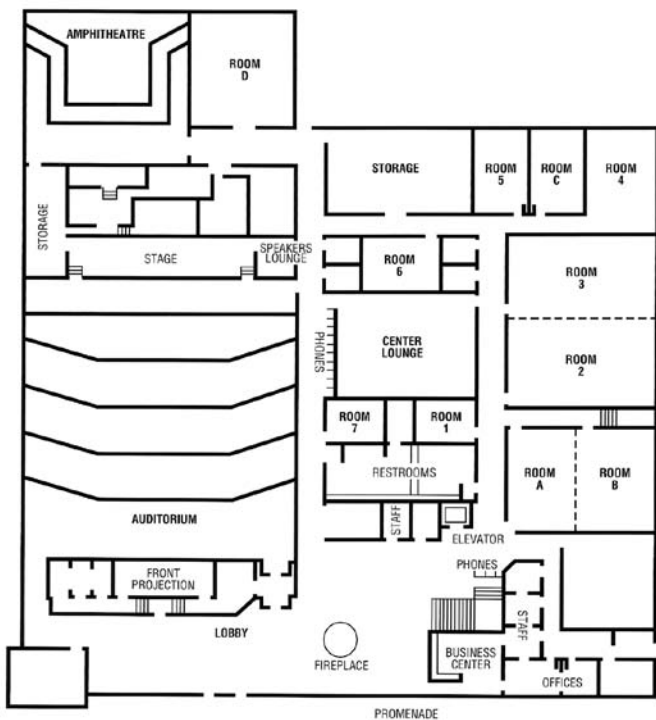


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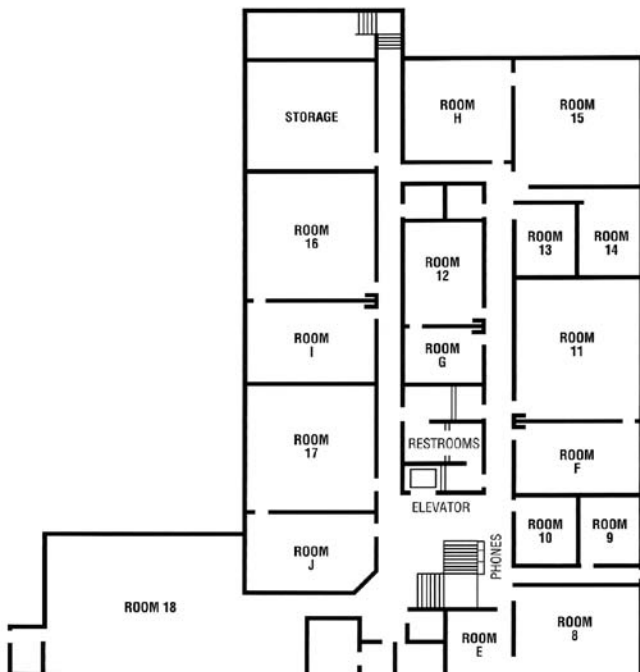


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